

PAIMA POST - Volume 117 December 2021



HAPPY HOLIDAY'S FROM PAIMA

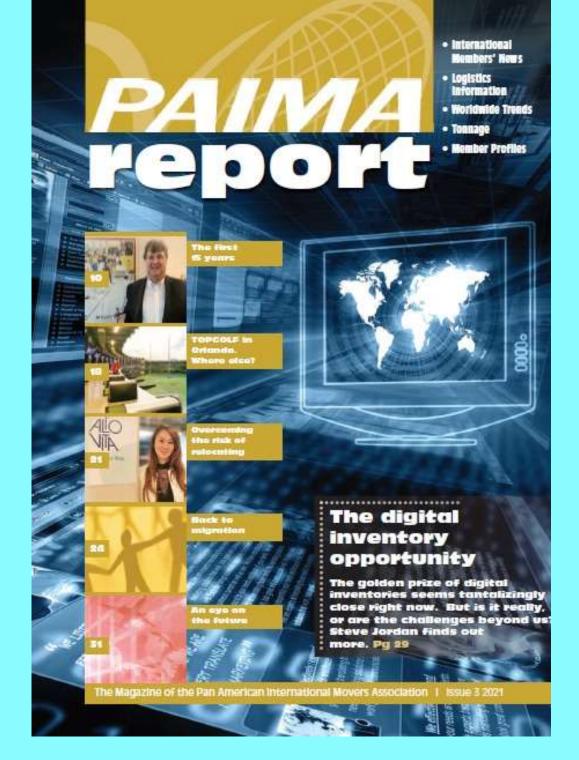
The PAIMA Board of Directors along with the PAIMA office would like to take this opportunity to wish all our PAIMA family and friends, only the BEST for the Holiday Season.

During unprecedented times, the PAIMA family has stood together and supported each other and for that, we are very grateful. We ask you all to continue this spirit of collaboration and mutual assistance into 2022 and beyond.

Please take advantage of our collaborative technology platforms like our "PAIMA Tradewing Community Platform" (PTCP) and our exclusive PAIMA Tonnage Portal and extrapolate all you can out of your PAIMA membership.

As always, the PAIMA office is here to assist you with any questions you might have in order to help you leverage the most from both of these unique platforms that are exclusive to PAIMA.

For any questions, CLICK HERE to reach the PAIMA office.



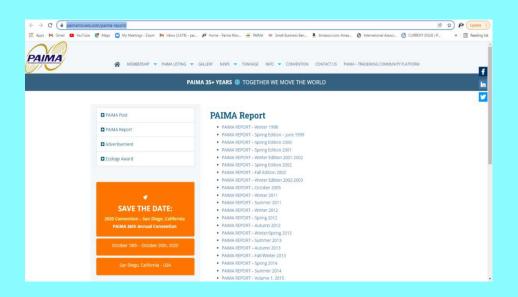
PAIMA REPORT MAGAZINE ISSUE III - 2021 HAS ARRIVED

Dear PAIMA Members and friends, we are very happy to report that our own PAIMA Report Magazine - Issue III, 2021 is here for your reading pleasure. In case you missed recent notices, please find below the link to our last issue for 2021.

As usual, we will be sending a hard copy to all our Members and selected friends, for your reading pleasure. Please also find

below, the link to almost all of our PAIMA Report's past issues (if you have an issue that might be missing in our archives, please do lend it to the PAIMA office so we can scan it and include it in our digital library)! We thank our current advertising Members and encourage all our Members to consider placing an ad in our quality magazine that is published tri-annually. Our digital archive provides endless marketing for years to come. Please click on the links below to see our current AND past issues:

PAIMA REPORT MAGAZINE - ISSUE III 2021 - CLICK HERE
PAST PAIMA REPORT MAGAZINE ISSUES - CLICK HERE





IMPORTANT INDUSTRY NEWS - POSSIBLE NEW REGULATIONS FOR THE MOVING INDUSTRY

Dear PAIMA Members and friends:

As PAIMA continues to strive for inter- association collaboration when possible; PAIMA, as a FIDI partner and an IAM member, has agreed to share the information below with you to create as much awareness of these possible new regulations related to phytosanitary measures and the moving industry.

The risk of invasive species in international movement of freight containers is a major concern for governments and authorities across the world, and it is expected that measures will be taken on a national and/or global scale to mitigate these risks in a near future.

FIDI has been alerted that a new set of globally applicable measures is being proposed to the "Commission on Phytosanitary Measures (CPM) by the World Shipping Council". These measures would among others, transfer the responsibility for the condition of the container from the container owner/operator to the container user, i.e., the moving company in our industry. These proposals are currently being contested by the Global Shippers Forum which submitted a set of counter proposals to the competent authorities.

PAIMA supports FIDI who has joined forces with IAM and the Global Shippers Forum in raising awareness on this importance development, as well as on the need for all stakeholders to mitigate pest contamination in containers. On 8 December 2021, FIDI and the IAM published a joint statement summarizing the new measures proposed and the impact this could have on the international moving sector. Our PAIMA Members can read the full statement here.

As always, PAIMA's Board of Directors is always looking to leverage the most out of inter-association information sharing as news is knowledge at the end of the day.



PAIMA 2022 ANNUAL MEMBERSHIP DUES

Dear PAIMA Members,

A quick update to confirm that our PAIMA office will be sending out all PAIMA 2022 Annual Membership Dues Invoices on January 3rd, 2022. All invoices will be sent out electronically.

Please make note that PAIMA has not had an Annual Membership Dues increase since 2015 and due to the economic conditions globally, the PAIMA Board of Directors agreed to not have an increase in Annual Membership Dues for 2022.

Last increase was in 2015 from \$625 per year to \$650 per year. Our PAIMA 2022 Annual Membership Dues will remain at \$650 in 2022.

If anyone has any questions, please contact the PAIMA office.



PAIMA 38TH ANNUAL CONVENTION SEPTEMBER 27TH - SEPTEMBER 29TH, 2022 SEATTLE, WASHINGTON - USA

We are very much looking forward to doing our annual site inspection with our partners at IAM early spring 2022! We are waiting for more details soon.

If any PAIMA Member has any specific recommendations or suggestions, they are always welcome by the Board of Directors and the PAIMA office for review and consideration. Please reach the PAIMA office at the link below:

Click HERE to contact the PAIMA office

(ABOVE)

<u>SEATTLE, WASHINGTON - USA</u>

It seems that IAM will have several Hyatt hotels under their room blocks to accommodate what is expected to be record in person attendance in 2022.

More to follow in 1st quarter 2022.

THINGS TO DO WHILE IN OR AROUND SEATTLE IN 2022:



Seattle Aquarium (picture on top)

The Seattle Aquarium opened in 1977 and was owned and operated by the City of Seattle Department of Parks and Recreation until 2010, when the nonprofit Seattle Aquarium Society assumed its management—a model used by most leading zoos and aquariums across the United States of America.

In 2007, the Aquarium opened a major expansion that added 18,000 square feet of space to the facility, including an impressive 120,000-gallon exhibit, a gift shop, café, meeting/event space and more.

The Seattle Aquarium operates as a nonprofit "501c3", through a long-term operating agreement with the City of Seattle Department of Parks and Recreation.

Currently, the Aquarium's animal collection is housed within six major exhibits:

- 1) Window on Washington Waters, 2) Life on the Edge,
- 3) Pacific Coral Reef, 4) Birds & Shores, the 5) Underwater
- 6) Dome and Marine Mammals.

The renovation of the harbor seal exhibit, opened in June of 2013, was the first step in their 20-year strategic plan, which includes a goal of significantly increasing their physical size and becoming the centerpiece of the City's revitalized waterfront.

"The Seattle Aquarium" is located at:

1483 Alaskan Way, Seattle, WA 98101

Want more information on this awesome suggestion? Please click on the direct website below:

WEBSITE CLICK HERE

Unique things to enjoy next fall

in or near Seattle.

PAIMA MEMBER CANDIDATES

NOTE: Below listed Prospective Members will be contacted by the PAIMA Office after final vote from the Board of Directors as per our PAIMA By-Laws. Below notice is part of PAIMA's 60 - day notification to Members period for Prospective PAIMA Members.

UNIVERSAL RELOCATIONS INDIA PRIVATE LIMITED

76, Chamiers Road Nandanam Chennai - 600018 India

Tel: + 044-40408800

Fax: N/A

Contact: Sangeetha C. Dave

Email:

sanju@universalrelocations.com

Website:

www.universalrelocations.com

PAIMA Sponsors:

ISS Relocations LLC
Orient Express Forwarding PTY
Pioneer Movers SDN BHD

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We ask our current PAIMA
Members to please continue to
recommend possible New
Members in countries where we
currently do not have a PAIMA
Member.

MOVING SERVICES WORLDWIDE SAS

Carrera 43, #13-80 Santa Fe de Bogota Colombia

Tel: + 315-341-9052

Fax: N/A

Contact: Yaqueli Vanegas

Email:

yaqueli.vanegas@movingservices

.com.co

Website:

www.movingservices.com.co

PAIMA Sponsors:

Argenvans Transportes Moving Systems S.A.C. AA Allianz Moving C.R., S.A. Brizmud

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We are excited to report that we do have more Prospective PAIMA Members that are in the process of applying! The PAIMA office is here to assist with any questions regarding the Membership Application process!



GET MORE VISIBILITY WITHIN PAIMA REPORT YOUR PAIMA TONNAGE TODAY

We thank our PAIMA Members that are currently reporting their tonnage and we ask the Members that are not, to please participate in the program. More visibility within the Association is guaranteed just for participating in our Tonnage Program, not to mention possible reciprocity.

Please remember that the calendar year for Tonnage Awards has started over as of August 1st, 2021. The Tonnage Portal is only accepting shipments booked from August 1st, 2021 thru July 31st, 2022. The deadline to enter 2021-2022 tonnage is September 1st, 2022. Please report all final tonnage by deadline date!

GET ADDITIONAL VISIBILITY WITHIN PAIMA AND PLEASE INPUT YOUR PAIMA TONNAGE TODAY!

TONNAGE REPORT BELOW AS OF 12-15-2021

| Tonnage Report | | |
|---|--------------|---------------------------|
| Company | Total Backed | Bookest Tonnage |
| RELOSMART LTD, Hong Kong, China | 29 | 425609 |
| DELIGHT INTERNATIONAL MOVER LLC, Abu Dhabi, UAE | 41 | 401352 |
| AIRES, Pitosburgh, USA | 97 | 340654 |
| NFB INTERNATIONAL RELOCATIONS AS, N-1340 SKUI (Oxlo), Norway | 67 | 334767 |
| FUSION SPECIALIZED SHIPPING & LOGISTICS LLC, DVIMI, UAE | 19 | 151493 |
| UNITED RELOCATIONS (THAILAND) CO., LTD., Bangkok, Thailand | 22 | 151240 |
| GLOBAL INTERNATIONAL RELOCATION, Usbon, Portugal | 25 | 141505 |
| G-INTER TRANSPORTES LTDA , Barueri / São Paulo, Brazil | 38 | 138279 |
| SOBOLAK INTERNATIONAL GMBH, Leoberdorf, Austria | 19 | 124479 |
| STAR INTERNATIONAL MOVERS, LLC, Dulles, USA | .23 | 121787 |
| WICKMAN WORLDWIDE SERVICES, INC., Fisher's, USA | 14 | 70055 |
| MUCANZAS INTL GLOBAL, C.A., Caracas, Venezuela | 41 | 63544 |
| EUROPEAN REMOVAL & STORAGE CO., Taestrup, Denmark | 12 | 58990 |
| DEMECO SAS, Vinconnes, Franco | 12 | 58520 |
| WANNAR EXPRESS INTERNATIONAL MOVING SERVICES CO., LTD., Verigon, Myanimer | 10 | 53316 |
| TEAMWORK INTL. MOVING, Osasco, Brazil | 9 | 51366 |
| AMR INTERNATIONAL RELOCATION, Shanghai, China | 30 | 50658 |
| SMART RELOCATORS PTE LTD, Singapore, Singapore | 7 | 47066 |
| GALLEON INT. SHIPPING CO. LTD, Arriey Esses, United Kingdom | 13 | 45274 |
| GLOBAL MOVING & STORAGE LTD. Yangon, Myanmar | 11 | 38808 |
| COMPAS INTERNATIONAL MOVERS NV, Brussels, Belgium | 13 | 34104 |
| EDELWESS SPEDITION, Martinez, Argentina | - 4 | 29000 |
| BLISS MOVING & LOGISTICS SRL, Rome, Italy | tt | 27922 |
| MOVING SYSTEMS S.A.C., Lima 1, Peru | 5 | 25948 |
| GERSON & GREY TRANSPORTES LTDA., Sao Paulo, Brazil | В | 24441 |
| TIPPET RICHARDSON, Toronto, Canada | (6) | 22830 |
| SWISS MONTING SERVICE AG, 8952 Schlieren Zurich, Switzerland | 3 | 18719 |
| MULTI TRANSPORTES MEX, S.A. DE C.V., Mexico City, Mexico | 3 | 18295 |
| BURKE BROS MOVING GROUP LTD., Wolverhampton, United Kingdom | 2 | 14000 |
| FREDRICH KURZ Grobh, 35578 Wetder, Germany | 3 | 11851 |
| HUMBOLDT INTERNATIONAL Boston (Canton), USA | (4) | 9641 |
| AQUA GLOBAL LDGISTICS W.L., Histit, Kingdom of Bahrain | 2 | 5496 |
| MUDINIMAR, Madrid: Spain | 5 | 3856 |
| ROYAL RELOCATIONS MALAYSIA, Selangor, Melaysia | 3 | 3766 |
| BOCNMA MOVING & STORAGE CO LTD., Bengkok, Thailand | 3 | 2826 |
| | Broked 511 | Booked Tonnage: 3,122,017 |
| | | |

TONNAGE REPORTING INFORMATION- PLEASE SEE BELOW.

If you have ANY questions or if you need to request your Login Information for the Tonnage Portal, please contact the PAIMA office as soon as possible.

FOR ALL MEMBERS THAT REQUESTED A MONTHLY REMINDER TO REPORT THEIR TONNAGE....HERE IT IS..... PLEASE REPORT YOUR PAIMA TONNAGE!!!

A BIG "SHOUT OUT " TO OUR TOP THREE PAIMA REPORTING TONNAGE MEMBERS TO DATE AS OF 12-15-2021:







PAIMA OFFICE NEWS:

MEMBERSHIP UPDATE

Please find below some PAIMA membership updates as well as another strategic addition of a New PAIMA Member. PAIMA is happy to welcome yet another New Member to the PAIMA family. Below is our latest addition to PAIMA. Please feel free to reach out and welcome our New PAIMA Member to the family!

CONROY REMOVALS PTY LTD

20 Briggs Court Kallangur, QLD 4503 Brisbane Australia

Tel: + 617 5495 2156

Fax: N/A

Contact: Fiona Conroy
Email: fionac@conroy.co.nz

Website: www.conroyremovals.com.au

PAIMA Sponsors:

Mexpack International Removals
Burke Bros Moving Group Ltd.
Teamwork International Moving Clintus Network Limited

WELCOME TO THE PAIMA FAMILY!

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PAIMA Membership Updates:

Please find below two recent voluntary resignations from PAIMA:

Jeshem Logistics Limited - Nigeria

Stevens International - USA



SCAM ALERT - DON'T BE A VICTIM

We continue to receive notifications from our PAIMA Members reporting the below fraud/phishing scam. As you are all aware, our 2021 PAIMA Convention was cancelled due to the pandemic so HOW could they be selling a list of attendees?

Please make note....do not fall for this or similar tricks. Current scam detailed below:

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Hi.

I am following up to confirm if you are interested in acquiring the Visitors/Registrants List.

PAIMA Annual Convention

10 - 12 Oct 2021

Orlando, USA

Registrants Counts:1,000+

Each record of the list contains: Contact Name, Email Address, Company Name, URL/Website, Phone No, Title/Designation.

Currently the best way to grow your business is through digital. This list will help you pass information about your organization and products directly and digitally to the buyer. This list will help you to acquire many potential clients / leads.

If you are interested in acquiring the list, we can provide you the cost and additional details.

I look forward to hearing from you.

Thanks & Regards,

Jane - Business Analyst

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THIS is a scam, please do not be a victim.



ELECTION YEAR 2022: PAIMA BOARD OF DIRECTORS

We certainly thank our current PAIMA Board of Directors for their time and dedication, especially these last two "pandemic years" which have been a true test to all humanity. As per current PAIMA By-Laws, we traditionally hold bi-yearly elections for our PAIMA Board of Directors and as we have reported, this was not able to take place in 2020 nor 2021 due to the COVID-19 pandemic.

We are optimistic that we will be able to hold our PAIMA General Assembly in 2022 which will enable us to finally hold our PAIMA bi-yearly elections for our PAIMA Board of Directors. The exact verbiage as per our PAIMA By-Laws are as follows:

Nomination and Candidacy. Those Members of the General Assembly who are entitled and eligible to vote may nominate up to three (3) qualified individuals representing three (3) different Members, for election to the Board of Directors and all nominations shall be provided to the Executive Director no less

than sixty (60) days prior to the scheduled Annual Meeting at which elections are to be held (the "Election Meeting"). Included as part of such nomination, shall be the nomination of a President and Vice President of the Association. Only those individuals who are an owner, partner and/or executive of an Active Member company shall be qualified and eligible to be nominated as a candidate for the Board of Directors and to serve in such capacity. Only Active Members shall be qualified and eligible to be nominated as a candidate for President of the Association and to serve in such capacity. No Member may have more than one (1) representative elected to the Board of Directors during any given term. The Executive Director shall notify, in writing, all qualified individuals who are nominated by at least two (2) Members who are entitled and eligible to vote, of their proposed candidacy (including those who are nominated as a candidate for President and Vice President), no later than thirty (30) days prior to date of the Election Meeting, and such individuals shall either accept or decline their nomination as a candidate, in writing, delivered to the Executive Director, no later than five (5) days after receipt of such notification. A list of eligible candidates who have accepted their nomination for election to the Board of Directors and who have accepted their nomination as either President or Vice President, shall be provided to the General Assembly by the Executive Director as part of the Agenda for the subject Annual Meeting, and no other candidates shall or may be considered unless the list of candidates contains less than seven (7) qualified individuals.

Those are the exact details of how the process works. If there are any questions at all, please contact the PAIMA office.



2021 JUAN PERALTA ECOLOGY AWARD CONGRATULATIONS ONCE AGAIN TO NETMOVE ASSESSORIA INTERNACIONAL LTDA.!

We certainly encourage all Members that did not win this year, to continue their efforts. Please update your applications and resubmit them for consideration once again in 2022. Together we move the world, but individually each PAIMA Member can have an impact to save our planet!

KUDOS once again to Netmove Assessoria Internacional Ltda. for being our PAIMA - 2021 Juan Peralta Ecology Award winner!



PAIMA OFFICE

Our PAIMA office is always here for our PAIMA family Members and friends.
5201 Blue Lagoon Drive, 9th Floor
Miami, Florida - USA 33126