



---

## PAIMA POST - Volume 110 May 2021

---

# PAIMA report

- International Members' News
- Logistics Information
- Worldwide Trends
- Tonnage
- Member Profiles



**PAIMA  
Conference,  
Orlando**

**PAIMA virtual  
meeting**

**Fostering a  
growth mindset  
with Humboldt**

**Taking the  
positives from  
COVID-19**

**Building the  
network**

**An interview  
with Sara Lyrum  
Kronkjaer, Group  
Director of  
Aspire Mobility  
Group in  
Denmark - Pg 24**

The Magazine of the Pan American International Movers Association | Issue 1 2021

## PAIMA REPORT MAGAZINE ISSUE I - 2021 IS HERE!

Great news PAIMA Members and friends! Our PAIMA Report Magazine, Issue I - 2021 has been officially mailed to all our Members and selected friends. A few countries are still on the "not accepting mail" list due to the pandemic so we certainly encourage all of you to take a peek at our "new modern" layout re-design via the link below. The PAIMA office thanks our PAIMA Board of Directors for their work in making the "new look" happen. After multiple debates on various options, the above mentioned layout was approved by majority vote by our PAIMA Board of Directors.

Take a look at the issue featured above as well as past issues you might have missed via the links below!

**[PAIMA REPORT MAGAZINE - ISSUE I - 2021 \(CLICK HERE\)](#)**

**[PAST PAIMA REPORT MANGAZINE ISSUES - CLICK HERE](#)**

---

---



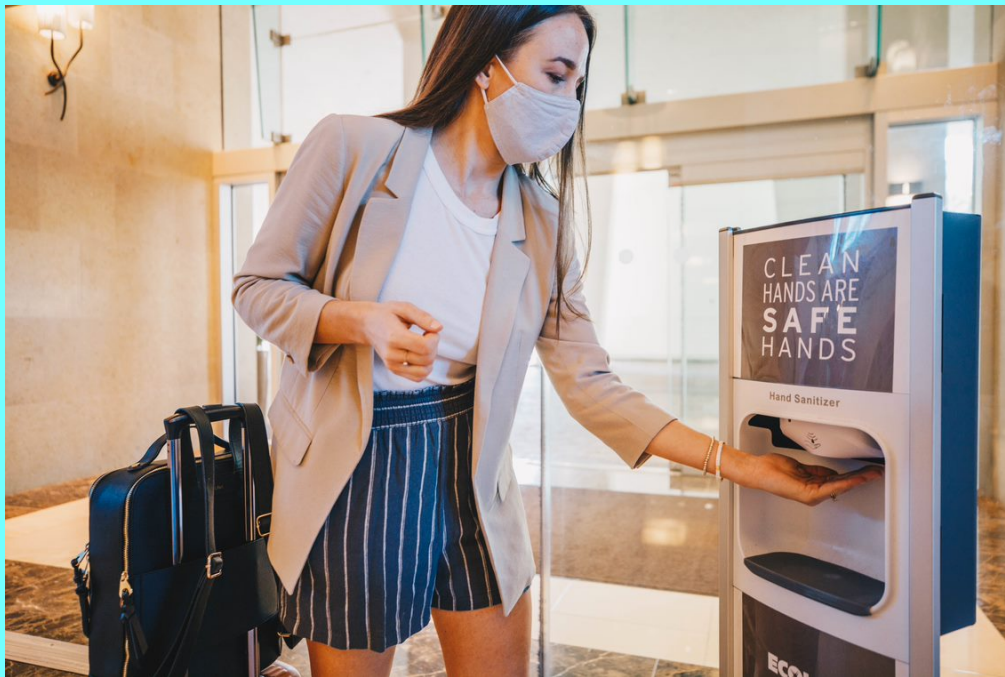
## **NEW TECHNOLOGY PLATFORM FOR PAIMA MEMBERS AND SELECTED FRIENDS!**

We are excited to announce that PAIMA will be offering a new, Members-only benefit coming in the near future as we mentioned in our last PAIMA POST Newsletter!

PAIMA understands how important it is for you to be able to connect, collaborate, and learn from your PAIMA peers. To help meet this need, we are thrilled to be launching an online community exclusively for PAIMA Members where you can engage in discussions with and learn from your PAIMA peers around the world anytime. We will have additional details in the near future.

Stay tuned for more soon!

---



## **PAIMA 37TH ANNUAL CONVENTION OCTOBER 10TH - OCTOBER 12TH, 2021 ORLANDO, FLORIDA - USA**

Our annual site inspection with our partners at IAM has been pushed back until June to ensure everyone is safe to travel. Keeping our fingers crossed for October 2021.

If anyone has any specific recommendations or suggestions, they are always welcome by the Board of Directors and the PAIMA office for review and consideration. Please reach the PAIMA office at the link below:

**[Click HERE to contact the PAIMA office](#)**

(ABOVE)

## **HYATT REGENCY ORLANDO CONVENTION CENTER**

Social distancing guidelines will be in place if enough participants can attend the convention this year! Masks will be required at all times during our General Assembly.

Safety of course will also be TOP priority with hand sanitizing stations throughout the Hyatt property.

---

---

## **THINGS TO DO WHILE IN OR AROUND ORLANDO IN 2021:**





**THE HARRY P. LEU  
GARDENS**  
**(picture on top)**

The Harry P. Leu Gardens are semi-tropical and tropical gardens in Orlando, Florida, United States.

The gardens contain nearly 50 acres of landscaped grounds and lakes, with meandering trails shaded by 200-year-old oaks and forests of camellias.

The gardens are open to the public and highly recommended for a breath of fresh air and amazing outdoor landscaping.

For more information on this specific suggestion, please feel free to check out their website.

**"The Harry P. Leu Gardens" -  
Website Link Here**

**"The Harry P. Leu Gardens"**  
are located at:

**1920 N Forest Ave,  
Orlando, FL 32803**

**More things to enjoy this fall in  
or near Orlando.**

---

---

**PAIMA MEMBER CANDIDATES**

**NOTE: Below listed Prospective Members will be contacted by**

the PAIMA Office after final vote from the Board of Directors as per our PAIMA By-Laws. Below notice is part of PAIMA's 60 day notification to Members period for Prospective PAIMA Members.

**BRIZMUD**

20 Calle 18-23, Zona 10  
Edificio Plaza Bure  
Ciudad de Guatemala  
Guatemala

Tel: +502 2279-6070

Fax: +N/A

Contact: Mrs. Rocio Briz  
Email: [gerencia@brizmud.com](mailto:gerencia@brizmud.com)

Website: [www.brizmud.com](http://www.brizmud.com)

**PAIMA Sponsors:**

Panama Intermoving Relocations  
Demeco SAS  
APA Worldwide Movers  
TG International Insurance  
Brokerage, Inc.  
Compania Internacional de  
Mudanzas Y Embarques S.A. de  
C.V. (CIME)press

-----0-----

We ask our current PAIMA  
Members to please continue to  
recommend possible New  
Members in countries where we  
currently do not have a PAIMA  
Member.

**AA ALLIANZ MOVING CR S.A.**

P.O. BOX: #92. COD 2010,  
San José  
Costa Rica

Tel: +506-410-1015

Fax: N/A

Contact: Mr. Victor Roman  
Email:  
[vroman@allianzmoving.com](mailto:vroman@allianzmoving.com)

Website: [www.allianzmoving.com](http://www.allianzmoving.com)

**PAIMA Sponsors:**

TG International Insurance  
Burke Bros Moving Group LLC  
Carl Hartmann GmbH & Co. KG.

-----0-----

We are excited to report that we  
do have more Prospective PAIMA  
Members that are in the process  
of applying! The PAIMA office is  
here to assist with any questions  
regarding the Membership  
Application process!

---

---

**PAIMA TONNAGE REPORT - 5/15/2021**



**CONGRATULATIONS ONCE AGAIN TO OUR  
2020 PAIMA TONNAGE AWARD WINNERS!**

**We thank our PAIMA Members that are currently reporting their tonnage and we ask the Members that are not, to please participate in the program. More visibility within the Association is guaranteed just for participating in our Tonnage Program.**

**The deadline to enter your 2020 - 2021 tonnage into the portal is  
September 1st, 2021.**

**GET ADDITIONAL VISIBILITY WITHIN PAIMA AND  
PLEASE INPUT YOUR PAIMA TONNAGE TODAY!**

**If you have misplaced your Member Number or Password, please  
contact the PAIMA office for immediate assistance.**

**TONNAGE REPORT BELOW AS OF 5-15-2021**



Tonnage Report		
Company	Total Booked	Booked Tonnage
ISS RELOCATION LLC, Dubai, UAE	58	826452
DELIGHT INTERNATIONAL MOVER LLC, Abu Dhabi, UAE	79	747825
FORMULA GLOBAL MOBILITY, Dorat, USA	114	725288
RELOSMART LTD, Hong Kong, China	40	408306
SLIDDATH, Jacksonville, USA	75	387966
AIRIS, Pittsburgh, USA	105	351543
NFB INTERNATIONAL RELOCATIONS AS, N-1340 SKUI (Oslo), Norway	102	349706
RODI CARGO INTERNATIONAL, Miami, USA	76	327759
GLOBAL INTERNATIONAL RELOCATION, Lisbon, Portugal	49	317668
G-INTER TRANSPORTES LTDA, Barueri / São Paulo, Brazil	70	308626
DEWITT MOVE WORLDWIDE, San Diego, USA	98	253771
CARL HARTMANN GMBH & CO KG, Bremen D-28195, Germany	37	202895
TRAFIMAR RELOCATION SERVICES, Naucapán de Juárez, Mexico	27	200359
THE MOVERS - PREMIUM MOVE SERVICES LLC, Muscat, Sultanate of Oman	24	192765
DEMECO SAS, Vincennes, France	38	181943
STAR INTERNATIONAL MOVERS, LLC, Dulles, USA	30	161427
FUSION SPECIALIZED SHIPPING & LOGISTICS LLC, Dubai, UAE	20	150280
GERSON & GREY TRANSPORTES LTDA, São Paulo, Brazil	32	145452
GERSON RELOCATION LIMITED, Greater London, United Kingdom	24	133864
MOVING SYSTEMS S.A.C., Lima 1, Peru	22	127402
STEVENS INTERNATIONAL, Fort Wayne, USA	26	126550
BURKE BROS MOVING GROUP LTD., Wolverhampton, United Kingdom	16	121174
WICKMAN WORLDWIDE SERVICES, INC., Fishers, USA	24	117348
MUDANZAS INTL GLOBAL, C.A., Caracas, Venezuela	49	106067
ORIENT EXPRESS FORWARDING PTY, Singapore, Singapore	22	105157
MAGNA THOMSON INTL MOVERS LTD., Johannesburg, South Africa	15	104209
GLOBAL MOVING AND SHIPPING BV, Vught, Netherlands	36	101773
BLISS MOVING & LOGISTICS SRL, Rome, Italy	17	101335
SOBOLAK INTERNATIONAL GMBH, Leobendorf, Austria	22	92963
GOETZ MOVING & STORAGE, INC., Paranaque City, Philippines	15	91608
HUMBOLDT INTERNATIONAL, Boston ( Canton ), USA	13	74146
NEYGI MOVING SRL, Buenos Aires, Argentina	15	71747
GALLEON INT. SHIPPING CO. LTD, Aveley Essex, United Kingdom	18	69601
SWISS MOVING SERVICE AG, 8952 Schlieren Zurich, Switzerland	11	66407
CONOTE SERVICES LIMITED, Abuja, Nigeria	9	62555
PIONEER MOVERS SDN BHD, Kuala Lumpur, Malaysia	17	61851
MUDANZAS GOU, S. A. DE C. V., Azcapotzalco, Mexico	10	59695
MULTI TRANSPORTES MEX, S.A. DE C.V., Mexico City, Mexico	5	58322
TEAMWORK INTL. MOVING, Osasco, Brazil	8	57390
SMART RELOCATORS PTE LTD, Singapore, Singapore	6	54268
EUROPEAN REMOVAL & STORAGE CO., Taastrup, Denmark	11	47515
COMPAS INTERNATIONAL MOVERS NV, Brussels, Belgium	5	44099
GLOBAL MOVING & STORAGE LTD, Yangon, Myanmar	12	39360
CARELINE INTERNATIONAL MOVING & STORAGE, Limerick, Ireland	5	38942
JJ MARI INTERNATIONAL MOVERS, Caracas, Venezuela	10	36792
ROYAL RELOCATIONS MALAYSIA, Selangor, Malaysia	13	35273
SERVILE RELOCATIONS PVT LTD., Mumbai, India	14	34563
TIPPET RICHARDSON, Toronto, Canada	6	33914
MYANMAR EXPRESS INTERNATIONAL MOVING SERVICES CO., LTD., Yangon, Myanmar	5	31939
INTERCONTINENTAL VAN LINES, INC., Markham, Canada	6	29505
DXI LOGISTICS LLC, Dubai, UAE	3	28487
TRANS-GLOBAL RELOCATIONS (PVT) LTD, Colombo 15, Sri Lanka	3	28025
AMR INTERNATIONAL RELOCATION, Shanghai, China	13	25788
MERCOVAN ARGENTINA SRL, Buenos Aires CP 1429, Argentina	8	25668
HIGH RELOCATIONS WORLDWIDE, Seoul, South Korea	7	23486
FRIEDRICH KURZ GmbH, 35578 Wetzlar, Germany	7	22352
MUDINMAR, Madrid, Spain	11	20850
MASSTRANS FREIGHT L.L.C., DUBAI, UAE	3	20592
UNIVERSAL RELOCATIONS INC., Parsippany, USA	3	15451
PT KELLYS EXPRESS, Jakarta Selatan 12850, Indonesia	6	14400
MORENO INTL, S.A. DE C.V., Monterrey, Mexico	1	7690
UNIMOVE BV, Rotterdam, Netherlands	6	7617
CLINTUS NETWORK LIMITED, New Delhi, India	1	983
	Booked: 1633	Booked Tonnage: 8,819,594

## TONNAGE REPORTING INFORMATION- PLEASE SEE BELOW.

Please remember that the calendar year for Tonnage Awards has started over as of August 1st, 2020. Tonnage portal is only accepting shipments booked from August 1st 2020 thru July 31st 2021. The deadline to enter 2020-2021 tonnage is September 1st, 2021. Please report all final tonnage by deadline date!

If you have ANY questions or if you need to request your Login Information for the Tonnage Portal, please contact the PAIMA office as soon as possible.



FOR ALL MEMBERS THAT REQUESTED A MONTHLY REMINDER TO  
REPORT THEIR TONNAGE....HERE IT IS..... PLEASE REPORT YOUR  
PAIMA TONNAGE!!!

**A "BIG "SHOUT OUT" TO OUR TOP THREE PAIMA  
REPORTING  
TONNAGE MEMBERS TO DATE AS OF 5-15-2021:**



---

---

**PAIMA OFFICE NEWS:**



## **PAIMA MEMBERS 2ND VIRTUAL ZOOM MEETING HAS BEEN CONFIRMED FOR JUNE 2ND, 2021**

**The PAIMA Board of Directors and the PAIMA office are excited to announce that we will be holding our next PAIMA Virtual Zoom Meeting with all our PAIMA Members and friends on June 2nd, 2021.**

**As we did on our first PAIMA Virtual Zoom Meeting, we will have three separate times set aside on June 2nd, to accommodate as best as possible all Member time zones around the world.**

**We are aiming to replicate the three selected time zones from our last meeting which will be 9:00 AM EST/NYC time zone, 2:00 PM EST/NYC time zone and a third meeting at 8:00 PM EST/NYC time zone on June 2nd. An agenda along with exact Zoom meeting details will be sent out soon via PAIMA NEWSFLASH.**

**We are certainly excited to "see" as many of you as possible to hear what challenges you are facing, current local conditions in your part of the world and to see how the PAIMA family can potentially assist you if at all possible.**

**Please stay tuned for more information soon!**

---

---

## **TONNAGE VERIFICATION HAS STARTED AND CONTINUES VIA EMAIL**

**A reminder to all our PAIMA Members that we have officially started our "Tonnage Verification" process. Our objective is to make sure that the tonnage entered into the tonnage portal has**

been reported accurately (this is the main intent of the tonnage verification process). Sometimes we find a typo or that kilos are entered versus pounds (as required) which of course will provide inaccurate data and skew the final results. We appreciate your cooperation which helps us ensure that the numbers being reported are being reported correctly and accurately.

A big round of applause for all our Members that have already sent in the requested information! Thank you for your prompt response times.

---

---



**PAIMA REPORT MAGAZINE -**  
**SPECIAL ADVERTISING DISCOUNT/COVID-19**  
**RELIEF PLAN FOR 2021**

The PAIMA Board of Directors has approved a promotional PAIMA REPORT Magazine - COVID -19 advertising discount for 2021. We hope to assist all our Members that would like more exposure within the PAIMA family and beyond by offering all our current and future advertisers a **30% DISCOUNT** off our standard advertising rates! More exposure at a discounted rate during the COVID-19 pandemic is a wonderful thing.

Our PAIMA REPORT Magazine is published tri-annually AND is saved in PDF format on our website. Hard copies are mailed to all our PAIMA Members and we encourage ALL our Members to send in articles on their specific companies. We love publishing



important accolades and achievements, company news and organizational notices, New Member introductions as well as important industry news and updates.

Please visit our link below for current advertising rates and don't forget to apply a 30% discount to the standard published rates you see on the link below. We of course THANK all our current advertisers for their yearly advertising support.

**[CLICK HERE FOR MAGAZINE ADVERTISING RATES](#)**

---

---



## **PAIMA 2021 IS AN ELECTION YEAR**

**PAIMA 37TH ANNUAL CONVENTION IN ORLANDO IS AN ELECTION YEAR FOR "BOARD OF DIRECTORS".**

**This year is ELECTION YEAR (since elections in 2020 were postponed due to the pandemic) so we ask all PAIMA Active Members that are interested in running for PAIMA President, Vice President or as a PAIMA Director to please submit their name to the PAIMA office no later than August 10th, 2021 in order to be placed on the official voting ballot.**

**We certainly THANK all interested in these vital positions which are key to the success of PAIMA. All eligible PAIMA "Active Members" will be listed on the Election Ballot and the votes (one vote per PAIMA Active Member) will be cast during our General Assembly in Orlando. If there are any questions at all, please contact the PAIMA office for help and clarification.**

**We look forward to hearing back from you and we thank you for your interest in supporting PAIMA and being part of PAIMA's history.**

---

---



### **2021 JUAN PERALTA ECOLOGY AWARD**

**Here is a little history on the coveted Juan Peralta Ecology Award. In memory of our distinguished colleague Juan Peralta, PAIMA created the "Juan Peralta Ecology Award". The Award, presented annually during the General Assembly at our convention, represents PAIMA's commitment to ecological awareness and environmental responsibility. The PAIMA Member that best exhibits these qualities through education, commitment and environmentally-sound business practices; is awarded this prestigious honor.**

**The Ecology Award consists of a trophy with the winning company's name engraved upon it, and an exclusive feature article in our PAIMA Report Magazine. The Awards main purpose is to recognize that PAIMA Member who exceeds his colleagues' level of commitment in preserving and protecting the environment. It is also the goal of the Ecology Award to**

**encourage other PAIMA Members, veterans and new members alike, to reach for a higher standard of awareness in protecting the environment. Furthermore, being a member of an Association essentially means being part of a learning and sharing community.**

**The Ecology Award helps to engender a helpful, compassionate industry through which its components - you, the moving company - are able to share the measures and procedures with your colleagues and together make a lasting contribution to help save planet Earth.**

**Please remember we encourage past years submissions that were not selected, to please update their application and resend it to the PAIMA office for review and consideration by our Board of Directors.**

**If there are any questions at all, please contact the PAIMA office for expeditious clarification.**

**[CLICK HERE TO CONTACT THE PAIMA OFFICE](#)**



### **PAIMA OFFICE**

**Our PAIMA office is always here for our PAIMA family Members and friends.  
5201 Blue Lagoon Drive, 9th Floor  
Miami, Florida - USA 33126**