



PAIMA POST - Volume 112 July 2021



WE ARE QUITE DISAPPOINTED TO REPORT
THAT OUR PAIMA 2021 CONVENTION IN

ORLANDO HAS BEEN CANCELLED

Dear PAIMA Members and friends,

It is with great regret that the PAIMA Board of Directors and our PAIMA Executive Director have had to reach, once again, the tough decision to cancel our PAIMA 37th Annual Convention later this year in Orlando, Florida (October 10th -12th).

This difficult decision is tied into the global effects of the COVID-19 pandemic. Specific reasons leading to this tough decision were many, but the most important key factors were the following:

1. The health and wellbeing of our PAIMA Members.
2. Current uncertainty with pandemic travel restrictions will not permit a 1/3 of PAIMA Members to attend the convention physically (in person) as per current PAIMA By-Laws, to meet the needed quorum to hold the PAIMA General Assembly sessions. (That is roughly 54 Active PAIMA Member companies).
3. Inability due to pandemic travel restrictions today, to guarantee minimum quorum from our PAIMA Board of Directors to attend the convention.
4. Uncertainty with actual numbers of attendees makes it impossible to confirm contracts and make deposits with selected vendors and venues.
5. As a small non-profit Association, this challenging decision is also tied into the long-term financial stability of the Association.

Other factors included the economic impact this pandemic has had on our industry and the costs associated with attending the conventions, the uncertainty of the social distancing guidelines, current travel, and quarantine restrictions which all of course impact the ability to deliver a quality program. It is hard to plan an event if you do not know

who can or will attend the event. As we did last year since this ultimately is not anyone's fault that this decision had to be made, the PAIMA Board of Directors will not count the years 2020 nor 2021 as part of our PAIMA 2014 By-Law amendment which states that every PAIMA Member must be registered to attend an Annual Convention at least once every other year.

Like 2020, this was not an easy conclusion to reach but ultimately dictated by the health and wellbeing of our Members and the Association. We are aiming to plan an “un-official” PAIMA Member Group Dinner on October 12th in the evening, so please stay tuned for more details if you can attend the IAM Convention in Orlando this year.

Please mark your calendars for our PAIMA 38th Annual Convention to be held in Seattle, Washington from September 27th until September 29th, 2022.

Rest assured that next year's convention in Seattle, Washington (USA); will be one for the record books. Wishing all of you, your families, and staff; health and safety and we thank you for your understanding and support.

PAIMA Board of Directors & PAIMA Executive Director



PAIMA - TRADEWING COMMUNITY PLATFORM **HAS BEEN LAUNCHED**

We are excited to announce that the PAIMA - Tradewing Community Platform (PTCP) has officially been launched. This new technology platform is a new, Members-only benefit that enables you to share real-time information with our PAIMA Member family. Hot topics include "Freight rates", "Container Shortages", "Port Delays", local and international news and much more! The PTCP is a new, value added benefit for our PAIMA Members. We highly encourage you to participate and use the new platform.

PAIMA understands how important it is for you to be able to connect, collaborate, and learn from your PAIMA peers. Our PAIMA - PTCP is an area where you can engage in discussions with and learn from your PAIMA peers around the world, anytime.

If you did not received the official invitation, please contact the PAIMA office and request the login procedures!



PAIMA 38TH ANNUAL CONVENTION SEPTEMBER 27TH -

SEPTEMBER 29TH, 2022 SEATTLE, WASHINGTON - USA

As disappointed we are about cancelling this year's convention in Orlando, we are looking forward to doing our annual site inspection with our partners at IAM early spring 2022!

If anyone has any specific recommendations or suggestions, they are always welcome by the Board of Directors and the PAIMA office for review and consideration. Please reach the PAIMA office at the link below:

[Click HERE to contact the PAIMA office](#)

(ABOVE)

SEATTLE, WASHINGTON - USA

Seattle, the "Great Northwest"; a dynamic city with SO much to offer. PAIMA is extremely excited about the amazing options available in Seattle.

More to follow in 1st quarter 2022.

THINGS TO DO WHILE IN OR AROUND SEATTLE IN 2022:



SPACE NEEDLE - SEATTLE (picture on top)

The Space Needle is a unique observation tower famous for being part of the Seattle, Washington skyline.

Considered to be an icon of the city and the Pacific Northwest.

The Space Needle features an observation deck 520 ft (160 m) above ground, providing views of the downtown Seattle skyline, the Olympic and Cascade Mountains, Mount Rainier, Mount Baker, Elliott Bay, and various islands in Puget Sound.

Visitors can reach the top of

Located in the Lower Queen Anne neighborhood, it was built in the Seattle Center for the 1962 World's Fair, which drew over 2.3 million visitors.

Nearly 20,000 people a day used its elevators during the event.

"Space Needle" - Website Link
Click Here

the Space Needle by elevators that travel at 10 mph (16 km/h), completing the ascent in 41 seconds (they are slowed to 5 mph (8.0 km/h) on windy days).

On April 19, 1999, the city's Landmarks Preservation Board designated the tower a historic landmark.

"The "Space Needle"
is located at:

400 Broad St, Seattle, WA 98109

Unique things to enjoy next fall
in or near Seattle.

PAIMA MEMBER CANDIDATES

NOTE: Below listed Prospective Members will be contacted by the PAIMA Office after final vote from the Board of Directors as per our PAIMA By-Laws. Below notice is part of PAIMA's 60 day notification to Members period for Prospective PAIMA Members.

EARTH RELOCATION INC.

1001 Roosevelt Avenue
Unit # 4
Carteret
New Jersey, 07008

Tel: 1-201-875-5400 X100

Fax: 1-201-875-5450

Contact: Mr. Samir Shah
Email:
samir.shah@earthrelocation.com

Website:
www.earthrelocation.com

PAIMA Sponsors:
NFB International Relocations AS
Delight International Mover LLC
Carl Hartmann GmbH & Co. KG.

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RENORELO WORLDWIDE LLC

1135 South Rock Boulevard
Suite # 330
Reno
Nevada, 89502

Tel: 1-775-404-7356
Toll Free: 1-866-291-6416
Fax: 1-775-571-1852

Contact: Mr. Rick D. Hosea
Email: rick.hosea@renorelow.com

Website: www.renorelow.com

PAIMA Sponsors:
Teamwork International Moving
Dewitt Move Worldwide
Carl Hartmann GmbH & Co. KG.

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We ask our current PAIMA Members to please continue to recommend possible New Members in countries where we currently do not have a PAIMA Member.

We are excited to report that we do have more Prospective PAIMA Members that are in the process of applying! The PAIMA office is here to assist with any questions regarding the Membership Application process!

PAIMA TONNAGE REPORT - 7/15/2021



CONGRATULATIONS ONCE AGAIN TO OUR 2020 PAIMA TONNAGE AWARD WINNERS!

We thank our PAIMA Members that are currently reporting their tonnage and we ask the Members that are not, to please participate in the program. More visibility within the Association is guaranteed just for participating in our Tonnage Program.

The deadline to enter your 2020 - 2021 tonnage into the portal is September 1st, 2021.

GET ADDITIONAL VISIBILITY WITHIN PAIMA AND PLEASE INPUT YOUR PAIMA TONNAGE TODAY!

If you have misplaced your Member Number or Password, please contact the PAIMA office for immediate assistance.

TONNAGE REPORT BELOW AS OF 7-15-2021

Tonnage Report		
Company	Total Booked	Booked Tonnage
DELIGHT INTERNATIONAL MOVER LLC, Abu Dhabi, UAE	105	1062175
BS RELOCATION LLC, Dubai, UAE	66	922935
DEWITT MOVE WORLDWIDE, San Diego, USA	255	866115
FORMULA GLOBAL MOBILITY, Dorset, USA	114	725288
AIRIS, Pittsburgh, USA	143	566517
RELOSMART LTD, Hong Kong, China	53	564355
NFB INTERNATIONAL RELOCATIONS AS, N-1340 SKUI (Oslo), Norway	149	551294
CARL HARTMANN GMBH & CO KG, Bremen D-28195, Germany	77	450319
TRANSIMAR RELOCATION SERVICES, Neaulpari de Juarez, Mexico	49	411618
SUDDATH, Jacksonville, USA	75	387966
GLOBAL INTERNATIONAL RELOCATION, Lisbon, Portugal	57	379070
ROCK CARGO INTERNATIONAL, Miami, USA	76	327759
G-INTER TRANSPORTES LTDA., Ilanuri / São Paulo, Brazil	74	324878
DEMECO SAS, Vincennes, France	49	240573
STAR INTERNATIONAL MOVERS, LLC, Dulles, USA	39	215515
FUSION SPECIALIZED SHIPPING & LOGISTICS LLC, Dubai, UAE	25	201925
THE MOVERS - PREMIUM MOVE SERVICES LLC, Muscat, Sultanate of Oman	24	192765
GERSON RELOCATION LIMITED, London, United Kingdom	34	187988
SWISS MOVING SERVICE AG, 8952 Schlieren Zurich, Switzerland	30	184805
GERSON & GREY TRANSPORTES LTDA., São Paulo, Brazil	40	184644
P.M. RELOCATIONS PVT. LTD., New Delhi - Gurgaon, India	132	159461
WICKMAN WORLDWIDE SERVICES, INC., Fishers, USA	32	151877
SOBOLAK INTERNATIONAL GMBH, Leobendorf, Austria	35	143071
GLOBAL MOVING AND SHIPPING BV, Vught, Netherlands	41	130683
MOVING SYSTEMS S.A.C., Lima 1, Peru	22	127402
STEVENS INTERNATIONAL, Fort Wayne, USA	26	126550
MUDANZAS INTL GLOBAL, C.A., Caracas, Venezuela	55	122367
PIONEER MOVERS SDN BHD, Kuala Lumpur, Malaysia	40	116702
BURKE BROS MOVING GROUP LTD., Wolverhampton, United Kingdom	15	107174
ORIENT EXPRESS FORWARDING PTY, Singapore, Singapore	22	105157
PT KELLYS EXPRESS, Jakarta Selatan 12850, Indonesia	32	104944
MAGNA THOMSON INTL MOVERS LTD., Johannesburg, South Africa	15	104209
GLOBAL MOVING & STORAGE LTD, Yangon, Myanmar	36	102850
MULTI TRANSPORTES MEX. S.A. DE C.V., Mexico City, Mexico	12	102091
BLISS MOVING & LOGISTICS SRL, Rome, Italy	17	101335
GOETZ MOVING & STORAGE, INC., Parañaque City, Philippines	15	91608
TEAMWORK INTL MOVING, Osasco, Brazil	13	90243
ROYAL RELOCATIONS MALAYSIA, Selangor, Malaysia	21	89933
CONOTE SERVICES LIMITED, Abuja, Nigeria	11	87801
HUMBOLDT INTERNATIONAL, Boston (Canton), USA	14	75726
NEYDI MOVING SRL, Buenos Aires, Argentina	15	71747
GALLION INT. SHIPPING CO. LTD, Avelley Essex, United Kingdom	18	69601
EUROPEAN REMOVAL & STORAGE CO., Taestrup, Denmark	16	67352
MYANMAR EXPRESS INTERNATIONAL MOVING SERVICES CO., LTD., Yangon, Myanmar	10	63641
MUDANZAS GDO, S. A. DE C. V., Acapulco, Mexico	11	60975
SMART RELOCATORS PTE LTD, Singapore, Singapore	6	54268
J MARI INTERNATIONAL MOVERS, Caracas, Venezuela	14	53410
CARELINE INTERNATIONAL MOVING & STORAGE, Limerick, Ireland	6	46287
SWISS GLOBAL MOVERS, Guatemala City, Guatemala	14	45439
COMPAS INTERNATIONAL MOVERS NV, Brussels, Belgium	5	44939
CI ME, Tlalnequante, Mexico	4	43375
SERVILE RELOCATIONS PVT LTD, Mumbai, India	14	34563
HIGH RELOCATIONS WORLDWIDE, Seoul , South Korea	9	34518
TIPPET RICHARDSON, Toronto, Canada	6	33914
EDELWISS SPCEDITION, Martinez, Argentina	3	29900
INTERCONTINENTAL VAN LINES, INC., Markham, Canada	6	29505
DIKI LOGISTICS LLC, Dubai, UAE	3	28487
TRANS-GLOBAL RELOCATIONS (PVT) LTD, Colombo 15, Sri Lanka	3	28025
AAR INTERNATIONAL RELOCATIONS, Shanghai, China	13	25788
MERCOVAN ARGENTINA SRL, Buenos Aires CP 1429, Argentina	8	25668
FRIEDRICH KURZ GmbH, 35578 Wetzlar, Germany	7	22352
MUDANMAR, Madrid, Spain	11	20850
MASSTRANS FREIGHT L.L.C., DUBAI, UAE	3	20592
UNIVERSAL RELOCATIONS INC., Parsippany, USA	3	15451
MORENO INTL, S.A. DE C.V., Monterrey, Mexico	1	7600
UNIMOVE BV, Rotterdam, Netherlands	6	7617
AQUA GLOBAL LOGISTICS WLL, Hidd, Kingdom of Bahrain	1	7408
CLINTUS NETWORK LIMITED, New Delhi, India	1	983
	Booked: 2357	Booked Tonnage: 12,177,733

TONNAGE REPORTING INFORMATION- PLEASE SEE BELOW.

Please remember that the calendar year for Tonnage Awards has started over as of August 1st, 2020. Tonnage portal is only accepting shipments booked from August 1st 2020 thru July 31st 2021. The deadline to enter 2020-2021 tonnage is September 1st, 2021. Please report all final tonnage by deadline date!

If you have ANY questions or if you need to request your Login Information for the Tonnage Portal, please contact the PAIMA office as soon as possible.

FOR ALL MEMBERS THAT REQUESTED A MONTHLY REMINDER TO
REPORT THEIR TONNAGE....HERE IT IS..... PLEASE REPORT YOUR
PAIMA TONNAGE!!!

**A "BIG "SHOUT OUT" TO OUR TOP THREE PAIMA
REPORTING
TONNAGE MEMBERS TO DATE AS OF 7-15-2021:**



PAIMA OFFICE NEWS:



PAIMA is happy to welcome our New Member to PAIMA. Below is a recent addition to the PAIMA family that has not been highlighted in our PAIMA POST Newsletter. Please feel free to reach out and welcome our New PAIMA Member!

AA ALLIANZ MOVING CR S.A.

**P.O. BOX: #92. COD 2010,
San José
Costa Rica**

Tel: +506-410-1015

Fax: N/A

**Contact: Mr. Victor Roman
Email: vroman@allianzmoving.com**

Website: www.allianzmoving.com

PAIMA Sponsors:

**TG International Insurance
Burke Bros Moving Group LLC
Carl Hartmann GmbH & Co. KG.**

WELCOME TO THE PAIMA FAMILY!

TONNAGE VERIFICATION CONTINUES VIA EMAIL

A reminder to all our PAIMA Members that we have officially started our "Tonnage Verification" process. Our objective is to make sure that the tonnage entered into the tonnage portal has been reported accurately (this is the main intent of the tonnage verification process). Sometimes we find a typo or that kilos are entered versus pounds (as required) which of course will provide inaccurate data and skew the final results. We appreciate your cooperation which helps us ensure that the numbers being reported are being reported correctly and accurately.

A big round of applause for all our Members that have already sent in the requested information! Thank you for your prompt response times.



**PAIMA REPORT MAGAZINE -
SPECIAL ADVERTISING DISCOUNT/COVID-19
RELIEF PLAN FOR 2021**

The PAIMA Board of Directors has approved a promotional PAIMA REPORT Magazine - COVID -19 advertising discount for 2021. We hope to assist all our Members that would like more exposure within the PAIMA family and beyond by offering all our current and future advertisers a
30% DISCOUNT off our standard advertising rates! More exposure at a discounted rate during the COVID-19 pandemic is a wonderful thing.

Our PAIMA REPORT Magazine is published tri-annually AND is saved in PDF format on our website. Hard copies are mailed to all our PAIMA Members and we encourage ALL our Members to send in articles on their specific companies. We love publishing important accolades and achievements, company news and organizational notices, New Member introductions as well as important industry news and updates.

Please visit our link below for current advertising rates and don't forget to apply a 30% discount to the standard published rates you see on the link below. We of course THANK all our current advertisers for their yearly advertising support.

[CLICK HERE FOR MAGAZINE ADVERTISING RATES](#)



2021 JUAN PERALTA ECOLOGY AWARD

Here is a little history on the coveted Juan Peralta Ecology Award. In memory of our distinguished colleague Juan Peralta, PAIMA created the "Juan Peralta Ecology Award". The Award, presented annually during the General Assembly at our convention, represents PAIMA's commitment to ecological awareness and environmental responsibility. The PAIMA Member that best exhibits these qualities through education, commitment and environmentally-sound business practices; is awarded this prestigious honor.

The Ecology Award consists of a trophy with the winning company's name engraved upon it, and an exclusive feature article in our PAIMA Report Magazine. The Awards main purpose is to recognize that PAIMA Member who exceeds his colleagues' level of commitment in preserving and protecting the environment. It is also the goal of the Ecology Award to encourage other PAIMA Members, veterans and new members alike, to reach for a higher standard of awareness in protecting the environment. Furthermore, being a member of an Association essentially means being part of a learning and sharing community.

The Ecology Award helps to engender a helpful, compassionate industry through which its components - you, the moving company - are able to share the measures and procedures with your colleagues and together make a lasting contribution to help save planet Earth.

Please remember we encourage past years submissions that

were not selected, to please update their application and resend it to the PAIMA office for review and consideration by our Board of Directors.

If there are any questions at all, please contact the PAIMA office for expeditious clarification.

[CLICK HERE TO CONTACT THE PAIMA OFFICE](#)



PAIMA OFFICE

**Our PAIMA office is always here for our PAIMA family Members and friends.
5201 Blue Lagoon Drive, 9th Floor
Miami, Florida - USA 33126**