



PAIMA POST - Volume 114  
September 2021

# PAIMA report

- International Members' News
- Logistics Information
- Worldwide Trends
- Tonnage
- Member Profiles



**Aires and KPMC win at EMMAs**



**Suddath launched local moving brand**



**Zooming together**



**The survival roadmap**



**Heading for Hawaii**

**An interview with Aakanksha Bhargava, CEO of PM Relocations in India - Pg 18**

The Magazine of the Pan American International Movers Association | Issue 2 2021

## PAIMA REPORT MAGAZINE - ISSUE II - 2021 HAS BEEN PUBLISHED FOR YOUR READING PLEASURE

Dear PAIMA Members and friends:

We are delighted to report that our PAIMA Report Magazine - Issue II, 2021 is here for your reading pleasure. Please find inside a variety of Member news along with some very interesting articles. You will also enjoy some New Member introductions so

**please welcome our New Members to the PAIMA family!**

**As tradition dictates, we will also be mailing all our Members a hard copy of this issue as well (pandemic mailing restrictions permitting). We of course will always have a PDF archival copy of this issue (and past issues), on our website for your reading pleasure. We also have a few extra copies of past issues if anyone is interested in getting an additional hard copy.**

**To read this latest issue, please click on link below.**

**[PAIMA REPORT MAGAZINE - ISSUE II - 2021 -  
CLICK HERE](#)**

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## **PAIMA GROUP - LIGHT DINNER OUTING STILL BEING PLANNED FOR OCTOBER 12TH IN THE EVENING IN ORLANDO**

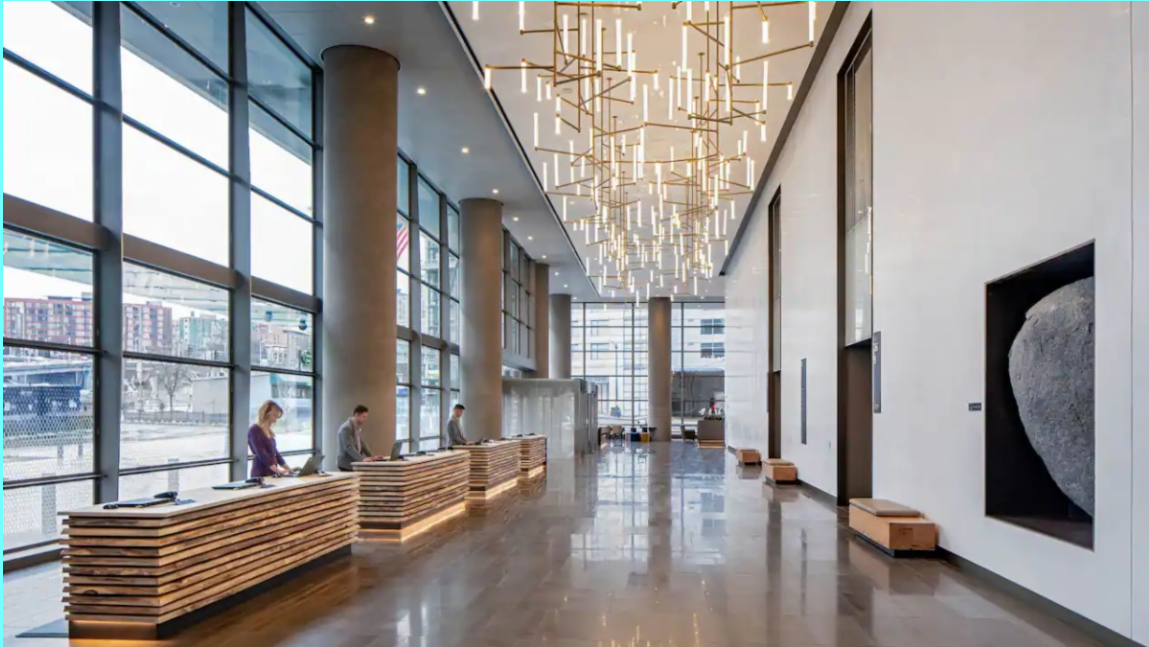
**PAIMA is still planning to coordinate a PAIMA Group - Light Dinner Networking Outing on the evening of October 12, 2021 before the start of the IAM Convention.**

**We are monitoring the IAM registration list daily and intend to put together a PAIMA Group Light Dinner Networking Outing (non-official) for the PAIMA Members that are fortunate enough to attend the IAM Convention in Orlando in October.**

Be on the lookout for more information on this reunion via  
PAIMA NEWSFLASH email communications in the next 5-10 days  
with exact venue details and location.

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**PAIMA 38TH ANNUAL CONVENTION SEPTEMBER 27TH -  
SEPTEMBER 29TH, 2022 SEATTLE, WASHINGTON - USA**

We are very much looking forward  
to doing our annual site inspection  
with our partners at IAM early  
spring 2022! This is ANOTHER  
amazing Hyatt property.

If anyone has any specific  
recommendations or suggestions,  
they are always welcome by the  
Board of Directors and the PAIMA  
office for review and consideration.  
Please reach the PAIMA office at  
the link below:

**Click [HERE](#) to contact the PAIMA  
office**

(ABOVE)

**SEATTLE, WASHINGTON -  
USA**

Seattle, the "Great Northwest"; a  
dynamic city with SO much to  
offer. PAIMA is extremely excited  
about the amazing options  
available in Seattle for our PAIMA  
2022 Convention.

More to follow in 1st quarter 2022.

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**THINGS TO DO WHILE IN OR AROUND SEATTLE IN 2022:**





## **PIKE PLACE MARKET** **(picture on top)**

The Pike Place Market is an old public market in Seattle. It opened on August 17, 1907, and is one of the oldest continuously operated public farmers' markets in the United States. Overlooking the Elliot Bay waterfront on Puget Sound, it serves as a place of business for many small farmers, craftspeople and multiple merchants.

It is named for its central street, Pike Place, which runs northwest from Pike Street to Virginia Street on the western edge of Downtown Seattle. Pike Place Market is Seattle's most popular tourist destination and the 33rd most visited tourist attraction in the world, with more than 10 million annual visitors

The Market is built on the edge of a steep hill and consists of several lower levels located below the main level. Each features a variety of unique shops such as antique dealers, comic book and collectible shops, small family-owned restaurants, and one of the oldest head shops in Seattle. The upper street level contains fishmongers, fresh produce stands and craft stalls operating in the covered arcades. Local farmers and craftspeople sell year-round in the arcades from tables they rent from the Market on a daily basis, in accordance with the Market's mission and founding goal: allowing consumers to "Meet the Producer".

**"PIKE PLACE MARKET"**  
**is located at:**

**85 Pike St, Seattle, WA 98101**

Want more information on this awesome suggestion? Please click on the direct website below:

[WEBSITE CLICK HERE](#)

Unique things to enjoy next fall in or near Seattle.

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## PAIMA MEMBER CANDIDATES

**NOTE:** Below listed Prospective Members will be contacted by the PAIMA Office after final vote from the Board of Directors as per our PAIMA By-Laws. Below notice is part of PAIMA's 60 day notification to Members period for Prospective PAIMA Members.

### UNITED RELOCATIONS (THAILAND) CO., LTD.

32/3 Bangna-Trad Soi 56  
Bangna-Trad Road  
Bangna, Bangkok  
Thailand, 10260

Tel: + 66 (0) 2316 2391

Fax: N/A

Contact: Mr. Stein A. Krakholm  
Email: [stein@unitedreloth.com](mailto:stein@unitedreloth.com)

Website: [www.unitedreloth.com](http://www.unitedreloth.com)

PAIMA Sponsors:  
NFB International Relocations AS  
Swiss Moving Service AG  
Relosmart - Hong Kong

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We ask our current PAIMA Members to please continue to recommend possible New Members in countries where we currently do not have a PAIMA Member.

### INVICTUS RELOCATION SERVICES

3Rua Do Montijo #66  
2785-155 Trajouce  
Cascais  
Portugal

Tel: + 351-219 580

Fax: N/A

Contact: Mr. Fabio Manuel  
Email: [fabio@invictus-relo.com](mailto:fabio@invictus-relo.com)

Website: [www.invictus-relocation.com](http://www.invictus-relocation.com)

PAIMA Sponsors:  
Bliss Moving & Logistics SRL  
MUDINMAR  
NEYGI Moving SRL

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We are excited to report that we do have more Prospective PAIMA Members that are in the process of applying! The PAIMA office is here to assist with any questions regarding the Membership Application process!

## PAIMA TONNAGE REPORT - 9/15/2021



### CONGRATULATIONS TO OUR 2021 PAIMA TONNAGE AWARD WINNERS!

A HUGE round of applause for our 2021 PAIMA Tonnage Award Winners as well as our PAIMA Tonnage Stars for participating in our unique PAIMA Tonnage Program!

#### 2021 TONNAGE AWARD RECIPIENTS:

#### OVERALL HIGHEST TONNAGE REPORTED:

(BOOKED TONNAGE)

**DEWITT MOVE WORLDWIDE (1,465,879)**

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#### REGION I - NORTH AMERICA, CANADA & MEXICO

**1ST PLACE - FORMULA GLOBAL MOBILITY (1,188,993)**

**2ND PLACE - AIRES (698,781)**

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#### REGION II - CENTRAL AMERICA & CARIBBEAN

**1ST PLACE - RODI CARGO INTL. GROUP (335,299)**

**2ND PLACE - SWISS GLOBAL MOVERS (234,769)**



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**REGION III - SOUTH AMERICA**

**1ST PLACE - *G-INTER TRANSPORTES LTDA.* (465,165)**

**2ND PLACE - *MOVING SYSTEMS S.A.C.* (214,751)**

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**REGION IV - EUROPE**

**1ST PLACE - *NFB INTL. RELOCATIONS AS* (928,744)**

**2ND PLACE - *CARL HARTMANN GMBH CO. & KG* (577,736)**

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**REGION V - AFRICA**

**1ST PLACE - *GREEN INTL. LOGISTICS SERVICES* (105,335)**

**2ND PLACE - *MAGNA THOMSON INTL. MOVERS* (104,209)**

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**REGION VI - MIDDLE EAST**

**1ST PLACE - *DELIGHT INTL. MOVERS LLC* (1,210,675)**

**2ND PLACE - *ISS RELOCATIONS LLC* (1,178,336)**

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**REGION VII - ASIA**

**1ST PLACE - *RELOSMART LTD.* (769,603)**

**2ND PLACE - *P.M. RELOCATIONS PVT. LTD.* (364,628)**

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**REGION VIII - AUSTRALIA/NEW ZEALAND**

**1ST PLACE - *CONROY REMOVALS LTD.* (29,875)**

**2ND PLACE - NONE**

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**NEW MEMBERS**

**1ST PLACE - *THE MOVERS - PREMIUM MOVE SVCS.* (192,765)**

**2ND PLACE - *COMPAS INTL. MOVERS NV* (71,851)**

**CONGRATULATIONS** once again to our PAIMA 2021 Tonnage Award  
Winners. Official plaques will be given to company representatives at our  
next in person General Assembly in Seattle, 2022.

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**PAIMA "TONNAGE STARS"**

**Another round of applause and recognition for all the PAIMA Members  
that are participating in our PAIMA Tonnage Program. "PAIMA Star"**



**Recognition Certificates will be given to company representatives at our next in person General Assembly in Seattle, 2022.**

**Argentina - EDELWEISS SPEDITION  
Argentina - MERCOVAN ARGENTINA SRL  
Argentina - NEYGI MOVING SRL  
Austria - SOBOLAK INTERNATIONAL GMBH  
Brazil - GLOBAL PACKAGING INTL. MOVERS LTDA.  
Brazil - GERSON & GREY TRANSPORTES LTDA.  
Brazil - TEAMWORK INTL. MOVING  
Canada - TIPPET RICHARDSON  
Canada - INTERCONTINENTAL VAN LINES, INC.  
China - AMR INTERNATIONAL RELOCATION  
Costa Rica - ABC MUDANZAS, S.A.  
Denmark - EUROPEAN REMOVAL & STORAGE CO.  
France - DEMECO SAS  
Germany - HENK INTERNATIONAL GMBH  
Germany - FRIEDRICK KURZ GMBH  
India - CLINTUS NETWORK LIMITED  
India - SERVILE RELOCATIONS PVT. LTD.  
Indonesia - PT KELLYS EXPRESS  
Ireland - CARELINE INTERNATIONAL MOVING & STORAGE  
Italy - BLISS MOVING & LOGISTICS SRL  
Japan - FUKUOKA SOKO CO. LTD.  
Kingdom of Bahrain - AQUA LOGISTICS WLL  
Malaysia - PIONEER MOVERS SDN. BHD.  
Malaysia - ROYAL RELOCATIONS MALAYSIA  
Mexico - MULTI TRANSPORTES MEXICO, S.A. DE C.V.  
Mexico - CIME  
Mexico - MUDANZAS GOU, S.A. DE C.V.  
Mexico - MORENO INTERNATIONAL S.A. DE C.V.  
Mexico - TRAFIMAR RELOCATION SERVICES  
Myanmar - GLOBAL MOVING & STORAGE LTD.  
Myanmar - MYANMAR EXPRESS INTERNATIONAL MOVING SERVICES CO., LTD.  
Nigeria - CONOTE SERVICES LIMITED  
Nigeria - KOEMAN NIGERIA LIMITED  
Netherlands - GLOBAL MOVING AND SHIPPING BV  
Netherlands - UNI - OVE BV  
Philippines - GOETZ MOVING & STORAGE, INC.  
Portugal - GLOBAL INTERNATIONAL RELOCATION  
Singapore - SMART RELOCATORS PTE. LTD.  
Singapore - ORIENT EXPRESS FORWARDING PTY  
South Korea - HIGH RELOCATIONS WORLDWIDE  
Spain - MUDINMAR  
Sri Lanka - TRANS-GLOBAL RELOCATIONS (OVT) LTD.  
Switzerland - SWISS MOVING SERVICE AG  
UAE - MASSTRANS FREIGHT LLC  
UAE - DXI LOGISTICS LLC  
UAE - FUSION SPECIALIZED SHIPPING & LOGISTICS LLC  
United Kingdom - GALLEON INTERNATIONAL SHIPPING CO. LTD.  
United Kingdom - BURKE BROS MOVING GROUP LTD.  
United Kingdom - GERSON RELOCATION LIMITED  
USA - RODI CARGO INTERNATIONAL  
USA - SUDDATH  
USA - WICKMAN WORLDWIDE SERVICES, INC.  
USA - STAR INTERNATIONAL MOVERS, LLC  
USA - HUMBOLDT INTERNATIONAL  
USA - STEVENS INTERNATIONAL  
USA - UNIVERSAL RELOCATIONS INC.  
Venezuela - MUDANZAS INTERNATIONAL GLOBAL C.A.  
Venezuela - JJ MARI INTERNATIONAL MOVERS**

**We thank our PAIMA Members that are currently reporting their tonnage and we ask the Members that are not, to please participate in the program. More visibility within the Association is guaranteed just for participating in our Tonnage Program.**

**Please remember that the calendar year for Tonnage Awards has started over as of August 1st, 2021. Tonnage portal is only accepting shipments booked from August 1st 2021 thru July 31st 2022. The deadline to enter 2021-2022 tonnage is September 1st, 2022. Please report all final tonnage by deadline date!**

**GET ADDITIONAL VISIBILITY WITHIN PAIMA AND  
PLEASE INPUT YOUR PAIMA TONNAGE TODAY!**

**If you have misplaced your Member Number or Password, please contact the PAIMA office for immediate assistance.**

**TONNAGE REPORT BELOW AS OF 9-15-2021**

Tonnage Report		
<u>Company</u>	<u>Total Booked</u>	<u>Booked Tonnage</u>
DELIGHT INTERNATIONAL MOVER LLC, Abu Dhabi, UAE	16	135014
NFB INTERNATIONAL RELOCATIONS AS, N-1340 SKUI (Oslo), Norway	17	105497
GLOBAL INTERNATIONAL RELOCATION, Lisbon, Portugal	11	58404
SOBOLAK INTERNATIONAL GMBH, Leobendorf, Austria	6	25180
MUDANZAS INTL GLOBAL, C.A., Caracas, Venezuela	15	24966
WICKMAN WORLDWIDE SERVICES, INC., Fishers, USA	2	19160
SMART RELOCATORS PTE LTD, Singapore, Singapore	1	14540
MOVING SYSTEMS S.A.C., Lima 1, Peru	1	11662
AQUA GLOBAL LOGISTICS WLL, Hidd, Kingdom of Bahrain	2	5496
MUDINMAR, Madrid, Spain	5	3856
	Booked: 76	Booked Tonnage: 403,775

## TONNAGE REPORTING INFORMATION- PLEASE SEE BELOW.

If you have ANY questions or if you need to request your Login Information for the Tonnage Portal, please contact the PAIMA office as soon as possible.

**FOR ALL MEMBERS THAT REQUESTED A MONTHLY REMINDER TO REPORT THEIR TONNAGE....HERE IT IS..... PLEASE REPORT YOUR PAIMA TONNAGE!!!**

**A BIG "SHOUT OUT " TO OUR TOP THREE PAIMA REPORTING**

TONNAGE MEMBERS TO DATE AS OF 9-15-2021:



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PAIMA OFFICE NEWS:





PAIMA is happy to welcome our New Members to PAIMA. Below see below some recent additions to the PAIMA family that have not been highlighted in our PAIMA POST Newsletter. Please feel free to reach out and welcome our New PAIMA Members!

**EARTH RELOCATION INC.**

1001 Roosevelt Avenue  
Unit # 4  
Carteret  
New Jersey, 07008

Tel: 1-201-875-5400 X100

Fax: 1-201-875-5450

Contact: Mr. Samir Shah  
Email: [samir.shah@earthrelocation.com](mailto:samir.shah@earthrelocation.com)

Website: [www.earthrelocation.com](http://www.earthrelocation.com)

**PAIMA Sponsors:**  
NFB International Relocations AS  
Delight International Mover LLC  
Carl Hartmann GmbH & Co. KG.

**AND**

**RENORELO WORLDWIDE LLC**

1135 South Rock Boulevard  
Suite # 330  
Reno  
Nevada, 89502

Tel: 1-775-404-7356  
Toll Free: 1-866-291-6416  
Fax: 1-775-571-1852

Contact: Mr. Rick D. Hosea

Email: [rick.hosea@renorelow.com](mailto:rick.hosea@renorelow.com)

Website: [www.renorelow.com](http://www.renorelow.com)

**PAIMA Sponsors:**

Teamwork International Moving  
Dewitt Move Worldwide  
Carl Hartmann GmbH & Co. KG.

**WELCOME TO THE PAIMA FAMILY!**

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**PAIMA REPORT MAGAZINE -  
SPECIAL ADVERTISING DISCOUNT/COVID-19  
RELIEF PLAN FOR 2021**

The PAIMA Board of Directors has approved a promotional PAIMA REPORT Magazine - COVID -19 advertising discount for 2021. We hope to assist all our Members that would like more exposure within the PAIMA family and beyond by offering all our current and future advertisers a

**30% DISCOUNT** off our standard advertising rates! More exposure at a discounted rate during the COVID-19 pandemic is a wonderful thing.

Our PAIMA REPORT Magazine is published tri-annually AND is saved in PDF format on our website. Hard copies are mailed to all our PAIMA Members and we encourage ALL our Members to

send in articles on their specific companies. We love publishing important accolades and achievements, company news and organizational notices, New Member introductions as well as important industry news and updates.

Please visit our link below for current advertising rates and don't forget to apply a 30% discount to the standard published rates you see on the link below. We of course THANK all our current advertisers for their yearly advertising support.

**[CLICK HERE FOR MAGAZINE ADVERTISING RATES](#)**

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### **2021 JUAN PERALTA ECOLOGY AWARD**

Here is a quick update to confirm that the PAIMA office received FOUR (4) fantastic applications for our PAIMA 2021 Juan Peralta Ecology Award! The PAIMA Board of Directors is currently carefully reviewing each application and results will be reported soon. Stay tuned for THE official 2021 winner.

Now, .....if you applied this year and were not selected, do not fret! Each applicant is highly encouraged to keep updating their ecological initiatives and RE-APPLY in 2022. PAIMA wants

to thank all our Members for their environmental and ecological efforts. Together, we can make a huge difference!

**STAY TUINED FOR MORE!**

**[CLICK HERE TO CONTACT THE PAIMA OFFICE](#)**

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**PAIMA OFFICE**

Our PAIMA office is always here for our PAIMA family Members and friends.

5201 Blue Lagoon Drive, 9th Floor  
Miami, Florida - USA 33126