

PAIMA POST - Volume 119 February 2022



ATLANTA SITE INSPECTION 2022 - MISSION ACCOMPLISHED

The PAIMA office is happy to report that a successful milestone

was accomplished last week as we officially had our PAIMA 2022 site inspection in Atlanta, Georgia along with our friends from IAM (International Association of Movers). Please do look forward for more exact details in the near future as our PAIMA Board of Directors reviews and considers a variety if interesting networking options for our PAIMA 38th Annual Convention - October 30th - November 1st, 2022 in Atlanta, Georgia - USA.

We will be sending more information as soon as exact program details become available.



PTCP TRAINING WITH OUR ASSIGNED "TRADWING ACCOUNT SPECIALIST"

Dear PAIMA Members:

As promised, our PTCP Training sessions with our "Tradewing Account Specialist" are officially scheduled and confirmed and will take place on our PTCP platform.

February 25th at 9:00 AM (EST/NYC time) and a second session at 2:00 PM (EST/NYC time). You can see the scheduled sessions on the "Events" tab on the platform. Please join us so we can answer any questions and help our PAIMA Members to leverage the most out of the platform and your PAIMA membership.

If you have any questions, please contact the <u>PAIMA office</u>.



PAIMA TRADEWING COMMUNITY PLATFORM (PTCP) "WORKSHOPS" ARE HERE!

Dear PAIMA Members:

PAIMA is excited to announce our FIRST of a series of free "Workshops" on our PTCP platform for all our PAIMA Members.

PAIMA WORKSHOP #1 – "Turn your website traffic into more quotes"

Date: Thursday, March 15, 2022, 9:00 am (EST/NYC time) AND

2:00 pm (EST/NYC time)

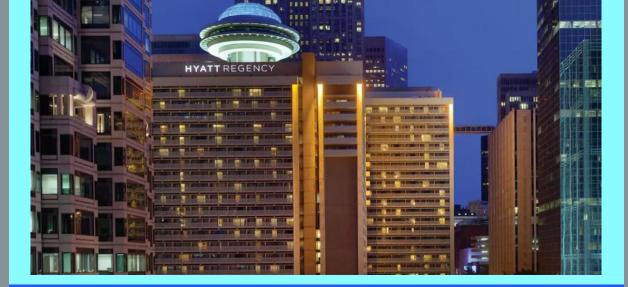
Presenter: Brielle Jones, <u>Triglobal</u>

Cost: Free

Join us along with PAIMA's Affiliate Member - TriGlobal's Brielle Jones who will provide tools, tips & tricks that will immediately improve your website and increase the amount of quote requests.

(Please make note: These "Workshops" will be presented for free on our exclusive PTCP platform. Both "Workshops" will be listed in the "EVENTS" tab on the left-hand side of the Home Page! You can save the "Workshops" on your calendar at this tab and this is where the "Workshops" will take place).

For any assistance accessing our PTCP platform, please contact the PAIMA office <u>HERE!</u>



PAIMA 38TH ANNUAL CONVENTION OCTOBER 30TH - NOVEMBER 1ST, 2022 ATLANTA, GEORGIA - USA

Pictured above is the official location for this years convention in Atlanta.

As reported, the PAIMA office and the PAIMA Board of Directors are in the process of reviewing multiple networking solutions which will help shape this year's program. More details to follow in the near future.

(ABOVE)

HYATT ATLANTA, GEORGIA - USA

This property was the FIRST "Atrium Lobby" type hotel in
the entire United States. The
lobby offers some great photo
opportunities in 2022.

More exact program details to follow soon.

THINGS TO DO WHILE IN OR AROUND ATLANTA IN 2022:



The World of Coca-Cola Museum

(picture on top)

The World of Coca-Cola is a museum, located within walking distance of the Hyatt in Atlanta, showcasing the rather interesting history of the Coca-Cola Company. The 20-acre (81,000 m2) complex opened to the public on May 24, 2007, relocating from and replacing the original exhibit, which was founded in 1990 in "Underground Atlanta".

There apparently are various similar World of Coca-Cola stores in locations such as Las Vegas and Disney Springs.

The museum was inspired to serve as a continuation of Coca-Cola history dating back to 1886. During this time, Dr.
John S. Pemberton, a pharmacist from Atlanta, created a unique soft drink with a specific flavor syrup that was highly popular. Frank M. Robinson, his partner and bookkeeper is responsible for the name of Coca-Cola as well as the well-known design of the script used to create the iconic "Coca Cola" logo.

"The World of Coca-Cola Museum" is located at:

121 Baker St NW, Atlanta, GA 30313

Want more information on this awesome suggestion? Please click on the direct website below:

WEBSITE CLICK HERE

Unique things to enjoy this fall in or near Atlanta.

PAIMA MEMBER CANDIDATES

NOTE: Below listed Prospective Member will be contacted by the PAIMA Office after final vote from the Board of Directors as per our PAIMA By-Laws. Below notice is part of PAIMA's 60 - day notification to Members period for Prospective PAIMA Members.

E. FALL INTERNATIONALE SPEDITIONSGES m. b. H.

Hans Fronius Str. 13 Perchtoldsdorf - 2380 Viena Austria

Tel: +43 1 8659533 10

Fax: +43 1 8659533 30

Contact: Andrej Tomicic Email: andrej.tomicic@e-

fall.com

Website: www.e-fall.com

PAIMA Sponsors:

Carl Hartmann GMBH & Co. KG. Clintus Network Limited Dewitt Move Worldwide

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We ask our current PAIMA
Members to please continue to
recommend possible New
Members in countries where we
currently do not have a PAIMA
Member.

NOBEL RELOCATION

17901 NW Miami Court Miami Gardens Florida USA

Tel: 1-305-620-2002

Fax: 1-954-775-2850

Contact: Yaniv Dalei

Email: <u>yani@nobelreloc.com</u>

Website:

www.noblerelocation.com

PAIMA Sponsors:

Moving Systems S.A.C. Sonigo International Shipping & Moving Ltda. Global Packing International

Movers Ltda.

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We are excited to report that we do have more Prospective PAIMA Members that are in the process of applying! The PAIMA office is here to assist with any questions regarding the Membership Application process!



GET MORE VISIBILITY WITHIN PAIMA REPORT YOUR PAIMA TONNAGE TODAY

We thank our PAIMA Members that are currently reporting their tonnage and we ask the Members that are not, to please participate in the program. More visibility within the Association is guaranteed just for participating in our Tonnage Program, not to mention possible reciprocity.

Please remember that the calendar year for Tonnage Awards has started over as of August 1st, 2021. The Tonnage Portal is only accepting shipments booked from August 1st, 2021 thru July 31st, 2022. The deadline to enter 2021-2022 tonnage is September 1st, 2022. Please report all final tonnage by deadline date!

GET ADDITIONAL VISIBILITY WITHIN PAIMA AND PLEASE INPUT YOUR PAIMA TONNAGE TODAY!

TONNAGE REPORT BELOW AS OF 2-15-2022

Tonnage Report		
Company	Total Booked	Booked Tonnage
AIRES, Pittsburgh, USA	193	695429
DELIGHT INTERNATIONAL MOVER LLC, Abu Dhabi, UAE	50	505332
RELOSMART LTD, Hong Kong, China	32	439405
NFB INTERNATIONAL RELOCATIONS AS, N-1340 SKUI (Oslo), Norway	83	436021
CARL HARTMANN GMBH & CO KG, Bremen D-28195, Germany	51	292725
STAR INTERNATIONAL MOVERS, LLC, Dulles, USA	41	259464
P.M. RELOCATIONS PVT. LTD., New Delhi - Gurugram, India	93	241770
G-INTER TRANSPORTES LTDA , Barueri / São Paulo, Brazil	52	203951
FUSION SPECIALIZED SHIPPING & LOGISTICS LLC, Dubai, UAE	23	180071
GLOBAL INTERNATIONAL RELOCATION, Lisbon, Portugal	30	164507
UNITED RELOCATIONS (THAILAND) CO., LTD., Bangkok, Thailand	22	151240
WICKMAN WORLDWIDE SERVICES, INC., Fishers, USA	25	136594
EUROPEAN REMOVAL & STORAGE CO., Taastrup, Denmark	18	130813
SOBOLAK INTERNATIONAL GMBH, Leobendorf, Austria	20	124979
SWISS MOVING SERVICE AG, 8952 Schlieren Zurich, Switzerland	14	109367
GLOBAL MOVING & STORAGE LTD, Yangon, Myanmar	28	92829
TEAMWORK INTL. MOVING, Cotia, Brazil	12	80752
MUDANZAS INTL GLOBAL, C.A., Caracas, Venezuela	54	80571
MYANIMAR EXPRESS INTERNATIONAL MOVING SERVICES CO., LTD., Yangon, Myanmar	16	79949
DEMECO SAS, Vincennes, France	19	77055
GERSON & GREY TRANSPORTES LTDA., Sao Paulo, Brazil	19	70902
AMR INTERNATIONAL RELOCATION, Shanghai, China	43	59738
SERVILE RELOCATIONS PVT LTD., Mumbai, India	14	56695
MOVING SYSTEMS S.A.C., Lima 1, Peru	6	50661
SMART RELOCATORS PTE LTD, Singapore, Singapore	7	47066
GALLEON INT. SHIPPING CO. LTD, Aveley Essex, United Kingdom	13	45274
BUSS MOVING & LOGISTICS SRL, Rome, Italy	15	41396
COMPAS INTERNATIONAL MOVERS NV, Brussels, Belgium	13	34104
DEWITT MOVE WORLDWIDE, San Diego, USA	17	31764
MAGNOLIA MOVING SRL, Rome, Italy	5	31555
TIPPET RICHARDSON, Toronto, Canada	8	31237
EDELWEISS SPEDITION, Martinez, Argentina	4	29000
MULTI TRANSPORTES MEX, S.A. DE C.V., Mexico City, Mexico	3	18295
MAGNA THOMSON INTL MOVERS LTD., Johannesburg, South Africa	3	16676
ROYAL RELOCATIONS MALAYSIA, Selangor, Malaysia	10	16362
TRANS-GLOBAL RELOCATIONS (PVT) LTD, Colombo 15, Sri Lanka	1	16314
BURKE BROS MOVING GROUP LTD., Wolverhampton, United Kingdom	2	14000
MERCOVAN ARGENTINA SRL, Buenos Aires CP 1429, Argentina	2	13800
FRIEDRICH KURZ GmbH, 39578 Wetzlar, Germany	3	11851
HUMBOLDT INTERNATIONAL, Boston (Canton), USA	4	9641
J MARI INTERNATIONAL MOVERS, Caracas, Venezuela	1	6827
AQUA GLOBAL LOGISTICS WLL, Hidd, Kingdom of Bahrain	2	5496
MUDINMAR, Madrid, Spain	5	3856
BOONMA MOVING & STORAGE CO LTD., Bangkok, Thailand	3	2826
GRACE RELOCATIONS PRIVATE LIMITED, Gurugram, India	1	1
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	Booked: 1080	Booked Tonnage: 5,148,161

TONNAGE REPORTING INFORMATION- PLEASE SEE BELOW.

If you have ANY questions or if you need to request your Login Information for the Tonnage Portal, please contact the PAIMA office as soon as possible.

FOR ALL MEMBERS THAT REQUESTED A MONTHLY REMINDER TO REPORT THEIR TONNAGE....HERE IT IS..... PLEASE REPORT YOUR PAIMA TONNAGE!!!

A HUGE "SHOUT OUT " TO OUR TOP
THREE PAIMA REPORTING

TONNAGE MEMBERS TO DATE AS OF 2-15-2022:







PAIMA OFFICE NEWS:

MEMBERSHIP UPDATE

PAIMA Membership Updates:

PAIMA is happy to announce our newest PAIMA Member. Please welcome below our latest addition to our PAIMA family.

MOVING SERVICES By Cargo SAS

Carrera 43 # 13-80 Bogota, Colombia

Tel:+57 315 3419052 Fax:NA

Contact: Yaqueli Vanegas

yaqueli.vanegas@movingservices.com.co www.movingservices.com.co

PAIMA Sponsors:

Argenvans Transportes
Moving Systems S.A.C.
AA Allianz Moving C.R., S.A.
Brizmud

WELCOME TO THE PAIMA FAMILY!



ELECTION YEAR 2022:PAIMA BOARD OF DIRECTORS

We certainly thank our current PAIMA Board of Directors for their time and dedication, especially these last two "pandemic years" which have been a true test to all humanity. As per current PAIMA By-Laws, we traditionally hold bi-yearly elections for our PAIMA Board of Directors and as we have reported, this was not able to take place in 2020 nor 2021 due to the COVID-19 pandemic.

We are optimistic that we will be able to hold our PAIMA General Assembly in 2022 which will enable us to finally hold our PAIMA bi-yearly elections for our PAIMA Board of Directors. The exact verbiage as per our PAIMA By-Laws are as follows:

Nomination and Candidacy. Those Members of the General Assembly who are entitled and eligible to vote may nominate up to three (3) qualified individuals representing three (3) different Members, for election to the Board of Directors and all nominations shall be provided to the Executive Director no less than sixty (60) days prior to the scheduled Annual Meeting at which elections are to be held (the "Election Meeting"). Included as part of such nomination, shall be the nomination of a President and Vice President of the Association. Only those individuals who are an owner, partner and/or executive of an Active Member company shall be qualified and eligible to be nominated as a candidate for the Board of Directors and to serve in such capacity. Only Active Members shall be qualified and eligible to be nominated as a candidate for President of the Association and to serve in such capacity. No Member may have more than one (1) representative elected to the Board of Directors during any given term. The Executive Director shall notify, in writing, all qualified individuals who are nominated by at least two (2) Members who are entitled and eligible to vote, of

their proposed candidacy (including those who are nominated as a candidate for President and Vice President), no later than thirty (30) days prior to date of the Election Meeting, and such individuals shall either accept or decline their nomination as a candidate, in writing, delivered to the Executive Director, no later than five (5) days after receipt of such notification. A list of eligible candidates who have accepted their nomination for election to the Board of Directors and who have accepted their nomination as either President or Vice President, shall be provided to the General Assembly by the Executive Director as part of the Agenda for the subject Annual Meeting, and no other candidates shall or may be considered unless the list of candidates contains less than seven (7) qualified individuals.

Those are the exact details of how the process works. If there are any questions at all, please contact the PAIMA office.



2022 JUAN PERALTA ECOLOGY AWARD

In memory of our distinguished colleague Juan Peralta, PAIMA created the "Juan Peralta Ecology Award". The Award, presented annually during the General Assembly at our convention,

represents PAIMA's commitment to ecological awareness and environmental responsibility. The PAIMA Member that best exhibits these qualities through education, commitment and environmentally-sound business practices, is awarded this prestigious honor.

The Ecology Award consists of a trophy with the winning company's name engraved upon it, and an exclusive feature article in our PAIMA Report Magazine. The Awards main purpose is to recognize that PAIMA Member who exceeds his colleagues' level of commitment in preserving and protecting the environment. It is also the goal of the Ecology Award to encourage other PAIMA Members, veterans and new members alike, to reach for a higher standard of awareness in protecting the environment. Furthermore, being a member of an Association essentially means being part of a learning and sharing community.

The Ecology Award helps to engender a helpful, compassionate industry through which its components - you, the moving company - are able to share the measures and procedures with your colleagues and together make a lasting contribution to help save planet Earth.

Please remember we encourage past years submissions that were not selected, to please update their application and resend it to the PAIMA office for review and consideration by your Board of Directors. YOUR company could be the winner in 2022!

If there are any questions at all, please contact the PAIMA office for expeditious clarification.

CLICK HERE TO CONTACT THE PAIMA OFFICE



PAIMA OFFICE

Our PAIMA office is always here for our PAIMA family Members and friends.
5201 Blue Lagoon Drive, 9th Floor
Miami, Florida - USA 33126