



PAIMA POST - Volume 116 November 2021



PAIMA TRADEWIND COMMUNITY PLATFORM
(PTCP) CONTINUES TO IMPROVE VALUE
ADDED FEATURES - VIDEOS OF ALL THREE

TRAINING SESSIONS

PAIMA is very happy to report that our dedicated communications platform provider continues to improve and expand value added features to the platform. We certainly understand everyone continues to be quite busy (which is not a horrible thing) so as promised we taped all three sessions (9:00 AM, 2:00 PM & 8:00 PM) so the members that were not able to attend, can view the meetings at their leisure.

We of course uploaded the three videos onto our PTCP platform and we also post links to all three videos below, for your viewing pleasure as well.

VIDEO # 1 - 9:00 AM MEETING

VIDEO # 2 - 2:00 PM MEETING

VIDEO # 3 - 8:00 PM MEETING

Notable upgrades to the "Members" search field's as well as more data control capabilities for our members "My Profile" sections were showcased during the sessions. Please view when possible and let the PAIMA office know if there are any questions or comments. We remind all our PAIMA members that you can add up to 5 company employees to the platform. All you need to do is send the name and email of your staff to the PAIMA office and they will take care of the rest.

Increase your visibility within the PAIMA family and participate in the PTCP platform. Free visibility is not a bad thing!

Just like the PAIMA Tonnage Program, participation guarantees exposure and visibility within the PAIMA network. Leverage the MOST out of your membership and take advantage of all the unique tools PAIMA has to offer!

[CLICK HERE](#) to reach the PAIMA office for assistance.



PAIMA 2020 & 2021 TONNAGE AWARDS & PAIMA 2020 & 2021 JUAN PERALTA ECOLOGY AWARDS WILL BE SENT TO THE WINNERS

Dear PAIMA Members and friends:

The PAIMA Board of Directors along with the PAIMA office staff want to highlight once again and congratulate our PAIMA 2020 & 2021 Tonnage Award winners as well as our PAIMA 2020 & 2021

Juan Peralta Ecology Award winners! Because of the cancellation of our conventions the last two years due to the pandemic, the PAIMA Board of Directors unanimously voted in favor of sending out our PAIMA Tonnage Award Plaques and our exclusive PAIMA 2020 & 2021 Juan Peralta Ecology Awards via courier to their respective recipients. There is a catch of

course.....

We are asking all recipients to please send the PAIMA office a high resolution (this detail is key) photograph of the award AND the member agent's staff in the photograph. PAIMA would like to publish the photographs in our PAIMA Report Magazine.

KUDOS again to the award recipients. We all look forward to seeing the photographs in future PAIMA Report Magazine issues.

[PAIMA REPORT MAGAZINE - ISSUE II - 2021 - CLICK HERE](#)

THE "CAT IS OUT OF THE BAG" - TRUE STORY BEHIND THE SUPPLY CHAIN CRISIS

The good news is that there is a solution in sight, feeding time is right around the corner....





PAIMA 38TH ANNUAL CONVENTION SEPTEMBER 27TH - SEPTEMBER 29TH, 2022 SEATTLE, WASHINGTON - USA

We are very much looking forward to doing our annual site inspection with our partners at IAM early spring 2022! This is ANOTHER amazing Hyatt property.

If anyone has any specific recommendations or suggestions, they are always welcome by the Board of Directors and the PAIMA office for review and consideration. Please reach the PAIMA office at the link below:

Click [HERE](#) to contact the PAIMA office

(ABOVE)

SEATTLE, WASHINGTON - USA

It seems that IAM will have several Hyatt hotels under their room blocks to accommodate what is expected to be record in person attendance in 2022.

More to follow in 1st quarter 2022.

THINGS TO DO WHILE IN OR AROUND SEATTLE IN 2022:



Ballard Locks: Hiram M. Chittenden **(picture on top)**

A National Historic Site, the Ballard Locks are the busiest locks in the Nation and a major tourist attraction in the Seattle area. The locks are operated by the U.S. Army Corps of Engineers.

**Open daily 24/7 for vessels,
7:00 am to 9:00 pm for visitors:**

- Watch large ships & small boats up close and personal**
- View migrating salmon from June through September**
- Tour the visitor center/museum and historic administration building**
- Stroll the world class botanical garden**

The Ballard Locks carry more boat traffic than any other lock in the US, and the Locks along with the fish ladder and the surrounding Carl S. English Jr. Botanical Gardens, attract more than one million visitors annually, making it one of Seattle's top tourist attractions.

The construction of the locks profoundly reshaped the topography of Seattle and the surrounding area, lowering the water level of Lake Washington and Lake Union by 8.8 feet (2.7 m), adding miles of new waterfront land, reversing the flow of rivers, and leaving piers in the eastern half of Salmon Bay high and dry.

The Locks are listed on the National Register of Historic Places and have been designated by the American Society of Civil Engineers as a National Historic Civil

- Other activities include summer concerts, picnics and weddings.

Engineering Landmark.

"THE BALLARD LOCKS"
are located at:

3015 NW 54th St, Seattle, WA
98107

Want more information on this awesome suggestion? Please click on the direct website below:

[WEBSITE CLICK HERE](#)

Unique things to enjoy next fall
in or near Seattle.

PAIMA MEMBER CANDIDATES

NOTE: Below listed Prospective Members will be contacted by the PAIMA Office after final vote from the Board of Directors as per our PAIMA By-Laws. Below notice is part of PAIMA's 60 day notification to Members period for Prospective PAIMA Members.

CONROY REMOVALS PTY LTD

20 Briggs Court
Kallangur, QLD 4503
Brisbane
Australia

Tel: + 617 5495 2156

Fax: N/A

Contact: Fiona Conroy
Email: fionac@conroy.co.nz

Website:
www.conroyremovals.com.au

PAIMA Sponsors:
Mexpack International Removals
Burke Bros Moving Group Ltd.
Teamwork International Moving
Clintus Network Limited

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We ask our current PAIMA

MOVING SERVICES WORLDWIDE SAS

Carrera 43, #13-80
Santa Fe de Bogota
Colombia

Tel: + 315-341-9052

Fax: N/A

Contact: Yaqueli Vanegas
Email:
yaqueli.vanegas@movingservices.com.co

Website:
www.movingservices.com.co

PAIMA Sponsors:
Argenvans Transportes
Moving Systems S.A.C.
AA Allianz Moving C.R., S.A.
Brizmud

Members to please continue to recommend possible New Members in countries where we currently do not have a PAIMA Member.

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We are excited to report that we do have more Prospective PAIMA Members that are in the process of applying! The PAIMA office is here to assist with any questions regarding the Membership Application process!

PAIMA TONNAGE REPORT - 11/15/2021



CONGRATULATIONS TO OUR 2021 PAIMA TONNAGE AWARD WINNERS!

CONGRATULATIONS once again to our 2021 PAIMA Tonnage Award Winners as well as our PAIMA Tonnage Stars for participating in our unique PAIMA Tonnage Program!

We thank our PAIMA Members that are currently reporting their tonnage and we ask the Members that are not, to please participate in the program. More visibility within the Association is guaranteed just for participating in our Tonnage Program.

Please remember that the calendar year for Tonnage Awards has started over as of August 1st, 2021. The Tonnage Portal is only accepting shipments booked from August 1st 2021 thru July 31st 2022. The deadline to enter 2021-2022 tonnage is September 1st, 2022. Please report all final tonnage by deadline date!

**GET ADDITIONAL VISIBILITY WITHIN PAIMA AND
PLEASE INPUT YOUR PAIMA TONNAGE TODAY!**

TONNAGE REPORT BELOW AS OF 11-15-2021

Tonnage Report		
Company	Total Booked	Booked Tonnage
RELOSMART LTD, Hong Kong, China	24	499913
DELIGHT INTERNATIONAL MOVER LLC, Abu Dhabi, UAE	41	401332
AIRE, Pittsburgh, USA	97	340654
NFB INTERNATIONAL RELOCATIONS AS, N-1340 SKUI (Oslo), Norway	44	242112
GLOBAL INTERNATIONAL RELOCATION, Lisbon, Portugal	25	141505
SOBOLAK INTERNATIONAL GMBH, Leobendorf, Austria	18	121789
FUSION SPECIALIZED SHIPPING & LOGISTICS LLC, Dubai, UAE	12	111097
STAR INTERNATIONAL MOVERS, LLC, Dulles, USA	19	98663
UNITED RELOCATIONS (THAILAND) CO., LTD., Bangkok, Thailand	14	85761
AMR INTERNATIONAL RELOCATION, Shanghai, China	24	49528
MUDANZAS INTL GLOBAL, C.A., Caracas, Venezuela	26	45772
GALLEON INT. SHIPPING CO. LTD, Aveley Essex, United Kingdom	13	45274
TEAMWORK INTL. MOVING, Osasco, Brazil	7	44598
SMART RELOCATORS PTE LTD, Singapore, Singapore	4	42326
GLOBAL MOVING & STORAGE LTD, Yangon, Myanmar	11	38808
MYANMAR EXPRESS INTERNATIONAL MOVING SERVICES CO., LTD., Yangon, Myanmar	5	33383
WICKMAN WORLDWIDE SERVICES, INC., Fishers, USA	2	19160
MULTI TRANSPORTES MEX, S.A. DE C.V., Mexico City, Mexico	3	18295
GERSON & GREY TRANSPORTES LTDA., Sao Paulo, Brazil	6	16798
BURKE BROS MOVING GROUP LTD., Wolverhampton, United Kingdom	2	14000
MOVING SYSTEMS S.A.C., Lima 1, Peru	1	11662
AQUA GLOBAL LOGISTICS WLL, Hidd, Kingdom of Bahrain	2	5496
MUDINMAR, Madrid, Spain	5	3856
ROYAL RELOCATIONS MALAYSIA, Selangor, Malaysia	3	3766
BOONMA MOVING & STORAGE CO LTD., Bangkok, Thailand	3	2826
	Booked: 411	Booked Tonnage: 2,438,374

TONNAGE REPORTING INFORMATION- PLEASE SEE BELOW.

If you have ANY questions or if you need to request your Login Information for the Tonnage Portal, please contact the PAIMA office as soon as possible.

FOR ALL MEMBERS THAT REQUESTED A MONTHLY REMINDER TO
REPORT THEIR TONNAGE....HERE IT IS..... PLEASE REPORT YOUR
PAIMA TONNAGE!!!

**A BIG "SHOUT OUT " TO OUR TOP THREE PAIMA REPORTING
TONNAGE MEMBERS TO DATE AS OF 11-15-2021:**



PAIMA OFFICE NEWS:



PAIMA is happy to welcome another New Member to the PAIMA family. Below is our latest addition to PAIMA. Please feel free to reach out and welcome our New PAIMA Member to the family!

INVICTUS RELOCATION SERVICES

**Rua Do Montijo #66
2785-155 Trajouce
Cascais
Portugal**

Tel: + 351-219 580

Fax: N/A

**Contact: Mr. Fabio Manuel
Email: fabio@invictus-relo.com**

Website: www.invictus-relocation.com

**PAIMA Sponsors:
Bliss Moving & Logistics SRL
MUDINMAR
NEYGI Moving SRL**

WELCOME TO THE PAIMA FAMILY!



SCAM ALERT - DON'T BE A VICTIM

We have received several notifications from our PAIMA Members reporting the below fraud/phishing scam. As you are all aware, our 2021 PAIMA Convention was cancelled due to the pandemic so HOW could they be selling a list of attendees?

Please make note....do not fall for this or similar tricks. Current scam detailed below:

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Hi,

I am following up to confirm if you are interested in acquiring the Visitors/Registrants List.

PAIMA Annual Convention

10 - 12 Oct 2021

Orlando, USA

Registrants Counts:1,000+

Each record of the list contains: Contact Name, Email Address, Company Name, URL/Website, Phone No, Title/Designation.

Currently the best way to grow your business is through digital. This list will help you pass information about your organization and products directly and digitally to the buyer. This list will help you to acquire many potential clients / leads.

If you are interested in acquiring the list, we can provide you the cost and additional details.

I look forward to hearing from you.

Thanks & Regards,

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THIS is a scam, please do not be a victim.



**LAST CHANCE (LITERALLY, ADVERTISING RATES
GO BACK TO NORMAL IN 2022) TO TAKE
ADVANTAGE OF THIS AMAZING DISCOUNT!!!**

**PAIMA REPORT MAGAZINE -
SPECIAL ADVERTISING DISCOUNT/COVID-19
RELIEF PLAN FOR 2021**

The PAIMA Board of Directors has approved a promotional PAIMA REPORT Magazine - COVID -19 advertising discount for 2021. We hope to assist all our Members that would like more exposure within the PAIMA family and beyond by offering all our current and future advertisers a **30% DISCOUNT** off our standard advertising rates! More exposure at a discounted rate during the COVID-19 pandemic is a wonderful thing.

Our PAIMA REPORT Magazine is published tri-annually AND is saved in PDF format on our website. Hard copies are mailed to all our PAIMA Members and we encourage ALL our Members to send in articles on their specific companies. We love publishing

important accolades and achievements, company news and organizational notices, New Member introductions as well as important industry news and updates.

Please visit our link below for current advertising rates and don't forget to apply a 30% discount to the standard published rates you see on the link below. We of course THANK all our current advertisers for their yearly advertising support.

[CLICK HERE FOR MAGAZINE ADVERTISING RATES](#)



2021 JUAN PERALTA ECOLOGY AWARD

**CONGRATULATIONS ONCE AGAIN TO
NETMOVE ASSESSORIA INTERNACIONAL LTDA.!**

We certainly encourage all Members that did not win this year, to continue their efforts. Please update your applications and re-submit them for consideration once again in 2022. Together we move the world, but individually each PAIMA Member can have an impact to save "mother earth"!

**Congratulations again to Netmove Assessoria Internacional Ltda.
for being our PAIMA - 2021 Juan Peralta Ecology Award winner!**



PAIMA OFFICE

**Our PAIMA office is always here for our PAIMA
family Members and friends.
5201 Blue Lagoon Drive, 9th Floor
Miami, Florida - USA 33126**