



PAIMA POST - Volume 126 September 2022



**PAIMA CONVENTION QUESTIONS AND ANSWERS - LIVE
ON OUR "PTCP" PLATFORM**

**PAIMA 38TH ANNUAL CONVENTION
"QUESTIONS & ANSWERS" SESSION
ON OUR "PTCP" PLATFORM**

Dear PAIMA Members:

PAIMA is excited to offer all our PAIMA Members a live "Question & Answer" session this coming October 5th at 10:00AM - EST/NYC time. Please join our PAIMA Executive Director and attending PAIMA Board of Directors to have any and all questions related to our PAIMA 38th Annual Convention answered by our experts!

Where? The live session will take place on our exclusive PAIMA "PTCP" platform. The "Event" has been added to the platform, please log in and "save to your calendar"! If you can't make it, DO NOT WORRY, the session will be taped and you can view it later under "Past Events" on our PTCP platform.

We remind all our PAIMA Members that you can add up to 5 employees per company to the platform. All you have to do is send the PAIMA office the name and emails of the individuals you would like added. We look forward to seeing you on October 5th on our PTCP platform.



PAIMA "ONE-TO-ONE" NETWORKING CENTRAL UPDATE:

Please find below a reminder of how the PAIMA One-To-One Networking session will work on the afternoon of November 1st.

As we have been reporting, we will be holding our high-tech "PAIMA One-To-One" networking session on the afternoon of November 1st after our General Assembly. The PAIMA "One-To-One" Networking session will take place from 1:20 PM – 4:20 PM. You MUST be registered to participate!!

Each Member registered for the convention, will receive an electronic invitation via email to set up a total of 9 in person meetings with other PAIMA Members and PAIMA Prospective Members attending the convention.

The PAIMA office will be launching our electronic meeting scheduler technology at the end of this month and "all registered Members" will be receiving an invitation to schedule their meetings. Be on the lookout for more announcements once the scheduler is open so you can book your 20-minute meetings (9 total) with other attending PAIMA Members as well as Prospective Members attending this year in Atlanta.

More to follow soon so be on the lookout for more information.

PAIMA 38TH ANNUAL CONVENTION REGISTRATION NEAR RECORD ATTENDANCE LEVELS - REGISTER NOW!



Dear PAIMA Members and friends:

Have you registered yet for our convention?

We are close to record attendance this year in Atlanta so don't miss your opportunity to spend some quality time with your PAIMA family and friends. Please make sure you register as soon as possible to be included in the "PAIMA One-To-One Networking" session invitation. Our high tech "Meeting Technology Scheduler" invitations will go live (and be sent) at the end of this month.

Please find below the direct links to the Registration Forms and

the current Attendee List.

PAIMA 38TH ANNUAL CONVENTION REGISTRATION FORMS

PAIMA 2022 ATTENDEE LIST (AS OF 9-15-22))

2022 SPONSORSHIP STILL AVAILABLE
(AS OF 9-12-22)

A HUGE thank you to our PAIMA 2022 Sponsors:

Aires (Diamond Sponsor)
Argenvans Transportes International (Silver Sponsor)
Burke Bros Moving Group LTD (Platinum Sponsor)
Carl Hartmann GmbH (Platinum Sponsor)
Conroy Removals LTD (Platinum Sponsor)
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Suddath International (Silver Sponsor)
Swiss Moving Service AG (Silver Sponsor)
Swiss Global Movers SA (Silver Sponsor)
Teamwork International Moving (Silver Sponsor)
Tippet Richardson (Silver Sponsor)
Universal Relocations Inc. (Platinum Sponsor)

Thank you for your continued support. See you all in Atlanta!

PAIMA TRADEWING COMMUNITY PLATFORM
(PTCP) NOW AVAILABLE AT "APP STORE" -
NOW EVEN EASIER TO ACCESS THE
PLATFORM. SCAN THE "QR" CODE BELOW!

PAIMA is on a constant mission to making it easier to stay in touch with the entire PAIMA family, in one specific communications platform = PTCP.

Our "PTCP" platform is constantly evolving to have more capabilities and benefits for all our PAIMA Members. Please find below the "QR Code" to download the PTCP platform app on your mobile device. You can even attend our Event live on October 5th on any mobile device! How much easier can it get?



We remind all our PAIMA Members that you can add up to 5 company employees to our PTCP platform so they can take advantage of this cutting edge technology. From past Workshops to future Workshops, our PTCP platform will be a repository for information exclusive to PAIMA Members.

To add staff to our PTCP, please send their name, position and email to the PAIMA office - link below.

[CLICK HERE TO REACH THE PAIMA OFFICE](#)

PAIMA MEMBER CANDIDATES

NOTE: Below listed Prospective Member will be contacted by the PAIMA Office after final vote from the Board of Directors as per our PAIMA By-Laws. Below notice is part of PAIMA's 60 - day notification to Members period for Prospective PAIMA Members.

GLOBE MOVING AND STORAGE CO. PVT. LTD.

**141, 3rd Floor,
Sri Shanti Towers
Service Road
Kasturi Nagar - 560043
Bangalore
India**

Tel: + 91 804 2115151

Fax: N/A

Contact: Ajit Venkatesh R

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We are excited to report that we do have more Prospective PAIMA Members that are in the process of applying! The PAIMA office is here to assist with any questions regarding the Membership Application process!

Email: ajit@globemoving.net
Website: www.globemoving.net

PAIMA Sponsors:

European Removal & Storage Co.
Global Packing Moving & Relocation
Ltda.

Bliss Moving & Logistics SRL1
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We ask our current PAIMA Members
to please continue to recommend
possible New Members in countries
where we currently do not have a
PAIMA Member.

PAIMA TONNAGE REPORT - 9/15/2022



PAIMA TONNAGE PROGRAM

**GET MORE VISIBILITY WITHIN PAIMA AND
REPORT YOUR PAIMA TONNAGE TODAY**

We thank our PAIMA Members that are currently reporting their tonnage and we ask the Members that are not, to please participate in the program. More visibility within the Association is guaranteed just for participating in our Tonnage Program, not to mention possible reciprocity.

Please remember that the calendar year for Tonnage Awards has

started over as of August 1st, 2022. The Tonnage Portal is only accepting shipments booked from August 1st, 2022 thru July 31st, 2023. The deadline to enter 2022-2023 tonnage is September 1st, 2023. Please only report tonnage through July 31st, 2023. Please report all final tonnage by deadline date!

TONNAGE REPORT BELOW AS OF 9-15-2022

Tonnage Report		
Company	Total Booked	Booked Tonnage
UNIVERSAL RELOCATIONS INC., Parsippany, USA	33	325556
CONROY REMOVALS PTY LTD, Brisbane, Australia	18	230031
DELIGHT INTERNATIONAL MOVER LLC, Abu Dhabi, UAE	9	120200
UNIVERSAL RELOCATIONS INDIA PVT LTD, Chennai, India	8	84878
NFB INTERNATIONAL RELOCATIONS AS, N-1340 SKUI (Oslo), Norway	15	45326
GERSON & GREY TRANSPORTES LTDA., Sao Paulo, Brazil	4	15438
TEAMWORK INTL. MOVING, Cotia, Brazil	2	11951
CARL HARTMANN GMBH & CO KG, Bremen D-28195, Germany	1	4400
CONOTE SERVICES LIMITED, Abuja, Nigeria	5	4302
GRUPO AMYGO, S.A., Madrid, Spain	1	1600
Booked: 96		Booked Tonnage: 843,682

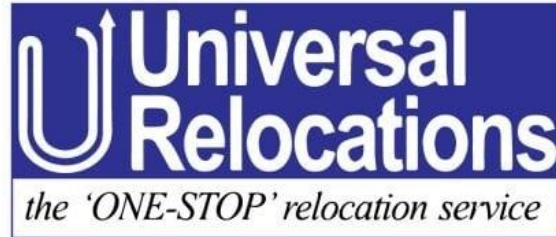
TONNAGE REPORTING INFORMATION- PLEASE SEE BELOW.

If you have ANY questions or if you need to request your Login Information for the Tonnage Portal, please contact the PAIMA

office as soon as possible. We will have new login information for all of our PAIMA Members. Please do make note of this and share it with your team that inputs the data.

FOR ALL MEMBERS THAT REQUESTED A MONTHLY REMINDER TO REPORT THEIR TONNAGE....HERE IT IS..... PLEASE REPORT YOUR PAIMA TONNAGE!!!

**A HUGE "SHOUT OUT " TO OUR TOP
THREE PAIMA REPORTING
TONNAGE MEMBERS TO DATE AS OF 9-15-2022:**



PAIMA OFFICE NEWS:

**PAIMA WORKSHOP #3 - "Turning traffic into
quotes – Tools, tips & tricks that will
immediately improve your website and increase**

the amount of quote requests you receive."

(Session # 1)

Nov 22, 2022 - Starting at 09:00 am and 02:00 pm (EST/NYC time)



Description:

Date: Tuesday, November 22, 2022, 9:00 am (EST/NYC time) AND 2:00 pm (EST/NYC time)

Presenter: Brielle Jones, Triglobal

Cost: Free

We see movers struggling to keep their websites relevant and interesting for their customers. What's more is that the website's contact form is often outdated, has complicated questions and lacks optimization, meaning, it cannot be easily filled in from a mobile phone.

With over 18 years of research and expertise in website development and customer interaction, we are now sharing our knowledge and tools, so that you can get more leads from your website and grow your business. The workshop is designed especially for PAIMA, in conjunction with TriGlobal. Sign up to learn about:

- The customer journey & 2022 customer trends. How effective is your website and what is not working?
- What tools are available and how can they help your website conversion?
- The importance of customer engagement on your website - adding value to the customer (free services) and why this works.
- The problems of inefficiency when it comes to quoting.

PAIMA & TriGlobal will present two sessions on November 22nd

to accommodate as many time zones as possible - 9:00 AM - EST and 2:00 PM EST. Please mark your calendars.

You must sign on to our PAIMA Tradewing Community platform (PTCP) to access this Workshop AND past Workshops as well. We look forward to seeing you at our Workshop.

MANDATORY ATTENDANCE REMINDER:

As per PAIMA By-laws which were approved during our one of our past General Assemblies, please make note that a penalty fee of \$500 will be levied for convention non-attendance compliance by attending the PAIMA convention at least once every two years. As we have reported, the last two pandemic year's will NOT be counted in our attendance participation records.

One of the biggest value adds of being a PAIMA Member is to attend the yearly convention. You can count on tremendous networking and business opportunities with the PAIMA family.



PAIMA OFFICE

Our PAIMA office is always here for our PAIMA family Members and friends.
5201 Blue Lagoon Drive, 9th Floor
Miami, Florida - USA 33126

Pan American International Movers Association (PAIMA) | 5201 Blue Lagoon Drive, 9th Floor,
9th Floor, Miami, FL 33126

[Unsubscribe paima@paimamovers.com](mailto:unsubscribe_paima@paimamovers.com)

[Constant Contact Data Notice](#)

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