



## PAIMA POST - Volume 162 September 2025



2025 GUEST SPEAKER -  
"AI AUTOMATION EXPERT"-

# **JOE APFELBAUM**

Please join us next month in New York City at our PAIMA 41st Annual Convention. Our educational session will include topics below followed by an interactive "Question & Answer" session. Note that this is the first time in recent history, that PAIMA has hired professional speaker for our yearly convention. Some of the topics covered will include:

## **1. The Difference between AI Agents and AI Assistants**

- Discover how AI agents and AI assistants differ in functionality, capabilities, and use cases—so you can choose the right AI solution for your business goals.

## **2. How to Prompt like a Pro to get the Best Results from Artificial Intelligence**

- Learn proven prompting techniques to communicate effectively with AI, ensuring accurate, relevant, and high-value outputs every time.

## **3. The difference between the Large Language Models**

- Explore the key differences between popular large language models, their strengths, limitations, and best-fit applications.

## **4. How to Implement AI to Save Time in Your Business Development Efforts**

- Explore practical strategies to integrate AI into your business development workflow to streamline research, outreach, and follow-up, saving hours each week.

**REGISTER TODAY!**

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**PAIMA 2025 CONVENTION**  
**PLEASE BE A 2025 SPONSOR:**



**BECOME A  
SPONSOR**

**PLEASE BE A  
PAIMA 2025 CONVENTION  
SPONSOR TODAY!**

As we get closer to our 41st Annual Convention In New York City next month, we have some important deadlines to keep in mind.

- **PAIMA 2025 Convention Attendee List** - Please make note that we will be finalizing our "printed" 2025 Convention Folder Attendee list the weekend of September 26th, 2025. PLEASE register as soon as possible so you and your company can be listed on our printed Attendee List which will be included in all convention folders.
- **PAIMA 2025 Sponsorship Drive**: As we get closer to the event, we ask you to please consider being a PAIMA 2025 Sponsor today. Sponsorship opportunities start at a VERY accessible \$250 and up and you are GUARANTEED exposure before, during and after the 2025 convention. Please click on the link for available options:

**[CLICK HERE FOR SPONSORSHIP FORM](#)**

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# **PAIMA 41st Annual Convention Registration still open...**

## **Join the PAIMA family next month**

There is still time to join us for a great program in New York City next month. Please note our PAIMA One-To-One Meeting Scheduler officially opened on September 8th as promised so please register as soon as possible so you can schedule your 19 PAIMA One-To-One meetings.

## **Registration details and more at the links below:**

- 2025 Convention Registration Forms: <https://www.paimamovers.com/wp-content/uploads/2025-Convention-Registration-Forms-Combined-9-1-25-NYC-Fillable.pdf>
- 2025 Tentative Program: <https://www.paimamovers.com/wp-content/uploads/2025-Convention-Convention-Program-TENTATIVE-9-9-25.pdf>
- 2025 Sponsorship Opportunities: <https://www.paimamovers.com/wp-content/uploads/2025-PAIMA-Sponsorship-Form-9-5-25.pdf>

- For more ?? Please go to our PAIMA Convention Link:

**<https://www.paimamovers.com/convention/>**

**We look forward to seeing you in the heart of "The Big Apple"!**

**REGISTER TODAY!**

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# PAIMA MEMBER CANDIDATES

**NOTE: Below listed Prospective Member will be contacted by the PAIMA Office after final vote from the PAIMA Board of Directors as per current PAIMA By-Laws. Below notice is part of PAIMA's "60 - day notification to Members" period for applying Prospective PAIMA Members as per PAIMA By-Laws.**

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## PREMIER RELOCATIONS

Av Rio Branco 18/7  
Rio de Janeiro  
Brazil  
20090-000

Tel: + 55 (21) 4042 6600  
Fax: + 55 (21) 4032 6600

Contact: Mr. Jonathan Seabra

Email:  
[Jonathan.Seabra@premierrelo.com.br](mailto:Jonathan.Seabra@premierrelo.com.br)

Website: [www.premierrelo.com.br](http://www.premierrelo.com.br)

### PAIMA Sponsors:

Bliss Moving & Logistics SRL  
Mudanzas International  
P.M. Relocations PVT LTD  
Rainier Overseas Movers

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If any current PAIMA Members have any concerns related to the listed Prospective PAIMA Members, we ask you to please contact the PAIMA office immediately with any concerns or issues worthy of consideration by the Board of Directors before final acceptance vote as per current PAIMA By-Laws.

We also ask our current PAIMA Members to please continue to recommend possible New Members in countries where we currently do not have a PAIMA

## BAXTER SHIPPING SERVICES LLC

Office: 5-0151, Nasser Lootah  
Airport Bldg.  
D89 Airport Road  
Al Garhoud  
Dubai, UAE

Tel: + 971 4 2512360  
Fax: N/A

Contact: Mr. Benson Davis

Email: [ben@baxtershipping.com](mailto:ben@baxtershipping.com)

Website:  
[www.baxtershipping.com](http://www.baxtershipping.com)

### PAIMA Sponsors:

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We are excited to report that we do have more Prospective PAIMA Members that are in the process of applying! The PAIMA office is here to assist with any questions regarding the Membership Application process!

## **PAIMA TONNAGE REPORT**



### **PAIMA TONNAGE PROGRAM**

**GET MORE VISIBILITY WITHIN PAIMA AND FREE EXPOSURE:  
REPORT YOUR PAIMA TONNAGE TODAY**

**More visibility within the Association is guaranteed just for  
participating in our Tonnage Program, not to mention possible  
reciprocity from other PAIMA Members.**

**Please MAKE NOTE that the calendar year for the Tonnage  
Awards cycle (August 1st, 2025 - July 31st, 2026);  
started over on August 1st, 2025.**

**The Tonnage Portal has been reset and is only accepting  
shipments booked from August 1st, 2025 thru July 31st, 2026.**  
**The deadline to enter 2025 - 2026 tonnage is  
September 1st, 2026.**

**We ask you to please report all final tonnage by deadline date  
mentioned above. If there are any questions, please contact the  
PAIMA office for immediate clarification.**

**TONNAGE REPORT BELOW HIGHLIGHTS ALL CURRENT PAIMA  
TONNAGE PROGRAM PARTICIPANTS AS OF 9/15/25.**

TONNAGE REPORT		
COMPANY	TOTAL BOOKED	BOOKED TONNAGE
MOVING SERVICES By Cargo SAS	10	54,854
INTERCONTINENTAL VAN LINES, INC.	12	46,078
TIPPET RICHARDSON	3	13,724
SMART RELOCATORS PTE LTD	1	4,950
EVO MOVES COMPANY LIMITED	1	1,105
TOTALS:	27	120,710

## **TONNAGE REPORTING INFORMATION- PLEASE SEE BELOW.**

**If you have ANY questions or if you need to request your Login Information for the New Tonnage Portal, please contact the PAIMA office as soon as possible. We have the new login information for all of our PAIMA Members. Please do make note of this and share it with your team that inputs the data.**

**FOR ALL MEMBERS THAT REQUESTED A MONTHLY REMINDER TO REPORT THEIR TONNAGE....HERE IT IS..... PLEASE REPORT YOUR PAIMA TONNAGE!!!**

**A HUGE "SHOUT OUT " TO OUR TOP  
THREE PAIMA REPORTING  
TONNAGE MEMBERS TO DATE AS OF 9-15-2025:**





Intercontinental  
*Van Lines*



**TIPPET RICHARDSON**  
*TRUSTED WORLDWIDE SINCE 1927*

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## PAIMA OFFICE NEWS:

### PAIMA MEMBERSHIP UPDATES:

Cancelled:

FF International Movers - Latvia

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**PAIMA TRADEWING COMMUNITY PLATFORM**  
**(PTCP) NOW AVAILABLE VIA THE**  
**"QR" CODE BELOW**



**What is going on in your neck of the woods? Share your industry news with the PAIMA family. Just like the PAIMA Tonnage Program, participating on our PTCP is FREE exposure within the PAIMA family and shows that you are active within the Association. Gain access to our unique communications platform via the QR code above!**

**Stay visible within the Association and participate on the platform with your company news, regional news as well as country specific updates. We remind all our PAIMA Members that you can add multiple company employees to our PTCP platform so they can take advantage of this cutting edge technology. From past Workshops to future Workshops, our PTCP platform will be a repository for information exclusive to PAIMA Members.**

**To add staff to our PTCP, please send their name, position and email to the PAIMA office - link below.**

**[CLICK HERE TO REACH THE PAIMA OFFICE](#)**

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## **CREDIT CARD AND WIRE TRANSFER PROCESSING FEES:**

After decades of PAIMA absorbing credit card and wire transfer fees, it was determined by the PAIMA Board of Directors to replicate what other associations are doing vis-a-vis credit card and wire transfer processing fees. Please be advised that moving forward, there will be a 3% convenience fee for credit card transactions and a \$75.00 wire transfer fee, for wire transfers respectively. We are happy to report that there of course are not fees for checks. Please make note and thank you for supporting the well-being of our Association.

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## **MANDATORY ATTENDANCE REMINDER:**

**PAIMA Members - As per PAIMA By-Laws which were approved during our one of our past General Assemblies, please make note that a penalty fee of \$500 will be levied for convention non-attendance compliance which requires attending the PAIMA convention at least once every two years. One of the biggest value-adds of being a PAIMA Member is to attend the yearly convention. You can count on tremendous networking and business opportunities with the PAIMA family and friends.**



### **PAIMA OFFICE**

Our PAIMA office is always here for our PAIMA family Members and friends.  
5201 Blue Lagoon Drive, 9th Floor  
Miami, Florida - USA 33126



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