



PAIMA POST - Volume 125 **August 2022**



PAIMA 38TH ANNUAL CONVENTION SPONSORSHIP OPPORRTUNITIES ARE STILL AVAILABLE.

Dear PAIMA Members and friends:

**PAIMA needs your support to reach our 2022 sponsorship goals.
Thank you to those that have already signed up to be a PAIMA
2022 Convention Sponsor, we GREATLY appreciate it.**

**Sponsorship levels start at \$250 so there are great sponsorship
opportunities available as of today. Take advantage of this**

opportunity and rest assured that your sponsorship will be highlighted throughout the entire convention and well beyond in our PAIMA Report Magazine, our PTCP platform and our website.

For current opportunities please go to the link below.

[CLICK HERE FOR PAIMA 2022 SPONSORSHIP OPPORTUNITIES](#)

A HUGE THANK YOU TO OUR CURRENT 2022 SPONSORS TO DATE:

- Aires (Diamond Sponsor)
- Argenvans Transportes International (Silver Sponsor)
- Carl Hartmann GmbH (Platinum Sponsor)
- Conroy Removals LTD (Platinum Sponsor)
- Dewitt Move Worldwide (Diamond Sponsor)
- Goetz Moving and Storage, Inc. (Silver Sponsor)
- High Relocation Worldwide Inc (Silver Sponsor)
- Humboldt International (Bronze Sponsor)
- Moving Systems SAC (Silver Sponsor)
- Mudanzas Gou SA de CV (Bronze Sponsor)
- Orient International Relocations (Bronze Sponsor)
- Relocation Insurance Group LLC (Bronze Sponsor)
- Rodi Cargo International Group (Silver Sponsor)
- Suddath International (Silver Sponsor)
- Swiss Moving Service AG (Silver Sponsor)
- Teamwork International Moving (Silver Sponsor)



PAIMA "ONE-TO-ONE" NETWORKING CENTRAL UPDATE:

Please find below a reminder of how the PAIMA One-To-One Networking session will work on the afternoon of November 1st.

As we have been reporting, we will be holding our high-tech "PAIMA One-To-One" networking sessions on the afternoon of November 1st after our General Assembly. The PAIMA "One-To-One" Networking session will take place from 1:20 PM – 4:20 PM.

Each Member registered for the convention, will receive an electronic invitation via email to set up a total of 9 in person meetings with other PAIMA Members and PAIMA Prospective Members attending the convention.

The PAIMA office will be launching our electronic meeting scheduler technology a month before the convention starts and all registered Members will be receiving an invitation to schedule their meetings. Be on the lookout for more announcements once the scheduler is open so you can book your 20-minute meetings (9 total) with other attending PAIMA Members as well as Prospective Members attending this year in Atlanta.

More to follow soon so be on the lookout for more information.

PAIMA 38TH ANNUAL CONVENTION
REGISTRATION IS STRONG AND GROWING.
ARE YOU OFFICIALLY REGISTERED?



Dear PAIMA Members and friends:

We are so happy to report that PAIMA 39th Annual Convention registration is robust after a two year hiatus!

Have you registered for our convention yet? Please find below the direct links to the Registration Forms and the current

Attendee List. Please do not miss out on your chance to spend some real time with the PAIMA family!

PAIMA 38TH ANNUAL CONVENTION REGISTRATION FORMS

PAIMA 2022 ATTENDEE LIST (AS OF 8-12-22)

2022 PAIMA CONVENTION SPONSORSHIP OPPORTUNITIES (AS OF 8-15-22)

Thank you for your continued support. See you all in Atlanta!

PAIMA WORKSHOP #3 - "Turning traffic into quotes – Tools, tips & tricks that will immediately improve your website and increase the amount of quote requests you receive." (Session # 1)

Nov 22, 2022 - Starting at 09:00 am and 02:00 pm (EST/NYC time)



Description:

**Date: Tuesday, November 22, 2022, 9:00 am (EST/NYC time) AND
2:00 pm (EST/NYC time)**

Presenter: Brielle Jones, Triglobal

Cost: Free

We see movers struggling to keep their websites relevant and

interesting for their customers. What's more is that the website's contact form is often outdated, has complicated questions and lacks optimization, meaning, it cannot be easily filled in from a mobile phone.

With over 18 years of research and expertise in website development and customer interaction, we are now sharing our knowledge and tools, so that you can get more leads from your website and grow your business. The workshop is designed especially for PAIMA, in conjunction with TriGlobal. Sign up to learn about:

- The customer journey & 2022 customer trends. How effective is your website and what is not working?
- What tools are available and how can they help your website conversion?
- The importance of customer engagement on your website - adding value to the customer (free services) and why this works.
- The problems of inefficiency when it comes to quoting.

PAIMA & TriGlobal will present two sessions on November 22nd to accommodate as many time zones as possible - 9:00 AM - EST and 2:00 PM EST. Please mark your calendars.

You must sign on to our PAIMA Tradewing Community platform (PTCP) to access this Workshop AND past Workshops as well. We look forward to seeing you at our Workshop.

**PAIMA TRADEWING COMMUNITY PLATFORM
(PTCP) NOW AVAILABLE AT "APP STORE" -
NOW EVEN EASIER TO ACCESS THE
PLATFORM. SCAN THE "QR" CODE BELOW!**

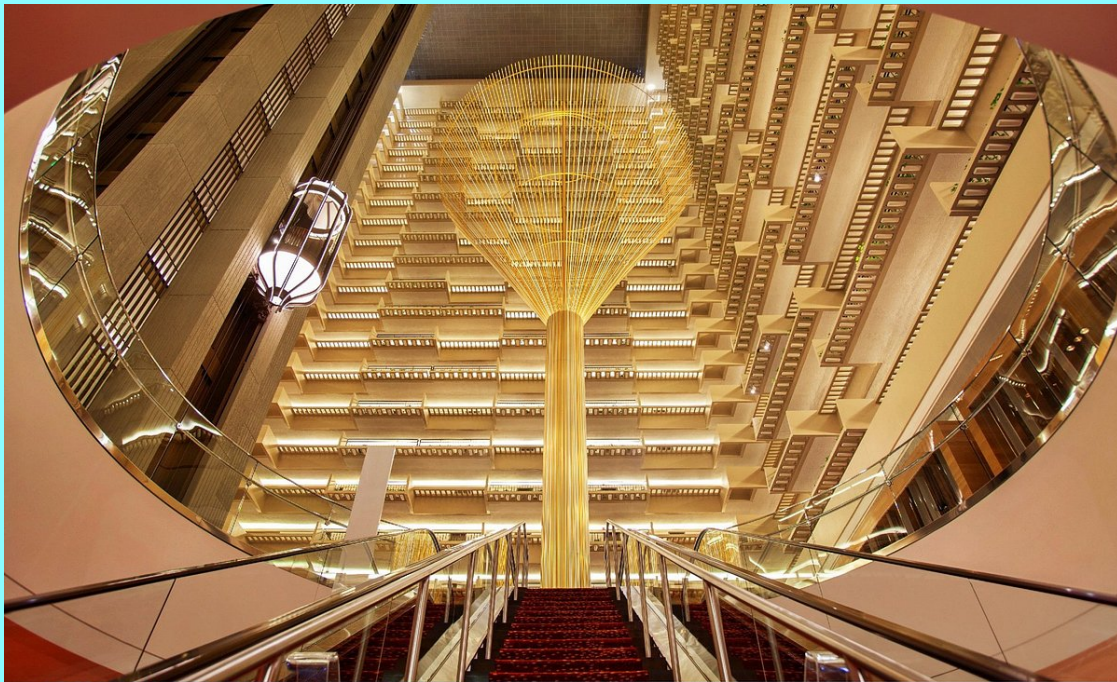
PAIMA is on a constant mission to making it easier to stay in touch with the entire PAIMA family, in one specific communications platform = PTCP. Our "PTCP" platform is constantly evolving to have more capabilities and benefits for all our PAIMA Members. Please find below the "QR Code" to download the PTCP platform app on your mobile device.



We remind all our PAIMA Members that you can add up to 5 company employees to our PTCP platform so they can take advantage of this cutting edge technology. From past Workshops to future Workshops, our PTCP platform will be a repository for information exclusive to PAIMA Members.

To add staff to our PTCP, please send their name, position and email to the PAIMA office - link below.

[CLICK HERE TO REACH THE PAIMA OFFICE](#)



**PAIMA 38TH ANNUAL CONVENTION OCTOBER 30TH -
NOVEMBER 1ST, 2022 ATLANTA, GEORGIA - USA**

Another photograph of the iconic Hyatt Regency Lobby area looking up from the escalators that lead down to the Hyatt Convention Halls.

We look forward to seeing all of our PAIMA Members in person at this amazing property later this year. Please register early and make your reservations today.

For a detailed map of the Hyatt Hotel property, please click on the link below:

(ABOVE)

**HYATT ATLANTA,
GEORGIA - USA**

This property is specifically located in the middle of plenty of attractions unique to Atlanta. The exact address is:

**265 Peachtree Street, NE,
Atlanta, Georgia 30303**

More exact program details to follow soon.

[CLICK HERE FOR MAP](#)

THINGS TO DO WHILE IN OR AROUND ATLANTA IN 2022:



The "FERNBANK MUSEUM" **(picture on top)**

The Fernbank Museum of Natural History, in Atlanta, Georgia is an amazing museum that presents exhibitions and programming about natural history. The Fernbank Museum has a number of permanent exhibitions and regularly hosts temporary exhibitions in its expansive facility, designed by Graham Gund Architects. "Giants of the Mesozoic", is on display in the atrium of the Fernbank Museum, which features a 123-foot (37 m) long "Argentinosaurus", the largest

The Fernbank Museum has won several national and international awards for one of its newest permanent exhibitions, "Fernbank NatureQuest", an immersive and interactive exhibition for children that was designed and produced by "Thinkwell Group". The awards "NatureQuest" has won include the 2012 Thea Award for Outstanding Achievement for a Museum Exhibit and the 2011 Bronze Award for Best Museum Environment from Event Design.

The "Fernbank Museum" is located at:

dinosaur ever classified; as well as a "Giganotosaurus".

Everyone can enjoy the permanent exhibition, "A Walk Through Time in Georgia", which tells the twofold story of Georgia's natural history and the development of the planet.

767 Clifton Rd, Atlanta, GA
30307

Want more information on this awesome suggestion? Please click on the direct website below:

[WEBSITE CLICK HERE](#)

Unique things to enjoy this fall
in or near Atlanta.

PAIMA MEMBER CANDIDATES

NOTE: Below listed Prospective Member will be contacted by the PAIMA Office after final vote from the Board of Directors as per our PAIMA By-Laws. Below notice is part of PAIMA's 60 - day notification to Members period for Prospective PAIMA Members.

GLOBE MOVING AND STORAGE CO. PVT. LTD.

141, 3rd Floor,
Sri Shanti Towers
Service Road
Kasturi Nagar - 560043
Bangalore
India

Tel: + 91 804 2115151

Fax: N/A

Contact: Ajit Venkatesh R

Email: ajit@globemoving.net

Website: www.globemoving.net

PAIMA Sponsors:

European Removal & Storage Co.
Global Packing Moving & Relocation
Ltda.

Bliss Moving & Logistics SRL1

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We ask our current PAIMA Members
to please continue to recommend

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We are excited to report that we do have more Prospective PAIMA Members that are in the process of applying! The PAIMA office is here to assist with any questions regarding the Membership Application process!

possible New Members in countries
where we currently do not have a
PAIMA Member.

PAIMA TONNAGE REPORT - 8/15/2022



GET MORE VISIBILITY WITHIN PAIMA - REPORT YOUR PAIMA TONNAGE TODAY

We thank our PAIMA Members that are currently reporting their tonnage and we ask the Members that are not, to please participate in the program. More visibility within the Association is guaranteed just for participating in our Tonnage Program, not to mention possible reciprocity.

Please remember that the calendar year for Tonnage Awards has started over as of August 1st, 2021. The Tonnage Portal is only accepting shipments booked from August 1st, 2021 thru July 31st, 2022. The deadline to enter 2021-2022 tonnage is September 1st, 2022. Please report all final tonnage by deadline date! We are still making final tweaks to the New Tonnage Portal - more details to follow soon.

**GET ADDITIONAL VISIBILITY WITHIN PAIMA AND
PLEASE INPUT YOUR PAIMA TONNAGE TODAY!**

TONNAGE REPORT BELOW AS OF 8-15-2022

Tonnage Report		
Company	Total Booked	Booked Tonnage
CONROY REMOVALS PTY LTD, Brisbane, Australia	155	2047275
UNIVERSAL RELOCATIONS INC., Parsippany, USA	175	1933798
DEWITT MOVE WORLDWIDE, San Diego, USA	453	1750641
DELIGHT INTERNATIONAL MOVER LLC, Abu Dhabi, UAE	115	1414732
AIRES, Pittsburgh, USA	364	1318580
CONROY REMOVALS LTD., Napier, New Zealand	97	1317005
NFB INTERNATIONAL RELOCATIONS AS, N-1340 Skjöl (Oslo),	209	1056664
ISS RELOCATION LLC, Dubai, UAE	49	762585
SCHMIDT GLOBAL RELOCATIONS B.V., Woudenberg,	365	698899
RELOSMART LTD, Hong Kong, China	48	575452
P.M. RELOCATIONS PVT. LTD., New Delhi - Gurugram, India	210	534242
STAR INTERNATIONAL MOVERS, LLC, Dulles, USA	87	515768
GLOBAL INTERNATIONAL RELOCATION, Lisbon, Portugal	89	491407
RODI CARGO INTERNATIONAL GROUP, Carolina, Puerto Rico	79	489310
THE MOVERS - PREMIUM MOVE SERVICES LLC, Muscat,	60	480210
CARL HARTMANN GMBH & CO KG, Bremen D-28195, Germany	71	404010
UNIVERSAL RELOCATIONS INDIA PVT LTD, Chennai, India	29	365155
G-INTER TRANSPORTES LTDA, Barueri / São Paulo, Brazil	72	326287
TRAFIMAR RELOCATION SERVICES, Naulcalpan de Juarez, Mexico	54	312216
FORMULA GLOBAL MOBILITY, Dorai, USA	57	286792
WICKMAN WORLDWIDE SERVICES, INC., Fishers, USA	53	255562
GERSON & GREY TRANSPORTES LTDA., Sao Paulo, Brazil	49	247578
EUROPEAN REMOVAL & STORAGE CO., Taastrup, Denmark	28	207585
SWISS MOVING SERVICE AG, 8952 Schlieren Zurich, Switzerland	29	196490
SOBOLAK INTERNATIONAL GMBH, Leobendorf, Austria	46	190311
FUSION SPECIALIZED SHIPPING & LOGISTICS LLC, Dubai, UAE	23	180071
INVICTUS RELOCATION SERVICES, Cascais, Portugal	17	174793
ORIENT EXPRESS FORWARDING PTY, Singapore, Singapore	34	172615
DEMECO SAS, Vincennes, France	38	167035
UNITED RELOCATIONS (THAILAND) CO., LTD., Bangkok,	22	151240
SWISS GLOBAL MOVERS, Guatemala City, Guatemala	35	143379
GLOBAL MOVING & STORAGE LTD, Yangon, Myanmar	41	131980
SMART RELOCATORS PTE LTD, Singapore, Singapore	17	124699
PT KELLYS EXPRESS, Jakarta Selatan 12850, Indonesia	54	122235
PIONEER MOVERS SDN BHD, Kuala Lumpur, Malaysia	23	121960
GERSON RELOCATION LIMITED, London, United Kingdom	22	121182
MYANMAR EXPRESS INTERNATIONAL MOVING SERVICES CO.,	20	117317
MUDANZAS INTL GLOBAL, C.A., Caracas, Venezuela	77	112361
TEAMWORK INTL. MOVING, Cotia, Brazil	20	106762
EDELWEISS SPEDITION, Martinez, Argentina	14	106353
GALLEON INT. SHIPPING CO. LTD, Aveley Essex, United	30	101525
AMR INTERNATIONAL RELOCATION, Shanghai, China	58	99324
GRUPO TRANSPORTISTA GOU, S. A. DE C. V., Azcapotzalco,	12	87591
MOVING SYSTEMS S.A.C., Lima 1, Peru	11	85445
MULTI TRANSPORTES MEX, S.A. DE C.V., Mexico City, Mexico	12	81611
BLISS MOVING & LOGISTICS SRL, Rome, Italy	24	77812
BURKE BROS MOVING GROUP LTD., Wolverhampton, United	13	65652
NEYGI MOVING SRL, Buenos Aires, Argentina	13	56758
SERVILE RELOCATIONS PVT LTD., Mumbai, India	14	56695
COMPAS INTERNATIONAL MOVERS NV, Brussels, Belgium	18	51229
HUMBOLDT INTERNATIONAL, Boston (Canton), USA	9	48461
ROYAL RELOCATIONS MALAYSIA, Selangor, Malaysia	19	47187
CONOTE SERVICES LIMITED, Abuja, Nigeria	7	47172
ORIENT INTL. RELOCATIONS, Kathmandu 11, Nepal	12	46751
MUDINMAR, Madrid, Spain	10	36543
MOVE ONE RELOCATIONS, SAUDI ARABIA LTD., Riyadh, Saudi	14	33634
MAGNOLIA MOVING SRL, Rome, Italy	5	31555
TIPPET RICHARDSON, Toronto, Canada	8	31237
HIGH RELOCATIONS WORLDWIDE, Seoul , South Korea	8	24140
MERCOVAN ARGENTINA SRL, Buenos Aires CP 1429, Argentina	3	19090
MAGNA THOMSON INTL MOVERS LTD., Johannesburg, South	3	16676
TRANS-GLOBAL RELOCATIONS (PVT) LTD, Colombo 15, Sri	1	16314
FRIEDRICH KURZ GmbH, 35578 Wetzlar, Germany	4	12490
GOETZ MOVING & STORAGE, INC., Paranaque City, Philippines	3	11388
KOEMAN NIGERIA LIMITED, MAGBORO, Nigeria	2	7887
AA ALLIANZ MOVING CR S.A., San Jose, Costa Rica	2	7040
JJ MARI INTERNATIONAL MOVERS, Caracas, Venezuela	1	6827
AQUA GLOBAL LOGISTICS WLL, Hidd, Kingdom of Bahrain	2	5496
EUROPEAN RELOCATION SERVICES, Marseille, France	1	5048
BOONMA MOVING & STORAGE CO LTD, Bangkok, Thailand	3	2826

Booked: 3823

Booked Tonnage: 21,453,941

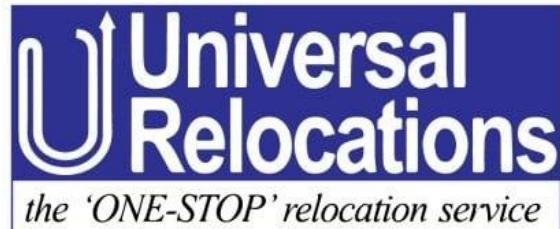
TONNAGE REPORTING INFORMATION- PLEASE SEE BELOW.

If you have ANY questions or if you need to request your Login Information for the Tonnage Portal, please contact the PAIMA office as soon as possible. We will have new login information for all of our PAIMA Members. Please do make note of this and share it with your team that inputs the data.

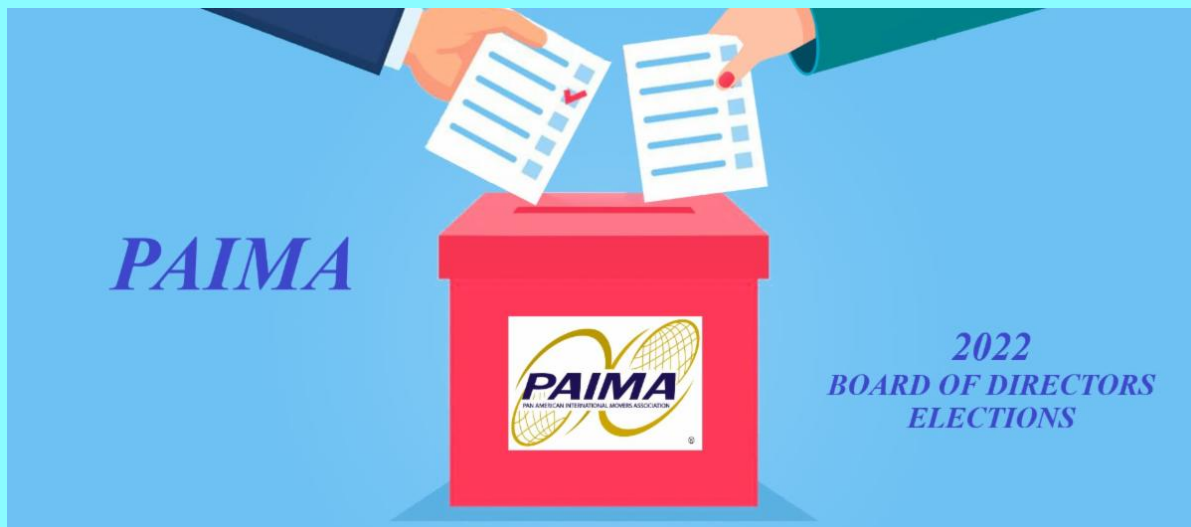
FOR ALL MEMBERS THAT REQUESTED A MONTHLY REMINDER TO REPORT THEIR TONNAGE....HERE IT IS..... PLEASE REPORT YOUR PAIMA TONNAGE!!!

A HUGE "SHOUT OUT " TO OUR TOP

THREE PAIMA REPORTING
TONNAGE MEMBERS TO DATE AS OF 8-15-2022:



PAIMA OFFICE NEWS:



ELECTION YEAR 2022:
PAIMA BOARD OF DIRECTORS

Thank you to the PAIMA Members that have expressed interest in being on our PAIMA Board of Directors Election Ballot later this year during our General Assembly.

We certainly thank our current PAIMA Board of Directors for their time and dedication, especially these last two "pandemic years" which have been a true test to all humanity. As per current PAIMA By-Laws, we traditionally hold bi-yearly elections for our PAIMA Board of Directors and as we have reported, this was not able to take place in 2020 nor 2021 due to the COVID-19 pandemic.

Any qualified Members that want to run for election are asked to send in their confirmation by August 26th, 2022. We look forward to holding our elections this year during our General Assembly. Active PAIMA Members will be given the opportunity to vote on the election of our PAIMA Board of Directors as well as on proposed PAIMA By-Law amendments. If there are any questions at all regarding our PAIMA 2022 elections, please contact the PAIMA office for prompt clarification and guidance.



2022 JUAN PERALTA ECOLOGY AWARD

Please note that the deadline this year to submit an

application for the Award is August 31st, 2022.

In memory of our distinguished colleague Juan Peralta, PAIMA created the "Juan Peralta Ecology Award". The Award, presented annually during the General Assembly at our convention, represents PAIMA's commitment to ecological awareness and environmental responsibility. The PAIMA Member that best exhibits these qualities through education, commitment and environmentally-sound business practices, is awarded this prestigious honor.

The Ecology Award consists of a trophy with the winning company's name engraved upon it, and an exclusive feature article in our PAIMA Report Magazine. The Awards main purpose is to recognize that PAIMA Member who exceeds his colleagues' level of commitment in preserving and protecting the environment. It is also the goal of the Ecology Award to encourage other PAIMA Members, veterans and new members alike, to reach for a higher standard of awareness in protecting the environment. Furthermore, being a member of an Association essentially means being part of a learning and sharing community.

The Ecology Award helps to engender a helpful, compassionate industry through which its components - you, the moving company - are able to share the measures and procedures with your colleagues and together make a lasting contribution to help save planet Earth.

Please remember we encourage past years submissions that were not selected, to please update their application and resend it to the PAIMA office for review and consideration by your Board of Directors. YOUR company could be the winner in 2022!

If there are any questions at all, please contact the PAIMA office for expeditious clarification.

[CLICK HERE TO CONTACT THE PAIMA OFFICE](#)



PAIMA OFFICE

**Our PAIMA office is always here for our PAIMA family Members and friends.
5201 Blue Lagoon Drive, 9th Floor
Miami, Florida - USA 33126**

[Unsubscribe paima@paimamovers.com](mailto:paima@paimamovers.com)

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