



## PAIMA POST - Volume 135 June 2023



PAIMA 39TH ANNUAL CONVENTION "EARLY BIRD" RATES END SOON! REGISTER TODAY AND SAVE SOME \$\$\$\$\$.



# EarlyBird

EXPIRE SOON!

**PAIMA 39TH ANNUAL CONVENTION "EARLY BIRD"**  
**REGISTRATION RATES END SOON**

**This year's PAIMA 39th Annual Convention is shaping up to be another well attended convention. Don't miss out on spending**

**some quality time with the PAIMA family in Toronto!**

**Early Bird registration rates will end in about 30 days so take advantage of the discounted rates and register early and save some monies! Unless of course, you don't need to save \$\$!?**

**Please find below the most current PAIMA registration forms, tentative convention program, sponsorship forms and the direct link to our "Convention" page on our website for MORE information on our PAIMA convention in Toronto.**

**[2023 CONVENTION REGISTRATION FORMS - CLICK HERE](#)**

**[2023 TENTATIVE CONVENTION PROGRAM - CLICK HERE](#)**

**[2023 SPONSORSHIP FORMS - CLICK HERE](#)**

**[2023 HOTEL RESERVATIONS LINK - CLICK HERE](#)**

**[PAIMA CONVENTION LINK ON OUR WEBSITE - CLICK HERE](#)**

**A HUGE THANK YOU TO OUR CURRENT PAIMA 2023 SPONSORS BELOW - THE LIST IS GROWING...**

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- Teamwork International Moving (Silver Sponsor)
- United Relocations (Thailand) Co Ltd (Bronze Sponsor)





## **2023 JUAN PERALTA ECOLOGY AWARD**

**We would like to ask YOU to showcase your environmental, ecological and sustainability efforts. Application deadline is August 31st, 2023. Apply today!**

**In memory of our distinguished PAIMA colleague Juan Peralta, PAIMA created the "Juan Peralta Ecology Award".**

**The Award, presented annually during the General Assembly at our convention, represents PAIMA's commitment to ecological awareness and environmental responsibility. The PAIMA Member that best exhibits these qualities through education, commitment and environmentally-sound business practices, is awarded this prestigious honor.**

**The Ecology Award consists of a trophy with the winning company's name engraved upon it, and an exclusive feature**

article in our PAIMA Report Magazine. The Awards main purpose is to recognize that PAIMA Member who exceeds his colleagues' level of commitment in preserving and protecting the environment. It is also the goal of the Ecology Award to encourage other PAIMA Members, veterans and new members alike, to reach for a higher standard of awareness in protecting the environment. Furthermore, being a member of an Association essentially means being part of a learning and sharing community. The Ecology Award helps to engender a helpful, compassionate industry through which its components - you, the moving company - are able to share the measures and procedures with your colleagues and together make a lasting contribution to help save planet Earth.

Please remember we encourage past years submissions that were not selected, to please update their application and resend it to the PAIMA office for review and consideration by your Board of Directors. YOUR company could be the winner in 2023.

**[CLICK HERE FOR APPLICATION FORM](#)**

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## **PAIMA MEMBER CANDIDATES**

**NOTE:** Below listed Prospective Members will be contacted by the PAIMA Office after final vote from the Board of Directors as per our PAIMA By-Laws. Below notice is part of PAIMA's 60 - day notification to Members period for Prospective PAIMA Members.

### **FRANZOSINI SUD SRL**

Via Achille Lauro, 2  
Napoli  
Italy

Tel: + 39 081 752 05 40  
Fax: + 39 081 752 08 63

Contact: Luca Bosco

Email: [info@franzosini.org](mailto:info@franzosini.org)

Website: [www.franzosinitraslochinapoli.com](http://www.franzosinitraslochinapoli.com)

**PAIMA Sponsors:**

Nobel Relocation

### **MELDRUM THE MOVER**

6645 Sherbrooke Street Ouest  
Montreal H4B 1N4  
Quebec  
Canada

Tel: + 1 514 481 1122

Fax: + 1 514 488 5205

Contact: Manola D'Aniello

Email: [info@meldrumthemovers.com](mailto:info@meldrumthemovers.com)

Sonigo International Moving &  
Storage Ltd  
Earth Relocation Inc.

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## RUBY INTERNATIONAL

61 Harbour Way  
Miami  
Florida 33154  
USA

Tel: 1-305-428-5755

Fax: N/A

Contact: Mr. Ayal Shany

Email: [ayal@rubymoves.com](mailto:ayal@rubymoves.com)

Website: [www.rubymoves.com](http://www.rubymoves.com)

### PAIMA Sponsors:

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Dewitt Move Worldwide

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We ask our current PAIMA  
Members to please continue to  
recommend possible New  
Members in countries where we  
currently do not have a PAIMA  
Member.

Website: [www.meldrumthemover.com](http://www.meldrumthemover.com)

### PAIMA Sponsors:

Carl Hartmann GmbH & Co.  
Swiss Moving Services AG  
Global Moving and Shipping BV

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We are excited to report that we  
do have more Prospective PAIMA  
Members that are in the process  
of applying! The PAIMA office is  
here to assist with any questions  
regarding the Membership  
Application process!

## Round # 2

**BEHIND  
THE SCENES  
OF LEAD  
GENERATION**



**When: June 15th - 12:00 PM (EST)**

**Where: PTCP Platform**

**Cost: FREE to all PAIMA Members**

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**Behind the scenes of Lead Generation - Why it works, the risks, and how to make a Lead Generator work for you. (Round #2 for those that missed the first session in May)**

Have you ever tried to advertise your business on google? If yes, then this Workshop is for you.

You'll learn tips and tricks about online advertising, with a focus on how Lead Generators work. More importantly, you'll learn to identify where lead generators can benefit your business, and equally, where you should steer clear! Ultimately, for every dollar you spend, you need to get the highest likely return on investment. To do that, you need to ask the right questions, and know the limitations of how these companies work.

All of this, and more will be covered during the workshop, so join us for a 1 hour of facts, foes and fun about lead generation.

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See you LIVE next week (you can mark your calendars on the Events tab on our PTCP). For those that cannot make this time slot, we will take the session so you can see it later.

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## **PAIMA TONNAGE REPORT - 6/15/2023**



**PAIMA TONNAGE PROGRAM**

**GET MORE VISIBILITY WITHIN PAIMA AND  
REPORT YOUR PAIMA TONNAGE TODAY**

We thank our PAIMA Members that are currently reporting their tonnage and we ask the Members that are not, to please participate in the program.

**More visibility within the Association is guaranteed just for participating in our Tonnage Program, not to mention possible reciprocity from other PAIMA Members.**

Please remember that the calendar year for Tonnage Awards has started over as of August 1st, 2022.

**The Tonnage Portal is only accepting shipments booked from August 1st, 2022 thru July 31st, 2023. The deadline to enter 2022-2023 tonnage is September 1st, 2023. Please only report tonnage through July 31st, 2023. Please report all final tonnage by deadline date!**

**TONNAGE REPORT BELOW AS OF 6-15-2023**

Tonnage Report		
Company	Total Booked	Booked Tonnage
UNIVERSAL RELOCATIONS INC., Parsippany, USA	180	1756519
SCHMIDT GLOBAL RELOCATIONS B.V., Woudenberg, Netherlands	583	1026620
AIRES, Pittsburgh, USA	210	789042
CONROY REMOVALS PTY LTD, Brisbane, Australia	51	700679
NOBEL RELOCATION, Miami, USA	138	663203
UNIVERSAL RELOCATIONS INDIA PVT LTD, Chennai, India	69	612419
DELIGHT INTERNATIONAL MOVERS LLC, Abu Dhabi, UAE	48	606786
CARL HARTMANN GMBH & CO KG, Bremen D-28195, Germany	82	517670
GLOBAL INTERNATIONAL RELOCATION, Lisbon, Portugal	76	457000
RELOSMART LTD, Hong Kong, China	44	451100
G-INTER TRANSPORTES LTDA, Barueri / São Paulo, Brazil	83	449077
DEWITT MOVE WORLDWIDE, San Diego, USA	87	329243
GLOBAL MOVING AND SHIPPING BV, Vught, Netherlands	130	281999
GERSON RELOCATION LIMITED, London, United Kingdom	85	274153
ALFA QUALITY MOVING, N-1340 SKUI (Oslo), Norway	65	239754
ISS RELOCATION LLC, Dubai, UAE	20	231602
STAR INTERNATIONAL MOVERS, LLC, Dulles, USA	45	204621
INVICTUS RELOCATION SERVICES, Cascais, Portugal	26	203932
BURKE BROS MOVING GROUP LTD., Wolverhampton, United Kingdom	27	183834
GERSON & GREY TRANSPORTES LTDA., Sao Paulo, Brazil	57	178510
SWISS MOVING SERVICE AG, 8952 Schlieren Zurich, Switzerland	22	147993
SMART RELOCATORS PTE LTD, Singapore, Singapore	15	134315
FORMULA GLOBAL MOBILITY, Ft. Lauderdale, USA	46	126578
SUDDATH, Jacksonville, USA	33	121176
SOBOLAK INTERNATIONAL GMBH, Leobendorf, Austria	18	117328
CARELINE INTERNATIONAL MOVING & STORAGE, Limerick, Ireland	58	103128
PANAMA INTERMOVING RELOCATIONS, Panama City, Panama	24	95165
TRAFIMAR RELOCATION SERVICES, Naucalpan de Juarez, Mexico	14	95147
BUSS MOVING & LOGISTICS SRL, Rome, Italy	35	88200
MOVE ONE RELOCATIONS, SAUDI ARABIA LTD., Riyadh, Saudi Arabia	32	77471
DEMCO SAS, Vincennes, France	17	74255
JJ MARI INTERNATIONAL MOVERS, Caracas, Venezuela	8	69931
BALBOA MOVERS, INC., Panama City, Panama	21	69827
MUDINMAR, Picassent, Spain	26	69515
MUDANZAS INTL GLOBAL, C.A., Caracas, Venezuela	40	69280
EUROPEAN REMOVAL & STORAGE CO., Taastrup, Denmark	16	68369
MULTI TRANSPORTES MEX, S.A. DE C.V., Mexico City, Mexico	12	67235
TEAMWORK INTL. MOVING, Cotia, Brazil	13	66827
PIONEER MOVERS SDN BHD, Kuala Lumpur, Malaysia	18	63832
ROYAL RELOCATIONS MALAYSIA, Selangor, Malaysia	19	63583
WICKMAN WORLDWIDE SERVICES, INC., Fishers, USA	18	60620
GLOBAL MOVING & STORAGE LTD, Yangon, Myanmar	27	55921
HUMBOLDT INTERNATIONAL, Boston ( Canton ), USA	15	47620
GALLEON INT. SHIPPING CO. LTD, Aveley Essex, United Kingdom	13	45800
AMR INTERNATIONAL RELOCATION, Shanghai, China	30	42479
ABC MUDANZAS S.A., San Jose, Costa Rica	7	37010
STRONG MOVING INTERNATIONAL, Sintra, Portugal	3	35946
EUROPEAN RELOCATION SERVICES, Marseille, France	3	33422
CLINTUS NETWORK LIMITED, New Delhi, India	10	33386
MOVING SYSTEMS S.A.C., Lima 1, Peru	9	31547
MAGNA THOMSON INTL MOVERS LTD., Johannesburg, South Africa	4	26900
EDELWEISS SPEDITION, Martinez, Argentina	6	24900
MYANMAR EXPRESS INTERNATIONAL MOVING SERVICES CO., LTD., Yangon, Myanmar	7	22731
MUDANZAS INTERNATIONAL, Tegucigalpa, Honduras	6	20870
MUDANZAS GOU, Azcapotzalco, Mexico	3	18365
TIPPET RICHARDSON, Toronto, Canada	2	16207
LINKINDIA LOGISTICS PVT LTD, Chennai, India	4	11622
UNITED RELOCATIONS (THAILAND) CO., LTD., Bangkok, Thailand	1	11500
INTERCONTINENTAL VAN LINES, INC., Markham, Canada	2	9795
CONOTE SERVICES LIMITED, Abuja, Nigeria	6	8657
SANDHILL ECUADOR SAS, Quito, Ecuador	1	7465
GRUPO AMYGO, S.A., Madrid, Spain	1	3042
GOETZ MOVING & STORAGE, INC., Paranaque City, Philippines	1	635
	Booked: 2772	Booked Tonnage: 12,553,358

## TONNAGE REPORTING INFORMATION- PLEASE SEE BELOW.

If you have ANY questions or if you need to request your Login Information for the Tonnage Portal, please contact the PAIMA office as soon as possible. We will have new login information for all of our PAIMA Members. Please do make note of this and share it with your team that inputs the data.

**FOR ALL MEMBERS THAT REQUESTED A MONTHLY REMINDER TO REPORT THEIR TONNAGE....HERE IT IS..... PLEASE REPORT YOUR PAIMA TONNAGE!!!**

**A HUGE "SHOUT OUT " TO OUR TOP THREE PAIMA REPORTING**



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### PAIMA OFFICE NEWS:



**MEMBER  
UPDATE**

**NEW MEMBERS**

### PAIMA MEMBERSHIP UPDATES:

PAIMA is happy to announce our newest PAIMA Members.

**Please welcome below our latest additions to our PAIMA family.**

**ATLAS INTERNATIONAL MOVERS CHILE**

**Los Frenos 500**

**Santiago**

**Chile**

**Tel: + 569 223434710**

**Fax: N/A**

**Contact: Veronica Roman**

**Email: [vroman@atlasinternationalchile.cl](mailto:vroman@atlasinternationalchile.cl)**

**Website: [www.atlasinternationalchile.cl](http://www.atlasinternationalchile.cl)**

**PAIMA Sponsors:**

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BR Mobility  
Moving Systems SAC  
AA Allianz Moving CR S.A.**

**&**

**ELEGANT LINE LOGISTICS LLC**

**Office 410, Al Fajer Complex**

**Oud Metha**

**Dubai**

**UAE**

**Tel: +971-4396-0011**

**Fax: +971-4396-4339**

**Contact: Mr. Amos Miller**

**Email: [amos@elegantlinelogistics.com](mailto:amos@elegantlinelogistics.com)**

**Website: [www.ellworldwidemovers.com](http://www.ellworldwidemovers.com)**

**PAIMA Sponsors:**

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Mudinmar  
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Nobel Relocation  
AMR International Relocation  
Schmidt Global Relocations B.V.  
Pioneer Movers SDN BHD  
Boonma Moving & Storage Co.  
Bliss Moving & Logistics SRL  
European Removal & Storage Co.

**WELCOME TO THE PAIMA FAMILY**

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**MANDATORY ATTENDANCE REMINDER:**

**PAIMA Members - As per PAIMA By-Laws which were approved during our one of our past General Assemblies, please make note that a penalty fee of \$500 will be levied for convention non-attendance compliance which requires attending the PAIMA convention at least once every two years. One of the biggest value-adds of being a PAIMA Member is to attend the yearly convention. You can count on tremendous networking and business opportunities with the PAIMA family and friends.**

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**PAIMA TRADEWING COMMUNITY PLATFORM**  
**(PTCP) NOW AVAILABLE AT "APP STORE" -**  
**SCAN THE "QR" CODE BELOW**



**What is going on in your neck of the woods? Share your industry news with the PAIMA family. Just like the PAIMA Tonnage Program, participating on our PTCP is FREE exposure within the PAIMA family and shows that you are active within the Association. Download the App today!**

**Stay visible within the Association and participate on the platform with your company news, regional news as well as country specific updates. We remind all our PAIMA Members that you can add up to 5 company employees to our PTCP platform so they can take advantage of this cutting edge technology. From past Workshops to future Workshops, our PTCP platform will be a repository for information exclusive to PAIMA Members.**

**To add staff to our PTCP, please send their name, position and email to the PAIMA office - link below.**

**[CLICK HERE TO REACH THE PAIMA OFFICE](#)**



#### **PAIMA OFFICE**

**Our PAIMA office is always here for our PAIMA family Members and friends.  
5201 Blue Lagoon Drive, 9th Floor  
Miami, Florida - USA 33126**

Pan American International Movers Association (PAIMA) | 5201 Blue Lagoon Drive, 9th Floor,  
9th Floor, Miami, FL 33126

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