



## **PAIMA POST - VOLUME 97**

### **APRIL 2020**

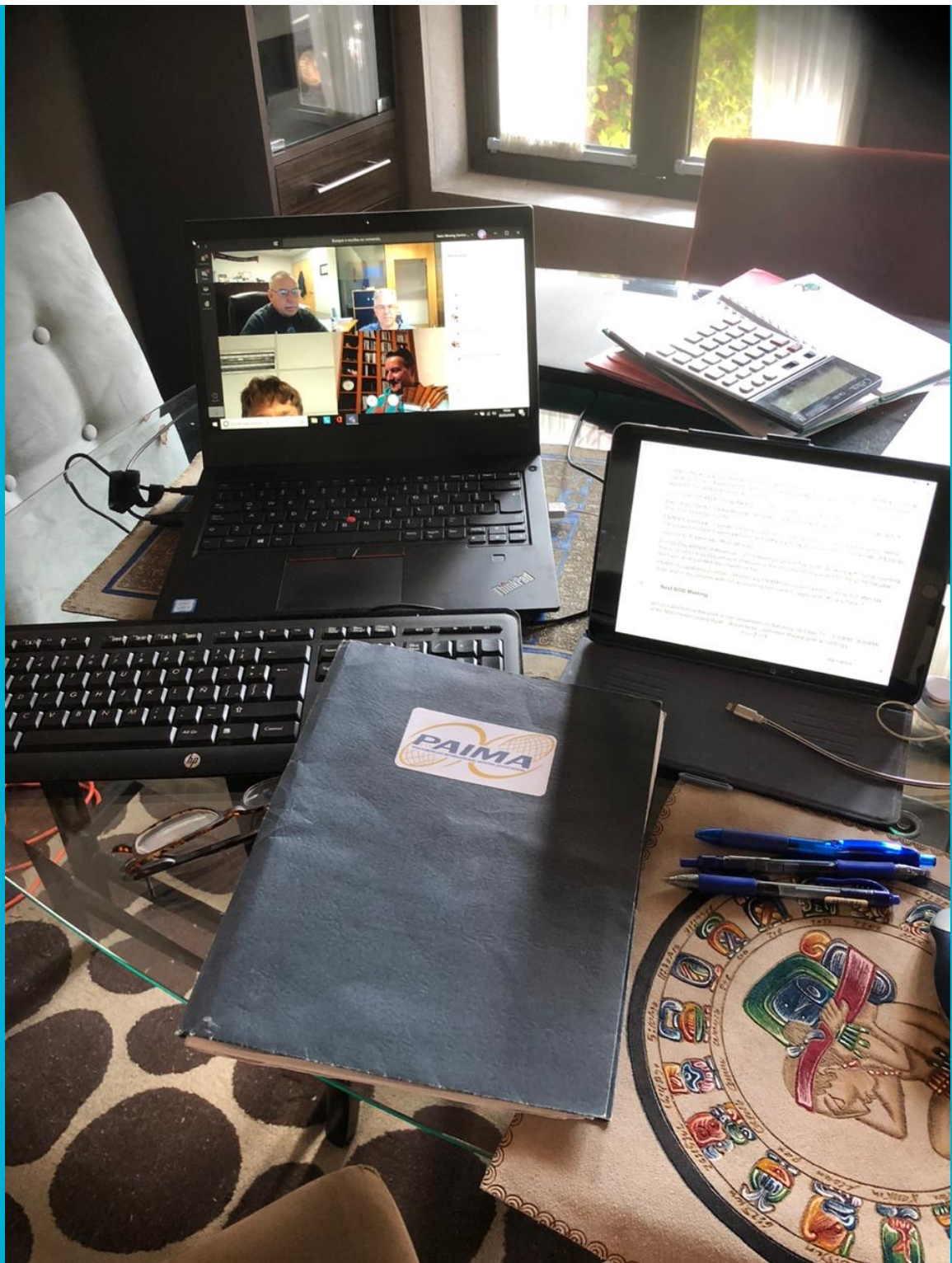
### **PAIMA BOARD OF DIRECTORS MEETING WAS HELD VIRTUALLY ON MARCH 20TH - 2020 DUE TO PANDEMIC**

We are happy to report that despite the worldwide pandemic and all restrictions caused by COVID-19, the PAIMA Board of Directors was able to meet virtually on March 20th.

The PAIMA office and the Board of Directors had a very productive virtual meeting covering multiple action items including our PAIMA 36th Annual Convention in San Diego later this year. We concluded that it is best to think positive and be prepared for the convention to be a "go" in October.

Even though the immediate and extended future remain elusive, we must all be ready to move forward once this unimaginable scenario is under control.

We are working closely with our vendors and our friends at IAM to make the right decisions as we get closer to convention dates in October. Thank you again to our Board of Directors for their time, guidance and dedication to our Association.



**We of course continue to encourage all our PAIMA Members to stay in touch with each other during these trying times so once the restrictions are lifted, we can start working together again with a focus on assisting each other within the PAIMA Association. Together, like a family; we will rise jointly once life starts to get back to normal.**

**Here at PAIMA we continue working remotely, respecting the Centers for Disease Control and Prevention (CDC) guidelines and helping to contribute to the social distancing resolution to**



hopefully mitigate this horrible virus the world is facing today.

What is your company doing? We encourage you to share your stories with us so we can highlight your specific strategies and actions in our next PAIMA Report Magazine! Please share your stories and pictures so we can share them with the PAIMA family in our August 2020 issue.

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## PLEASE MARK YOUR CALENDAR FOR 2020:

PAIMA 36TH ANNUAL CONVENTION  
OCTOBER 18TH - OCTOBER 20TH, 2020  
SAN DIEGO, CALIFORNIA - USA

## THINGS TO DO WHILE IN SAN DIEGO IN 2020:



"SAN DIEGO BOTANIC GARDEN" - (above)

The San Diego Botanic Garden is a magnificent botanical garden located in Encinitas, California. The botanic garden offers a spacious 37 acres (150,000 m<sup>2</sup>) of amazing garden space. The gardens include rare bamboo groves (said to be the largest bamboo collection in the United States), desert

**gardens, a tropical rain forest, California native plants, Mediterranean climate landscapes and a subtropical fruit garden. The gardens are open to the public daily and is another grand location to explore during your stay in San Diego later this year.**

**The San Diego Botanic Garden is located at:  
230 Quail Gardens Drive, Encinitas, CA 92024**

**Another highly recommended stop during  
your time in San Diego next year.**

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**PLEASE CONTACT THE PAIMA OFFICE IF YOU HAVE ANY QUESTIONS!**

## **Member Candidates**

NOTE: Below listed Prospective Members will be contacted by the PAIMA Office after final vote from the Board of Directors as per our PAIMA By-Laws. Below notice is part of PAIMA's 60 day notification to Members period for Prospective PAIMA Members.

### **WILLMOVE WORLDWIDE SLU**

Calle La Venta, 2  
Edificio 8, Nave 11  
28880 Meco  
Madrid

Tel: + 34-918864345  
Fax: + 34-918864369

Contact: Mr. Liam J. Willmott  
Email: [liamjwillmott@willmove.net](mailto:liamjwillmott@willmove.net)  
Website:  
[www.willmove.net](http://www.willmove.net)

Sponsors:  
Relosmart (Hong Kong)  
PT Kellys Express  
Neygi Moving SRL

**ROADRUNNER, LTD.**  
12424 Chimney Rock Road  
Houston  
Texas

### **NETMOVE ASSESSORIA INTERNACIONAL LTDA.**

Rua Frei Gaspar 868  
Jardim Paratininga  
Osasco  
Sao Paulo  
CEP 06230-000  
Brazil

Tel: + 551142103855  
Fax: N/A

Contact: Mr. Arnaldo Petarnela  
Email: [arnaldo@netmove.com.br](mailto:arnaldo@netmove.com.br)  
Website: [www.netmove.com.br](http://www.netmove.com.br)

Sponsors:  
Panama Intermove Relocations  
Teamwork International Moving  
Premier International Movers  
Global International Relocation

USA  
77035

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Tel: + 832-613-9200  
Fax: + 713-613-9200

Contact: Mr. Ron Radnik  
Email: [ron@roadrunner-moving.com](mailto:ron@roadrunner-moving.com)  
Website: [www.roadrunner-moving.com](http://www.roadrunner-moving.com)

We are excited to report that we do have more Prospective PAIMA Members that are in the process of applying! The PAIMA office is here to assist with any questions regarding the Membership Application process!

Sponsors:  
Teamwork International Moving  
Humboldt International  
Trafimar Relocation Services

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We ask our current PAIMA Members to please continue to recommend possible new members in countries where we currently do not have a PAIMA Member.

## **PAIMA TONNAGE REPORT - 4/15/2020**



**Please make note that tonnage reporting dates  
have started over for 2019 - 2020.**

**We ask our PAIMA Members to please report your tonnage as of August 1st 2019 - July 31st, 2020.**

**We thank our Members that are currently reporting their tonnage and we ask the Members that are not, to please participate in the program!**

**The deadline to enter your 2019 -2020 tonnage into the portal is September 1st, 2020.**

**GET AN EARLY START AND PLEASE INPUT YOUR TONNAGE TODAY!**

**If you have misplaced your Member Number and Password, please contact the PAIMA office.**

**TONNAGE REPORT BELOW AS OF 4-15-2020**

Tonnage Report

| Company  | Total Booked | Booked Tonnage |
|--|--------------|----------------|
| STEVENS INTERNATIONAL, Fort Wayne, USA                     | 147          | 519583         |
| RELOSMART LTD, Hong Kong, China (SAR)                      | 52           | 453643         |
| CARL HARTMANN GMBH & CO KG, Bremen D-28195, Germany        | 78           | 432235         |
| AIRES, Pittsburgh, USA                                     | 109          | 416078         |
| G-INTER TRANSPORTES LTDA , Barueri / São Paulo, Brazil     | 103          | 398894         |
| DEWITT MOVE WORLDWIDE, San Diego, USA                      | 73           | 245428         |
| G-INTER MIAMI, Doral, USA                                  | 31           | 205950         |
| SWISS GLOBAL MOVERS, Guatemala City, Guatemala             | 33           | 197577         |
| GERSON & GREY TRANSPORTES LTDA., Sao Paulo, Brazil         | 40           | 195136         |
| MAGNA THOMSON INTL MOVERS LTD., Johannesburg, South Africa | 26           | 184113         |
| RODI CARGO INTERNATIONAL, Miami, USA                       | 31           | 169828         |
| DEMECO SAS, Vincennes, France                              | 38           | 156036         |
| RODI CARGO INTERNATIONAL GROUP, Carolina, Puerto Rico      | 21           | 147161         |



|  |    |        |
|--|----|--------|
| SWISS MOVING SERVICE AG, 8952 Schlieren Zurich, Switzerland              | 21 | 142841 |
| DXI LOGISTICS LLC, Dubai, UAE  | 12 | 124563 |
| HUMBOLDT INTERNATIONAL, Boston (Canton ), USA                            | 23 | 109574 |
| FRIEDRICH KURZ GmbH, 35578 Wetzlar, Germany                              | 20 | 106214 |
| NFB INTERNATIONAL RELOCATIONS AS, N-1340 SKUI (Oslo), Norway             | 17 | 96396  |
| GLOBAL INTERNATIONAL RELOCATION, Lisbon, Portugal                        | 19 | 88571  |
| MUDANZAS INTL GLOBAL, C.A., Caracas, Venezuela                           | 32 | 81062  |
| WICKMAN WORLDWIDE SERVICES, INC., Fishers, USA                           | 26 | 80848  |
| AMR INTERNATIONAL RELOCATION, Shanghai, China                            | 19 | 71313  |
| UNIPACK GLOBAL RELOCATION, Carlsbad, USA                                 | 10 | 70439  |
| TIPPET RICHARDSON, Toronto, Canada                                       | 14 | 67399  |
| JJ MARI INTERNATIONAL MOVERS, Caracas, Venezuela                         | 11 | 58988  |
| MULTI TRANSPORTES MEX, S.A. DE C.V., Mexico City, Mexico                 | 9  | 58887  |
| ORIENT EXPRESS FORWARDING PTY, Singapore, Singapore                      | 21 | 55354  |
| MYANMAR EXPRESS INTERNATIONAL MOVING SERVICES CO., LTD., Yangon, Myanmar | 6  | 54162  |
| EDELWEISS SPEDITION, Martinez, Argentina                                 | 4  | 50140  |
| P.M. RELOCATIONS PVT. LTD., New Delhi, India                             | 43 | 48048  |
| GERSON RELOCATION LIMITED, Greater London, United Kingdom                | 9  | 47818  |
| GALLEON INT. SHIPPING CO. LTD, Aveley Essex, United Kingdom              | 7  | 45720  |
| ORIENT INTL. RELOCATIONS, Kathmandu 11, Nepal                            | 9  | 43786  |
| MUDINMAR, Valencia, Spain  | 9  | 42121  |
| STAR INTERNATIONAL MOVERS, LLC, Dulles, USA                              | 11 | 41004  |
| BURKE BROS MOVING GROUP LTD., Wolverhampton, United Kingdom              | 6  | 37998  |
| GLOBAL PACKING INTERNATIONAL MOVERS LTDA, Rio de Janeiro, Brazil         | 13 | 37995  |

|  |    |       |
|--|----|-------|
| UNIVERSAL RELOCATIONS INC.,<br>Parsippany, USA             | 6  | 36616 |
| MOVING SYSTEMS S.A.C., Lima 1, Peru                        | 9  | 35201 |
| EXPRESS TRANSPORTS, S.A., Lima,<br>Peru                    | 4  | 32538 |
| NEYGI MOVING SRL, Buenos Aires,<br>Argentina               | 3  | 30428 |
| BALBOA MOVERS, INC., Panama City,<br>Panama                | 9  | 28753 |
| MERCOVAN ARGENTINA SRL, Buenos<br>Aires CP 1429, Argentina | 6  | 27899 |
| MASSTRANS FREIGHT L.L.C., DUBAI,<br>UAE                    | 7  | 27431 |
| PIONEER MOVERS SDN BHD, Kuala<br>Lumpur, Malaysia          | 10 | 27045 |
| EUROPEAN RELOCATION SERVICES,<br>Marseille, France         | 4  | 24470 |
| TEAMWORK INTL. MOVING, Osasco,<br>Brazil                   | 7  | 21990 |
| GLOBAL MOVING & STORAGE LTD,<br>Yangon, Myanmar            | 10 | 20656 |
| EUROPEAN REMOVAL & STORAGE CO.,<br>Taastrup, Denmark       | 4  | 20163 |
| SMART RELOCATORS PTE LTD,<br>Singapore, Singapore          | 6  | 18485 |
| MUDANZAS GOU, S. A. DE C. V.,<br>Azcapotzalco, Mexico      | 2  | 14149 |
| A-CROSS CORPORATION, Tokyo ,<br>Japan                      | 3  | 9806  |
| CONOTE SERVICES LIMITED, Abuja,<br>Nigeria                 | 2  | 6025  |
| KOEMAN NIGERIA LIMITED,<br>MAGBORO, Nigeria                | 1  | 5788  |
| SOBOLAK INTERNATIONAL GMBH,<br>Leobendorf, Austria         | 4  | 3432  |

Booked: 1251 Booked  
Tonnage: 5,773,779

#### TONNAGE REPORTING INFORMATION- PLEASE SEE BELOW.

**Please remember that the calendar year for Tonnage Awards has started over this past August 2019. Tonnage portal is only accepting shipments booked from August 1st 2019 thru July 31st 2020 and the deadline to enter this information is September 1st, 2020. Please report all final tonnage by deadline date!**



If you have ANY questions or if you need to request your Login Information for the Tonnage Portal, please contact the PAIMA office as soon as possible.

**FOR ALL MEMBERS**  
**THAT REQUESTED A MONTHLY REMINDER**  
**TO REPORT THEIR TONNAGE....HERE IT IS.....**  
**PLEASE REPORT YOUR TONNAGE!!!**

[E-mail the PAIMA office](#)

## **PAIMA OFFICE NEWS:**

### **PAIMA REPORT MAGAZINE - ISSUE I -2020**

PIAMA has decided to move ahead with the printing and mailing of our PAIMA Report Magazine. We of course will also have a PDF version available for all on our website soon. The PAIMA Board of Directors and the PAIMA office agreed to move forward with the publication and mailing of our first issue which includes industry and New Member news as well as other articles of interest. Please be on the lookout for your latest PAIMA Report Magazine edition in the mail.

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### **TONNAGE VERIFICATION** **CONTINUES VIA EMAIL**

A reminder to all our PAIMA Members that we have officially started our "Tonnage Verification" process.

Our objective is to make sure that the tonnage entered into the tonnage portal has been reported accurately (this is the main intent of the tonnage verification process). Sometimes kilos are entered versus pounds (as required) which of course will provide inaccurate data and skew the final results.

We appreciate your cooperation which helps us ensure that the numbers being reported are being reported correctly.

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### **2020 IS AN ELECTION YEAR!**

**2020 is an official election year at PAIMA! PAIMA holds her bi-yearly elections for Active Member volunteers for our Board of Directors. This year is an election year which will take place during our General Assembly at our PAIMA 36th Annual Convention in San Diego. Please consider running for President, Vice President or to be on the Board of Directors. Please send in your name to the PAIMA office so you can to be included on our official election ballot in 2020. The cut off date to submit a name to the PAIMA office is August 21st, 2020.**

**The PAIMA office as well as the Association thanks the Board of Directors for their time and dedication to PAIMA.**

**If there are any questions at all regarding the election process, please contact the PAIMA office for immediate clarification.**

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## **MANDATORY ATTENDANCE**

**As most of you are aware, PAIMA has started enforcing the "Mandatory Attendance" By-Law that was passed in 2014. Three years of notification notice was granted by the Board of Directors and official enforcement of the 2014 By-Law started in 2017.**

**The By-Law amendment officially states that:**

**PAIMA Members must be registered to attend an Annual Convention at least once every other year.**

**A \$500 fine will be levied for those Members that are not complying with the 2014 By-Law.**

**The simple solution of course is to attend our yearly convention and leverage the most out of your PAIMA Membership.**

**[Click here to contact the PAIMA office](#)**

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PAIMA Office  
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tony@paimamovers.com

STAY CONNECTED:



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