



PAIMA POST - VOLUME 103

October 2020

FIDI & PAIMA SIGN "PROFESSIONAL COOPERATION GUIDELINES" MEMORANDUM OF UNDERSTANDING!



The PAIMA Board of Directors along with the PAIMA office are very pleased to announce the signing of a "Memorandum of Understanding" (MOU) between FIDI and PAIMA regarding access by PAIMA Members to FIDI's "Professional Cooperation Guidelines" (PCGs). The "PCGs" are essentially a very detailed 40 plus page document that gives specific guidelines that domestic and international movers can consider to be the protocols that should be in place for a successful move.

Industry standardization with specific detailed guidelines are a very positive thing. In short; by signing this MOU, PAIMA is leveraging access to detailed cooperation guidelines without having to "re-invent the wheel". This is a significant "value add" for our PAIMA Members.

PAIMA "Active Members" are encouraged to abide by the FIDI PCGs but are not mandated to do so. Current PAIMA By-Laws will supersede with the already established PAIMA Arbitration Assistance protocol. Be advised that not all companies displaying the "PCGs Logo" are FIDI Affiliates or FAIM certified. The use of the "PCG's Logo" ONLY indicates that those companies declare

their commitment to the FIDI PCGs.

PLEASE also make note that there is **NO COST** associated to the signing of this MOU for our PAIMA Members and that the PCGs are **NOT** mandatory for our PAIMA Members. Very important, so let us repeat: The PCGs are NOT mandatory for any PAIMA Members and there is ZERO cost for our Association or our PAIMA Members for access to the detailed PCGs.

The PAIMA office will request that any PAIMA Members that seeks a copy of the PCG's, sign an "Acknowledgment Statement Letter" confirming their companies commitment to strive to follow the recommended PCGs. The most recent updated version of the 2020 PCGs will be available to those that are interested on October 23rd once the latest version has been updated. For a copy of the PCGs "Acknowledgment Statement Letter", please click on the link below.

The official press release can be found on our website. Please feel free to visit the link below to our News link on our website.

[PAIMA NEWS -Updates MOU Announcement Link](#)

[PAIMA PCGs Acknowledgment Statement Letter Link](#)

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PAIMA EXECUTIVE DIRECTOR ATTENDING "IAM - 58TH ANNUAL MEETING & EXPO - "VIRTUAL"



PAIMA is very happy to report that our Executive Director was invited as a "Special Guest" to attend this years IAM - 58th Annual Meeting & Expo - VIRTUAL! For those PAIMA Members that are attending the virtual meeting, please feel free to schedule a video chat! PAIMA will also have access to a "Round Table" so if any attending PAIMA Members want to get a group together at our "Round Table", please let the PAIMA office know and we will make it happen!

See some of you "virtually" next week!

OVERALL CONSENSUS:
WE ALL MISS GETTING TOGETHER THIS
YEAR IN SAN DIEGO!

The PAIMA Board of Directors and the PAIMA office undoubtedly miss seeing ALL OF YOU in person this year due to the worldwide pandemic! Let's take a quick trip back to Chicago last year so we can remember the great times AND look forward to creating new one's sometime in the future. Stay safe and we hope to see you all sooner, than later.

A stroll down "memory lane":

2019 - PAIMA 35th Annual Convention - Chicago, Illinois.

















(OUR PAIMA 2019 JUAN PERALTA ECOLOGY AWARD WINNER)









Take a look at ALL of last years and prior convention year photographs at the link below. They are all on our site for free download so you can share them as well.

[Click HERE for our past years photographs.](#)

Stay safe PAIMA family, we will see you soon!

Please stay in touch and rest assured that the PAIMA office is always here for you.

PLEASE MARK YOUR CALENDAR FOR 2021:

PAIMA 37TH ANNUAL CONVENTION
OCTOBER 10TH - OCTOBER 12TH, 2021
ORLANDO, FLORIDA - USA



**HYATT REGENCY ORLANDO
CONVENTION CENTER**

We will be doing our annual site inspection first quarter 2021 with our partners at IAM. If anyone has any specific recommendations or suggestions, they are always welcome by the Board of Directors and the PAIMA office for review and consideration. Please reach the PAIMA office at the link below:

[PAIMA OFFICE EMAIL LINK](#)

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THINGS TO DO WHILE IN ORLANDO IN 2021:



"Orlando Museum of Art" (OMA) - (above)

Founded in 1924 and officially incorporated as a non-profit institution, the "Orlando Museum of Art" (OMA) is a leading cultural institution in the central Florida region.

The purpose of the OMA is to interpret and present the most compelling art for the public to experience, and to positively have an impact on people's lives with innovative and inspiring education programs that will endure over time as a cultural legacy in Central Florida.

The mission of the OMA is to inspire creativity, passion and intellectual curiosity by connecting people with art and new ideas at a unique venue. For more information on current exhibitions, please feel free to check out their website.

[OMA - Website Link Here](#)

**The "Orlando Museum of Art" is located at:
2416 N Mills Ave, Orlando, FL 32803**

More art to enjoy next fall in Orlando.

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PLEASE CONTACT THE PAIMA OFFICE IF YOU HAVE ANY QUESTIONS!

Member Candidates

NOTE: Below listed Prospective Members will be contacted by the PAIMA Office after final vote from the Board of Directors as per our PAIMA By-Laws. Below notice is part of PAIMA's 60 day notification to Members period for Prospective PAIMA Members.

GRACE RELOCATIONS PVT LTD

2nd Floor, Commercial Block, Footprint
Building,
Parsvanatha Green Vile, Sec- 48, Sohna
Road
New Delhi
India

Tel: + 0124-425-9766

Fax: N/A

Contact: Nikhil Arora

Email:

nikhil.arora@graceinternationalsolutions.com

Website: www.gracerelocations.com

PAIMA Sponsors:

DXI Logistics LLC

Geometra Worldwide Movers PTE LTD

Orient International Relocations - Nepal

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We ask our current PAIMA Members to please continue to recommend possible New Members in countries where we currently do not have a PAIMA Member.

THE MOVERS - PREMIUM MOVE SERVICES LLC

Suite 22, Buliding 434
18th November Street Azaiba
Muscat
Sultanate of Oman

Tel: + 968-2413-6665

Fax: + 968-2413-6664

Contact: Mr. Manoj Sharma

Email: manoj@themoveroman.com

Website:

www.themoversoman.com

Sponsors:

Boonma Moving & Storage

Jordanian Coast Cargo Services

Delight International Mover LLC

Goetz Moving & Storage, Inc

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We are excited to report that we do have more Prospective PAIMA Members that are in the process of applying! The PAIMA office is here to assist with any questions regarding the Membership Application process!

PAIMA TONNAGE REPORT - 10/15/2020



CONGRATULATIONS TO OUR 2019-2020 PAIMA TONNAGE AWARD WINNERS!

We will be sending personal notifications to the winners and will be presenting them with plaques at next years convention in Orlando, Florida. After notification, the official winners list will be published.

Please make note that PAIMA Tonnage Portal has been reset for the 2020 - 2021 year.

We ask our PAIMA Members to please report your tonnage as of August 1st 2020 - July 31st, 2021.

We again congratulate our 2019-2020 Tonnage Award winners and remind all our Members that if you participate in the tonnage program, your company WILL be recognized in some way during our annual General Assembly. As was agreed upon by majority consensus, our 2019-2020 Tonnage Awards will be handed to the winners in Orlando in 2021.

We thank our Members that are currently reporting their tonnage and we ask the Members that are not, to please participate in the program.

The deadline to enter your 2020 -2021 tonnage into the portal is September 1st, 2021.

GET AN EARLY START AND PLEASE INPUT YOUR PAIMA TONNAGE TODAY!

If you have misplaced your Member Number and Password, please contact the PAIMA office.

TONNAGE REPORT BELOW AS OF 10-15-2020

Tonnage Report

Company	Total Booked	Booked Tonnage
DELIGHT INTERNATIONAL MOVER LLC, Abu Dhabi, UAE	15	133325
RELOSMART LTD, Hong Kong, China	9	85579
NFB INTERNATIONAL RELOCATIONS AS, N-1340 SKUI (Oslo), Norway	23	65252
G-INTER TRANSPORTES LTDA , Barueri / São Paulo, Brazil	17	65067
WICKMAN WORLDWIDE SERVICES, INC., Fishers, USA	8	56369
AIRES, Pittsburgh, USA	7	54524
SOBOLAK INTERNATIONAL GMBH, Leobendorf, Austria	8	48133
RODI CARGO INTERNATIONAL, Miami, USA	5	35651
HUMBOLDT INTERNATIONAL, Boston (Canton), USA	7	31305
MUDANZAS INTL GLOBAL, C.A., Caracas, Venezuela	7	31068
DXI LOGISTICS LLC, Dubai, UAE	3	30027
EXPRESS TRANSPORTS, S.A., Lima, Peru	3	23223
MYANMAR EXPRESS INTERNATIONAL MOVING SERVICES CO., LTD., Yangon, Myanmar	2	20415
TEAMWORK INTL. MOVING, Osasco, Brazil	1	19290
AMR INTERNATIONAL RELOCATION, Shanghai, China	6	17314
MASSTRANS FREIGHT L.L.C., DUBAI, UAE	2	14742
UNIVERSAL RELOCATIONS INC., Parsippany, USA	2	11271
GERSON & GREY TRANSPORTES LTDA., Sao Paulo, Brazil	2	8486
BURKE BROS MOVING GROUP LTD., Wolverhampton, United Kingdom	1	7000
CONOTE SERVICES LIMITED, Abuja, Nigeria	1	4361
DEMECO SAS, Vincennes, France	2	3740

Booked: 132 Booked
Tonnage: 767,542

TONNAGE REPORTING INFORMATION- PLEASE SEE BELOW.

Please remember that the calendar year for Tonnage Awards has started over as of August 1st, 2020. Tonnage portal is only accepting shipments booked from August 1st 2020 thru July 31st 2021. The deadline to enter 2020-2021 tonnage is September 1st, 2021. Please report all final tonnage by deadline date!

If you have ANY questions or if you need to request your Login Information for the Tonnage Portal, please contact the PAIMA office as soon as possible.

FOR ALL MEMBERS
THAT REQUESTED A MONTHLY REMINDER
TO REPORT THEIR TONNAGE....HERE IT IS.....
PLEASE REPORT YOUR TONNAGE!!!

[E-mail the PAIMA office](#)

PAIMA OFFICE NEWS:

CONGRATULATIONS TO OUR **PAIMA 2020 JUAN ECOLOGY AWARD WINNER**

After a detailed study of this years PAIMA 2020 Juan Peralta Ecology Award applications, we have an official winner!

The PAIMA Board of Directors along with the PAIMA office staff want to give a HUGE round of applause to Bjørn and Maria Carlsen and their entire team at **NFB International Relocations AS in Norway for all the steps they take on a daily basis vis-a-vis their commitment to protect and preserve the environment.**

We look forward to presenting the official trophy in person next year in Orlando as agreed to by majority Member consensus nonetheless we did send Bjørn and his team a temporary certificate to make note of this valued accomplishment.

**Congratulations once again to
NFB International Relocations AS - Norway**



We want to thank this years applicants and we encourage all our Members to showcase their ecological efforts and perhaps be our PAIMA 2021 Juan Peralta Ecology Award winner!?

Please remember that applicants that did not win, are encouraged to update their applications and re-apply for the potential to win this prestigous award. We look forward to getting your revised applications. If there are any questions at all, please feel free to contact our PAIMA office for prompt clarification.

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**IMPORTANT REMINDER: PAIMA TONNAGE PORTAL
HAS BEEN RESET FOR 2020 - 2021**

As per the official yearly Tonnage Reporting cycle, please make note that the PAIMA Tonnage Portal has been reset. The Tonnage Portal is officially accepting entries between August 1st, 2020 and July 31st, 2021. As was the case this year, last

**official date to report PAIMA tonnage for the
2020-2021 reporting cycle will be September 1st, 2021.**

**We certainly THANK all Members that participated in the tonnage
program and we surely look forward to recognizing ALL
PARTICIPANTS at our next General Assembly in Orlando, Florida next
year. Please participate and leverage the most out of this unique
PAIMA value add - The PAIMA Tonnage Program.**

**Unequivocally a wonderful way to keep your companies name visible
and active within the Association and her Members
that participate in the tonnage program.**

**As always, if anyone has misplaced their Member number and
Password, please contact the PAIMA office for assistance.**

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2021 JUAN PERALTA ECOLOGY AWARD

**Thank you and a round of applause for our PAIMA Members
that submitted their applications for the
2020 Juan Peralta Ecology Award!**

**In memory of our distinguished colleague Juan Peralta, PAIMA
created the "Juan Peralta Ecology Award". The Award, presented
annually during the General Assembly at our convention, represents
PAIMA's commitment to ecological awareness and environmental
responsibility. The PAIMA Member that best exhibits these qualities
through education, commitment and environmentally-sound
business practices; is awarded this prestigious honor. The Ecology
Award consists of a trophy with the winning company's name
engraved upon it, and an exclusive feature article in our PAIMA
Report Magazine.**

**The Awards main purpose is to recognize that PAIMA Member who
exceeds his colleagues' level of commitment in preserving and
protecting the environment. It is also the goal of the Ecology Award
to encourage other PAIMA Members, veterans and new members
alike, to reach for a higher standard of awareness in protecting the
environment.**

**Furthermore, being a member of an Association essentially means
being part of a learning and sharing community. The Ecology Award
helps to engender a helpful, compassionate industry through which
its components - you, the moving company - are able to share the**

measures and procedures with your colleagues and together make a lasting contribution to help save planet Earth.

Please remember we encourage past years submissions that were not selected, to please update their application and resend it to the PAIMA office. If there are any questions at all, please contact the PAIMA office for expeditious clarification.

[Click here to contact the PAIMA office](#)

PAIMA Office
Executive Director: Antonio Tremols
tony@paimamovers.com

STAY CONNECTED:

