



## PAIMA POST - Volume 121 April 2022



NEW TONNAGE PORTAL UPDATE - REPORTING  
RESUMES ON OLD PORTAL FOR NOW

Dear PAIMA Members,

As we finalize the final tweaks to roll out the New PAIMA Tonnage Portal, we ask all our Members to continue to report tonnage their tonnage on our current portal.

Link to current tonnage portal below:

<https://web.paimamovers.com/login.aspx>

We are in the process of finalizing final coding adjustments to the New PAIMA Tonnage Portal. As we accomplish this task, please feel free to continue to report your PAIMA tonnage. We do not want to hold up the reporting process while final adjustments are made to the new platform - we want to make sure we get it right. Once all final improvements are accomplished to the New PAIMA Tonnage Portal, we will do another data transfer of tonnage input to date.

If there are any questions, please let me know. Thank you to all PAIMA Members participating in our current PAIMA tonnage program. We are happy to report that all login data will remain exactly the same for both tonnage portals when the New Tonnage Portal is ready.

Please continue to report your tonnage and we will update you soon on the link to your New PAIMA Tonnage Portal. Thank you for your patience and understanding as we upgrade our technology platforms.



**"WORKSHOPS" SESSION # 2 - "TAKE CONTROL OF YOUR ONLINE REPUTATION"**

## **HAS BEEN RESCHEDULED FOR APRIL 26TH - 12:00 PM EST/NYC TIME**

Due to some last minute scheduling issues with PAIMA Members that had signed up for our second "Workshop" last week, our Workshops presenter was kind enough to offer the second "live" session on our PTCP platform at the end of this month! Please join us Tuesday, April 26th at 12:00 PM (EST/NYC time) for Workshop # 2 - "Take Control of your online presentation".

Join us "live" to ask your questions and get answers from an expert on the subject matter.

Exact details for this free Workshop as follows:

### **PAIMA WORKSHOP # 2 – "TAKE CONTROL OF YOUR ONLINE REPUTATION."**

**Presenter: Mr. Cedric Keenan, TriGlobal B.V.**

**Cost: Free**

**This Workshop will be presented by PAIMA's Affiliate Member - TriGlobal's Mr. Cedric Keenan.**

#### **Overview:**

Did you know that 90% of consumers read online reviews before considering to work with a business? Regardless of if you deliver the best service in the market, or pride yourself on excellent attention to detail; you will struggle to grow your business without investing in online-reviews and your online-reputation.

In this workshop, you will learn how to improve your company's online reputation by understanding how review platforms work and what best practices are. Plus, you will learn valuable tips on how these platforms can generate more clients to your website and what to do when you get a bad review. Join Cedric Keenan, Sirelo's Customer Service Manager, for a thought-provoking session that is bound to leave you with a list of immediate ways you can improve your online business profiles.

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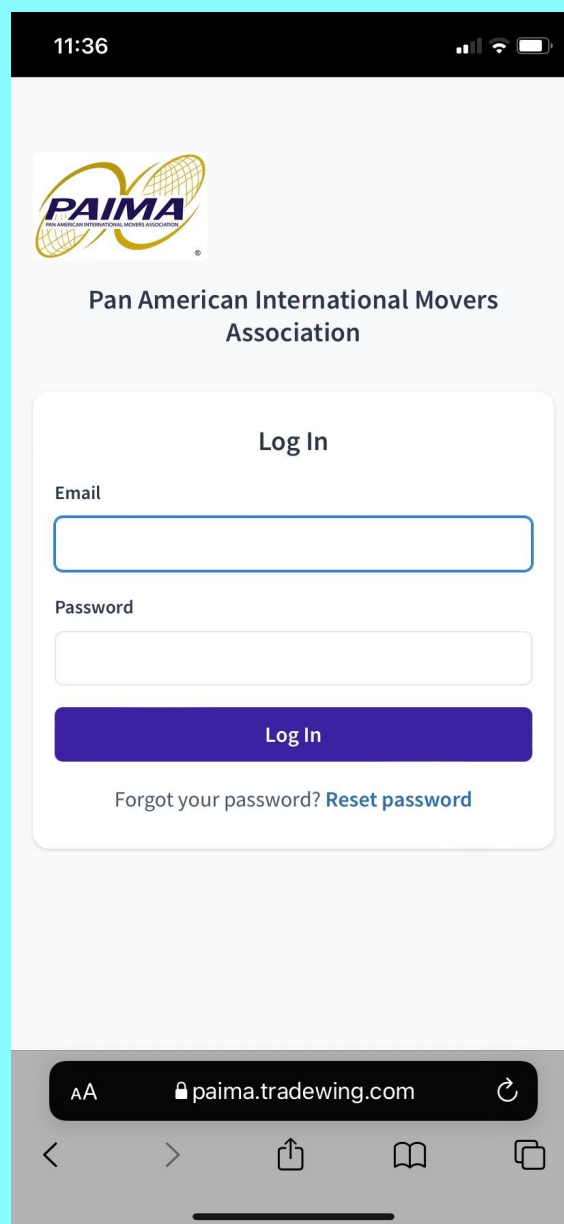
(Please make note: These "Workshops" will be presented for free on our exclusive PTCP platform. This "Workshops" will be listed in the "EVENTS" tab on the left-hand side of the Home Page (and you should also see them on the right hand portion of the platform)! You can save future "Workshops" on your calendar at

this tab and this is where the "Workshops" will take place. (This is also where "Past" event videos can also be watched).


For any assistance accessing our PTCP platform, please contact the PAIMA office [HERE!](#)

We will be announcing some future Workshops in the very near future so you can save the dates and times on your calendars.

Please remember that all PAIMA Members can add up to 5 employee's for FREE to our PTCP platform. Just send in the name and email of your staff to our PAIMA office and the invitations will be sent.

A screenshot of a mobile application interface for the Pan American International Movers Association (PAIMA). The screen shows a login form with fields for Email and Password, a Log In button, and a link to Reset password. The PAIMA logo is at the top, and the website URL paima.tradewing.com is visible in the browser bar at the bottom.

11:36



Pan American International Movers Association



Log In




Email

Password

Log In

Forgot your password? [Reset password](#)

AA  paima.tradewing.com 

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**YOU CAN ACCESS OUR PAIMA TRADEWING COMMUNITY PLATFORM (PTCP) - VIA YOUR MOBILE DEVICES!**

PAIMA is happy to confirm that our PTCP platform is easily



accessible from any of your mobile devices! All you have to do is go to the URL below and login with your assigned email and the same password you created. It is as simple as that.

The URL is:

<http://www.paima.tradewing.com/login>

From here you can share news and updates as well as attend future "Workshops" (mentioned above), on your mobile device.

We soon will have an official "app" that you will be able to download either on Apple or Android devices. More to follow on the app in the near future.



**PAIMA 38TH ANNUAL CONVENTION OCTOBER 30TH -  
NOVEMBER 1ST, 2022 ATLANTA, GEORGIA - USA**

Picture taken looking down on the escalators that lead to the lower level convention spaces at the Hyatt Regency.

The PAIMA office and the PAIMA Board of Directors are in the process of reviewing multiple networking solutions

(ABOVE)

**HYATT ATLANTA,  
GEORGIA - USA**

This property is specifically located in the middle of plenty of attractions unique to Atlanta. The exact address is: 265 Peachtree Street, NE,

which will help shape this year's program. More details to follow in the near future.

Atlanta, Georgia 30303

More exact program details to follow soon.

## THINGS TO DO WHILE IN OR AROUND ATLANTA IN 2022:



### THE GEORGIA AQUARIUM

(picture on top)

Located within walking distance of the Hyatt Regency is the amazing Georgia Aquarium in Atlanta, Georgia.

This Aquarium exhibits hundreds of species and thousands of animals across its seven major galleries, all of which reside in more than 11 million US gallons (42,000 m3) of water.

It was the largest aquarium in the world from its opening in 2005 until 2012 when it was surpassed by the "S.E.A. Aquarium" in Singapore and the "Chimelong Ocean Kingdom" in China; the Georgia Aquarium remains the largest aquarium in the United States and the third largest aquarium in the world.

"The Georgia Aquarium" is located at:

225 Baker St NW, Atlanta, GA  
30313

Want more information on this awesome suggestion? Please click on the direct website below:

[WEBSITE CLICK HERE](#)

Unique things to enjoy this fall



## PAIMA MEMBER CANDIDATES

**NOTE:** Below listed Prospective Member will be contacted by the PAIMA Office after final vote from the Board of Directors as per our PAIMA By-Laws. Below notice is part of PAIMA's 60 - day notification to Members period for Prospective PAIMA Members.

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We ask our current PAIMA Members to please continue to recommend possible New Members in countries where we currently do not have a PAIMA Member.

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We are excited to report that we do have more Prospective PAIMA Members that are in the process of applying! The PAIMA office is here to assist with any questions regarding the Membership Application process!

## PAIMA TONNAGE REPORT - 4/15/2022



**GET MORE VISIBILITY WITHIN PAIMA -  
REPORT YOUR PAIMA TONNAGE TODAY**

We thank our PAIMA Members that are currently reporting their

**tonnage and we ask the Members that are not, to please participate in the program. More visibility within the Association is guaranteed just for participating in our Tonnage Program, not to mention possible reciprocity.**

**Please remember that the calendar year for Tonnage Awards has started over as of August 1st, 2021. The Tonnage Portal is only accepting shipments booked from August 1st, 2021 thru July 31st, 2022. The deadline to enter 2021-2022 tonnage is September 1st, 2022. Please report all final tonnage by deadline date! (AFTER WE CONFIRM THE TEMPORARY HOLD IN REPORTING TONNAGE IS LIFTED).**

**GET ADDITIONAL VISIBILITY WITHIN PAIMA AND  
PLEASE INPUT YOUR PAIMA TONNAGE TODAY!**

**TONNAGE REPORT BELOW AS OF 4-15-2022**



Tonnage Report		
Company	Total Booked	Booked Tonnage
AIRES, Pittsburgh, USA	243	885112
CONROY REMOVALS PTY LTD, Brisbane, Australia	60	747090
DELIGHT INTERNATIONAL MOVER LLC, Abu Dhabi, UAE	59	599632
UNIVERSAL RELOCATIONS INC., Parsippany, USA	45	501723
NFB INTERNATIONAL RELOCATIONS AS, N-1340 SKULI (Oslo), Norway	93	481526
RELOSMART LTD, Hong Kong, China	32	439405
CARL HARTMANN GMBH & CO KG, Bremen D-28195, Germany	71	404010
P.M. RELOCATIONS PVT. LTD., New Delhi - Gurugram, India	131	366930
STAR INTERNATIONAL MOVERS, LLC, Dulles, USA	47	294756
GLOBAL INTERNATIONAL RELOCATION, Lisbon, Portugal	51	286337
INVICTUS RELOCATION SERVICES, Cascais, Portugal	17	255043
G-INTER TRANSPORTES LTDA., Barueri / São Paulo, Brazil	55	208701
FUSION SPECIALIZED SHIPPING & LOGISTICS LLC, Dubai, UAE	23	180071
WICKMAN WORLDWIDE SERVICES, INC., Fishers, USA	31	160670
UNITED RELOCATIONS (THAILAND) CO., LTD., Bangkok, Thailand	22	151240
GERSON & GREY TRANSPORTES LTDA., Sao Paulo, Brazil	30	133180
EUROPEAN REMOVAL & STORAGE CO., Taastrup, Denmark	18	130813
SOBOLAK INTERNATIONAL GMBH, Leobendorf, Austria	28	126440
SWISS MOVING SERVICE AG, 8952 Schlieren Zurich, Switzerland	14	109367
MYANMAR EXPRESS INTERNATIONAL MOVING SERVICES CO., LTD., Yangon, Myanmar	19	105302
DEMECO SAS, Vincennes, France	23	97075
GLOBAL MOVING & STORAGE LTD, Yangon, Myanmar	28	92829
TEAMWORK INTL. MOVING, Cotia, Brazil	14	83176
MUDANZAS INTL GLOBAL, C.A., Caracas, Venezuela	54	80571
AMR INTERNATIONAL RELOCATION, Shanghai, China	46	74870
MOVING SYSTEMS S.A.C., Lima 1, Peru	7	58641
SERVILE RELOCATIONS PVT LTD., Mumbai, India	14	56695
SMART RELOCATORS PTE LTD, Singapore, Singapore	7	51927
BLISS MOVING & LOGISTICS SRL, Rome, Italy	19	51025
UNIVERSAL RELOCATIONS INDIA PVT LTD, Chennai, India	4	50707
HUMBOLDT INTERNATIONAL, Boston ( Canton ), USA	9	48461
NEYGI MOVING SRL, Buenos Aires, Argentina	10	48428
ROYAL RELOCATIONS MALAYSIA, Selangor, Malaysia	19	47187
GALLEON INT. SHIPPING CO. LTD, Aveley Essex, United Kingdom	13	45274
MUDINMAR, Madrid, Spain	10	36543
COMPAS INTERNATIONAL MOVERS NV, Brussels, Belgium	13	34104
DEWITT MOVE WORLDWIDE, San Diego, USA	17	31764
MAGNOLIA MOVING SRL, Rome, Italy	5	31555
TIPPET RICHARDSON, Toronto, Canada	8	31237
EDELWEISS SPEDITION, Martinez, Argentina	4	29000
MULTI TRANSPORTES MEX, S.A. DE C.V., Mexico City, Mexico	3	18295
MAGNA THOMSON INTL MOVERS LTD., Johannesburg, South Africa	3	16676
TRANS-GLOBAL RELOCATIONS (PVT) LTD, Colombo 15, Sri Lanka	1	16314
BURKE BROS MOVING GROUP LTD., Wolverhampton, United Kingdom	2	14000
MERCOVAN ARGENTINA SRL, Buenos Aires CP 1429, Argentina	2	13800
FRIEDRICH KURZ GmbH, 35578 Wetzlar, Germany	3	11851
KOEMAN NIGERIA LIMITED, MAGBORO, Nigeria	2	7887
JJ MARI INTERNATIONAL MOVERS, Caracas, Venezuela	1	6827
AQUA GLOBAL LOGISTICS WLL, Hidd, Kingdom of Bahrain	2	5496
BOONMA MOVING & STORAGE CO LTD., Bangkok, Thailand	3	2826
GRACE RELOCATIONS PRIVATE LIMITED, Gurugram, India	1	1
	Booked: 1436	Booked Tonnage: 7,762,390

## TONNAGE REPORTING INFORMATION- PLEASE SEE BELOW.

If you have ANY questions or if you need to request your Login Information for the Tonnage Portal, please contact the PAIMA office as soon as possible. We will have new login information for all of our PAIMA Members. Please do make note of this and share it with your team that inputs the data.

**FOR ALL MEMBERS THAT REQUESTED A MONTHLY REMINDER TO REPORT THEIR TONNAGE....HERE IT IS..... PLEASE REPORT YOUR PAIMA TONNAGE!!!**

**A HUGE "SHOUT OUT " TO OUR TOP  
THREE PAIMA REPORTING  
TONNAGE MEMBERS TO DATE AS OF 4-15-2022:**



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**PAIMA OFFICE NEWS:**

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## **ELECTION WATCH**

# **2022**

### **ELECTION YEAR 2022:** **PAIMA BOARD OF DIRECTORS**

**We certainly thank our current PAIMA Board of Directors for their time and dedication, especially these last two "pandemic years" which have been a true test to all humanity. As per current PAIMA By-Laws, we traditionally hold bi-yearly elections for our PAIMA Board of Directors and as we have reported, this was not able to take place in 2020 nor 2021 due to the COVID-19 pandemic.**

**We are optimistic that we will be able to hold our PAIMA General Assembly in 2022 which will enable us to finally hold our PAIMA bi-yearly elections for our PAIMA Board of Directors. The exact verbiage as per our PAIMA By-Laws are as follows:**

**Nomination and Candidacy. Those Members of the General Assembly who are entitled and eligible to vote may nominate up to three (3) qualified individuals representing three (3) different Members, for election to the Board of Directors and all nominations shall be provided to the Executive Director no less than sixty (60) days prior to the scheduled Annual Meeting at which elections are to be held (the "Election Meeting"). Included as part of such nomination, shall be the nomination of a President and Vice President of the Association. Only those individuals who are an owner, partner and/or executive of an Active Member company shall be qualified and eligible to be nominated as a candidate for the Board of Directors and to serve in such capacity. Only Active Members shall be qualified and eligible to be nominated as a candidate for President of the Association and to serve in such capacity. No Member may have more than one (1) representative elected to the Board of Directors during any given term. The Executive Director shall notify, in writing, all qualified individuals who are nominated by at least two (2) Members who are entitled and eligible to vote, of**

their proposed candidacy (including those who are nominated as a candidate for President and Vice President), no later than thirty (30) days prior to date of the Election Meeting, and such individuals shall either accept or decline their nomination as a candidate, in writing, delivered to the Executive Director, no later than five (5) days after receipt of such notification. A list of eligible candidates who have accepted their nomination for election to the Board of Directors and who have accepted their nomination as either President or Vice President, shall be provided to the General Assembly by the Executive Director as part of the Agenda for the subject Annual Meeting, and no other candidates shall or may be considered unless the list of candidates contains less than seven (7) qualified individuals.

Those are the exact details of how the process works. If there are any questions at all, please contact the PAIMA office.

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### **2022 JUAN PERALTA ECOLOGY AWARD**

In memory of our distinguished colleague Juan Peralta, PAIMA created the "Juan Peralta Ecology Award". The Award, presented annually during the General Assembly at our convention, represents PAIMA's commitment to ecological awareness and environmental responsibility. The PAIMA Member that best



**exhibits these qualities through education, commitment and environmentally-sound business practices, is awarded this prestigious honor.**

**The Ecology Award consists of a trophy with the winning company's name engraved upon it, and an exclusive feature article in our PAIMA Report Magazine. The Awards main purpose is to recognize that PAIMA Member who exceeds his colleagues' level of commitment in preserving and protecting the environment. It is also the goal of the Ecology Award to encourage other PAIMA Members, veterans and new members alike, to reach for a higher standard of awareness in protecting the environment. Furthermore, being a member of an Association essentially means being part of a learning and sharing community.**

**The Ecology Award helps to engender a helpful, compassionate industry through which its components - you, the moving company - are able to share the measures and procedures with your colleagues and together make a lasting contribution to help save planet Earth.**

**Please remember we encourage past years submissions that were not selected, to please update their application and resend it to the PAIMA office for review and consideration by your Board of Directors. YOUR company could be the winner in 2022!**

**If there are any questions at all, please contact the PAIMA office for expeditious clarification.**

**[CLICK HERE TO CONTACT THE PAIMA OFFICE](#)**



### **PAIMA OFFICE**

**Our PAIMA office is always here for our PAIMA family Members and friends.  
5201 Blue Lagoon Drive, 9th Floor  
Miami, Florida - USA 33126**