

PAIMA POST - VOLUME 99

JUNE 2020

PAIMA 36TH ANNUAL CONVENTION CANCELLED DUE TO COVID-19 PANDEMIC



After countless hours of deliberation and consideration, the PAIMA Board of Directors along with the PAIMA office have reached the extremely difficult decision to cancel this year's convention in San Diego, California. The safety and well being of our PAIMA family and friends was determined to be the most important factor in this very tough decision.

Needless to say a plethora of other factors were also considered in reaching this conclusion. These factors included the economic impact this pandemic has had on our industry as

well as the costs associated with attending the conventions; the uncertainty of the social distancing guidelines that will be in place if conventions can be held in 2020; the inability to deliver a quality program based on the unknown pandemic guidelines today with our selected vendors in San Diego and current travel restrictions and travel challenges related to the pandemic itself were part of the topics discussed.

Another great uncertainty after multiple SurveyMonkey survey's, was the actual Member attendance count in order to have quorum for this year's meeting. Quorum is key as per PAIMA By-Laws in order to conduct our Board of Directors elections as well as having enough attending Members to vote on this year's By-Law amendment suggestions. The unknown attendance factor was also part of the decision making process which was discussed by the Board of Directors.

With all this said, please make note that the Board of Directors elections as well as possible By-Law amendments will be pushed back one year until our next PAIMA General Assembly during our PAIMA 37th Annual Convention in 2021.

Please also make note that due to the pandemic and to the unprecedented decision to cancel the convention this year, the PAIMA Board of Directors will not count the year 2020 towards the "2014 By-Law Amendment" which states that every PAIMA Member must be registered to attend an Annual Convention at least once every other year.

We certainly look forward to seeing all of you in 2021 for our PAIMA 37th Annual Convention in Orlando, Florida. We will do our utmost to provide an amazing convention in Orlando for all our PAIMA Members and friends.

-----0-----

PLEASE MARK YOUR CALENDAR FOR 2021:

PAIMA 37TH ANNUAL CONVENTION OCTOBER 10TH - OCTOBER 12TH, 2021 ORLANDO, FLORIDA - USA

We will be doing our annual site inspection first quarter 2021 with our partners at IAM. If anyone has any specific recommendations or suggestions, they are always welcome by the Board of Directors and the PAIMA office for review and

consideration. Please reach the PAIMA office at the link below:

PAIMA OFFICE EMAIL LINK

THINGS TO DO WHILE IN ORLANDO IN 2021:



"Disney's Animal Kingdom" - (above)

Disney's Animal Kingdom is a zoological theme park at the Walt Disney World Resort in Bay Lake, Florida, near Orlando.

Owned and operated by The Walt Disney Company through its Parks, Experiences and Consumer Products division, it is estimated to be the largest theme park in the world, covering 580 acres (230 ha).

The park opened on "Earth Day" - April 22, 1998 and was the fourth theme park built at the resort. The park is dedicated and themed entirely around the natural environment and animal conservation, a philosophy that was once pioneered by Mr. Walt Disney himself and which was a philosophy close to his heart.

A highly recommended stop during your time in Orlando next year.

-----0-----

PLEASE CONTACT THE PAIMA OFFICE IF YOU HAVE ANY **QUESTIONS!**

Member Candidates

NOTE: Below listed Prospective Members will be contacted by the PAIMA Office after final vote from the Board of Directors as per our PAIMA By-Laws. Below notice is part of PAIMA's 60 day notification to Members period for Prospective PAIMA Members.

DELIGHT INTERNATIONAL MOVER LLC

P.O. Box 51634 Mussafah 13 Plot # 6 Abu Dhabi UAE

Tel: + 02 6902 2900 Fax: + 02 6902 2928

Contact: Mr. Shankar Ram

Email: shankar@delightmovers.com Contact: Mrs. Lisa Beranich

Website:

www.delightmovers.com

Sponsors:

P.M. Relocations Pvt Ltd **Mudinmar Mobility**

Servile Relocations Pvt Ltd

----0-----

We ask our current PAIMA Members to please continue to recommend possible new members do have more Prospective PAIMA not have a PAIMA Member.

JOHNSON INTERNATIONAL

7009 South Jordan Road

Centennial

Colorado - 80112

USA

Tel: + 303-949-1436 Fax: + 303-698-2154

Email:

lberanich@johnson-united.com

Website: www.johnsonstorage.com

Sponsors:

Dewitt Move Worldwide

Rodi Cargo International Group

Tippet Richardson

----0-----

We are excited to report that we in countries where we currently do Members that are in the process of applying! The PAIMA office is here to assist with any questions regarding the Membership Application process!

PAIMA TONNAGE REPORT - 6/15/2020



Please make note that tonnage reporting dates have started over for 2019 - 2020.

We ask our PAIMA Members to please report your tonnage as of August 1st 2019 - July 31st, 2020.

We thank our Members that are currently reporting their tonnage and we ask the Members that are not, to please participate in the program!

The deadline to enter your 2019 -2020 tonnage into the portal is September 1st, 2020.

GET AN EARLY START AND PLEASE INPUT YOUR TONNAGE TODAY!

If you have misplaced your Member Number and Password, please contact the PAIMA office.

TONNAGE REPORT BELOW AS OF 6-15-2020

Tonnage Report

| Company | Total Booked | Booked Tonnage |
|---|--------------|----------------|
| RELOSMART LTD, Hong Kong, China | 80 | 823490 |
| STEVENS INTERNATIONAL, Fort Wayne, USA | 147 | 519583 |
| CARL HARTMANN GMBH & CO KG, Bremen D-28195, Germany | 92 | 498486 |

| AIRES, Pittsburgh, USA | 122 | 469343 |
|--|-----|--------|
| G-INTER TRANSPORTES LTDA , Barueri / São Paulo, Brazil | 105 | 405270 |
| DEWITT MOVE WORLDWIDE, San Diego, USA | 84 | 293058 |
| RODI CARGO INTERNATIONAL, Miami, USA | 47 | 276710 |
| FORMULA GLOBAL MOBILITY, Doral, USA | 37 | 256733 |
| GERSON & GREY TRANSPORTES LTDA., Sao Paulo, Brazil | 44 | 227714 |
| NFB INTERNATIONAL RELOCATIONS AS, N- 1340 SKUI (Oslo), Norway | 42 | 204806 |
| SWISS GLOBAL MOVERS, Guatemala City, Guatemala | 33 | 197577 |
| MAGNA THOMSON INTL MOVERS LTD., Johannesburg, South Africa | 26 | 184113 |
| DEMECO SAS, Vincennes, France | 44 | 176496 |
| WICKMAN WORLDWIDE SERVICES, INC., Fishers, USA | 33 | 153227 |
| RODI CARGO INTERNATIONAL GROUP, Carolina, Puerto Rico | 21 | 147161 |
| SWISS MOVING SERVICE AG, 8952 Schlieren Zurich, Switzerland | 21 | 142841 |
| GLOBAL INTERNATIONAL RELOCATION, Lisbon, Portugal | 24 | 136121 |
| FRIEDRICH KURZ GmbH, 35578 Wetzlar, Germany | 30 | 134659 |
| DXI LOGISTICS LLC, Dubai, UAE | 14 | 134215 |
| HUMBOLDT INTERNATIONAL, Boston (Canton), USA | 25 | 114294 |
| UNIPACK GLOBAL RELOCATION, Carlsbad, USA | 17 | 94218 |
| MUDANZAS INTL GLOBAL, C.A., Caracas, Venezuela | 36 | 88122 |
| STAR INTERNATIONAL MOVERS, LLC, Dulles, USA | 18 | 79104 |
| AMR INTERNATIONAL RELOCATION, Shanghai, China | 21 | 74509 |
| MULTI TRANSPORTES MEX, S.A. DE C.V., Mexico City, Mexico | 11 | 72622 |
| TIPPET RICHARDSON, Toronto, Canada | 15 | 69959 |
| EDELWEISS SPEDITION, Martinez, Argentina | 6 | 64745 |
| MYANMAR EXPRESS INTERNATIONAL | | |
| MOVING SERVICES CO., LTD., Yangon, Myanmar | 7 | 60776 |
| JJ MARI INTERNATIONAL MOVERS, Caracas, | 11 | 58988 |

| Venezuela | | |
|---|-----|-------|
| ORIENT EXPRÉSS FÖRWARDING PTY, Singapore, Singapore | 21 | 55354 |
| P.M. RELOCATIONS PVT. LTD., New Delhi, | 42 | 40040 |
| India | 43 | 48048 |
| GERSON RELOCATION LIMITED, Greater | 9 | 47818 |
| London, United Kingdom | | |
| GALLEON INT. SHIPPING CO. LTD, Aveley Essex, United Kingdom | 7 | 45720 |
| ORIENT INTL. RELOCATIONS, Kathmandu | | |
| 11, Nepal | 9 | 43786 |
| MUDINMAR, Valencia, Spain | 9 | 42121 |
| BURKE BROS MOVING GROUP LTD., | 6 | 37998 |
| Wolverhampton, United Kingdom | ŭ | 37330 |
| GLOBAL PACKING INTERNATIONAL | 13 | 37995 |
| MOVERS LTDA, Rio de Janeiro, Brazil UNIVERSAL RELOCATIONS INC., | | |
| Parsippany, USA | 7 | 36774 |
| MOVING SYSTEMS S.A.C., Lima 1, Peru | 9 | 35201 |
| EXPRESS TRANSPORTS, S.A., Lima, Peru | 6 | 34908 |
| NEYGI MOVING SRL, Buenos Aires, | 4 | 31231 |
| Argentina | 4 | 31231 |
| MASSTRANS FREIGHT L.L.C., DUBAI, UAE | 8 | 30706 |
| BALBOA MOVERS, INC., Panama City, | 9 | 28753 |
| Panama MEDCOVANI ADCENTINA CDI Buonos Airos | | |
| MERCOVAN ARGENTINA SRL, Buenos Aires CP 1429, Argentina | 6 | 27899 |
| PIONEER MOVERS SDN BHD, Kuala Lampur, | 4.0 | 07045 |
| Malaysia | 10 | 27045 |
| SANCALSA INTL SERVICES, San Pablo | 5 | 26728 |
| Xalpa, Mexico | 3 | 20720 |
| ROYAL RELOCATIONS MALAYSIA, Selangor, | 7 | 25872 |
| Malaysia EUROPEAN RELOCATION SERVICES, | | |
| Marseille, France | 4 | 24470 |
| MUDANZAS GOU, S. A. DE C. V., | 2 | 22420 |
| Azcapotzalco, Mexico | 3 | 22139 |
| TEAMWORK INTL. MOVING, Osasco, Brazil | 7 | 21990 |
| GLOBAL MOVING & STORAGE LTD, Yangon, | 10 | 20656 |
| Myanmar | | 2000 |
| EUROPEAN REMOVAL & STORAGE CO., Taastrup, Denmark | 4 | 20163 |
| SMART RELOCATORS PTE LTD, Singapore, | | |
| Singapore | 6 | 18485 |
| A-CROSS CORPORATION, Tokyo , Japan | 3 | 9806 |
| MAGNOLIA MOVING SRL, Rome, Italy | 1 | 8157 |
| | | |

| CONOTE SERVICES LIMITED, Abuja, Nigeria KOEMAN NIGERIA LIMITED, MAGBORO, Nigeria | 2 1 | 6025 5788 |
|--|--------|--------------|
| SOBOLAK INTERNATIONAL GMBH, Leobendorf, Austria | 4 | 3432 |
| BOONMA MOVING & STORAGE CO LTD., Bangkok, Thailand | 1 | 150 |

Booked

Booked: 1448 Tonnage: 6,984,159

TONNAGE REPORTING INFORMATION- PLEASE SEE BELOW.

Please remember that the calendar year for Tonnage Awards has started over this past August 2019. Tonnage portal is only accepting shipments booked from August 1st 2019 thru July 31st 2020 and the deadline to enter this information is September 1st, 2020. Please report all final tonnage by deadline date!

If you have ANY questions or if you need to request your Login Information for the Tonnage Portal, please contact the PAIMA office as soon as possible.

FOR ALL MEMBERS THAT REQUESTED A MONTHLY REMINDER TO REPORT THEIR TONNAGE....HERE IT IS..... **PLEASE REPORT YOUR TONNAGE!!!**

E-mail the PAIMA office

PAIMA OFFICE NEWS:

PAIMA MAGAZINE ADVERTISING

PAIMA continues to look for Members to advertise in our PAIMA REPORT Magazine. Please help assist our Association AND get company exposure within the PAIMA family and beyond. You will also enjoy long term visibility as we will always have an "archival" PDF copy of our magazine on our website! Please advertise today and support PAIMA!

Contact the PAIMA office today!

Click here for advertising rates

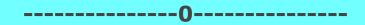
----0-----

TONNAGE VERIFICATION CONTINUES VIA EMAIL

A reminder to all our PAIMA Members that we will continue with our "Tonnage Verification" process.

Our objective is to make sure that the tonnage entered into the tonnage portal has been reported accurately (this is the main intent of the tonnage verification process). Sometimes kilos are entered versus pounds (as required) which of course will provide inaccurate data and skew the final results.

We appreciate your cooperation which helps us ensure that the numbers being reported are being reported correctly.



JUAN PERALTA ECOLOGY AWARD

In memory of our distinguished colleague Juan Peralta, PAIMA created the "Juan Peralta Ecology Award". The Award, presented annually during the General Assembly at our convention, represents PAIMA's commitment to ecological awareness and environmental responsibility. The PAIMA Member that best exhibits these qualities through education, commitment and environmentally-sound business practices; is awarded this prestigious honor. The Ecology Award consists of a trophy with the winning company's name engraved upon it, and an exclusive feature article in our PAIMA Report Magazine.

The Awards main purpose is to recognize that PAIMA Member who exceeds his colleagues' level of commitment in preserving and protecting the environment. It is also the goal of the Ecology Award to encourage other PAIMA Members, veterans and new members alike, to reach for a higher standard of awareness in protecting the environment.

Furthermore, being a member of an Association essentially means being part of a learning and sharing community. The Ecology Award helps to engender a helpful, compassionate industry through which its components - you, the moving company - are able to share the measures and procedures with your colleagues and together make a lasting contribution to help save planet Earth.

| Please remember we encourage past years submissions that not selected, to please update their application and resend it PAIMA office. If there are any questions at all, please contain PAIMA office for expeditious clarification. | it to the |
|---|-----------|
| | |
| | |
| PAIMA Office Executive Director: Antonio Tremols tony@paimamovers.com | |

STAY CONNECTED:





