



## **PAIMA POST - VOLUME 73**

**April 2018**

### **PAIMA 34TH ANNUAL CONVENTION** **OCTOBER 2 - 4, 2018** **GAYLORD NATIONAL RESORT** **& CONVENTION CENTER**

**The PAIMA office would like to thank  
our Board of Directors for their time and  
dedication to PAIMA!**

**We are happy to report that we had a very productive  
Board of Directors meeting at the end of March.  
Please find below a picture of our dedicated  
Board of Directors at our meeting last month.**



**We are firming up all final details and agenda for our PAIMA 34th Annual Convention but we can share some highlights below! More information will be posted on our website in early May.**

**Be on the lookout for PAIMA News Flashes as well as other communications once convention registration and hotel registration are officially opened.**

**We ask you to please respond quickly to book your hotel reservations in order to secure a room on property if possible. There are several options in the vicinity as well.**

**One of this years highlights will be our "PAIMA - Networking/Karaoke/Sightseeing Boat Cruise" on Wednesday, October 3rd! Prizes will be given to the best participants! Groups will be selected randomly to make our networking activity more dynamic and entertaining at the same time. Lunch and beverages will also be served.**

**Also confirmed will be the location of our PAIMA 5th Annual Golf Tournament!**

**After much deliberation, this year's golf tournament will be held at the "Laurel Hill Golf Club"**

**in Lorton, Virginia! This course was highly recommended and won our hearts due to the golf designers history of being involved in environmental initiatives related to the design and maintenance of golf courses.**

**Golf course designer Bill Love's course designs include Iron Forge Golf Course at Penn National as well as the Hunting Hawk Golf Course in Glenn Allen, Virginia, to name a few.**

**The Laurel Hill Golf Club has been deemed to capture the objective of letting the natural beauty of the property dictate the character of this course. This year we will play a scramble format to ensure we all have a great time.**

**Laurel Hill Golf Club**



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**WASHINGTON, DC - 2018**  
**(NATIONAL HARBOR - MARYLAND)**  
**PAIMA 34TH ANNUAL CONVENTION**



**THINGS TO DO WHILE IN WASHINGTON, DC:**

**ABOVE IS A PICTURE OF THE  
UNITED STATES CAPITOL BUILDING.**

**MAKE SURE YOU SET ASIDE SOME TIME TO  
TAKE ADVANTAGE OF THE FREE TOURS OF  
OF THE U.S. CAPITOL BUILDING.**

**MORE IDEAS AND SUGGESTIONS WILL  
BE PROVIDED MONTHLY TO ENSURE YOU GET THE MOST  
OUT OF YOUR TRIP WITH FAMILY AND FRIENDS!**

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**PLEASE CONTACT THE PAIMA OFFICE  
IF YOU HAVE ANY QUESTIONS!**

## **Member Candidates**

NOTE: Below listed Prospective Members will be contacted by the PAIMA Office after final vote from the Board of Directors as per our PAIMA By-Laws. Below notice is part of PAIMA's 60 day notification to Members period for Prospective PAIMA Members.

### **RELOCATION INSURANCE GROUP LLC (AFFILIATE MEMBER APPLICATION)**

209 Cooper Ave, Suite 7  
Montclair  
New Jersey  
USA  
Tel: 1-800-893-8835 X 116  
Fax: 1-973-509-8476

Contact: Gadi Binnes  
E-mail:  
GadiB@relocationinsurance.com  
Website:  
[www.relocationinsurance.com](http://www.relocationinsurance.com)

Sponsors:  
Teamwork Intl. Moving  
Global Intl. Relocation  
Atlantis International

We ask our current PAIMA Members to please continue to recommend possible new members in countries where we currently do not have a PAIMA Member.

### **EXPRESS INTERNATIONAL GROUP**

KM 28 Cairo-Alex Desert Road  
Abu Rawash Industrial Zone  
Giza  
Egypt  
Tel: +20 2 35 39 15 40 111213  
Fax: +202 35 39 1545

Contact: Mr. Jerry Nazzal  
E-mail:  
gnazzal@expressintl.com.eg  
Website:  
[www.expressomtl.com.eg](http://www.expressomtl.com.eg)

Sponsors:  
Teamwork Intl. Moving  
High Relocations Worldwide  
Chavilon International Movers & Logistics

We are excited to report that we do have more Prospective PAIMA Members that are in the process of applying! The PAIMA office is here to assist with any questions regarding the Membership Application process!

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## **PAIMA TONNAGE REPORT - 4/15/18**

**PLEASE REPORT YOUR TONANGE  
AS OF AUGUST 1ST 2017 - JULY 31ST, 2018.**

**THE PAIMA OFFICE HAS STARTED TO  
E-MAIL INDIVIDUALLY ALL MEMBERS  
THAT ARE NOT REPORTING ANY  
TONNAGE TO REQUEST  
THAT THEY PLEASE START REPORTING.**

**WILL YOU RECEIVE AN E-MAIL?**

**PLEASE INPUT YOUR TONNAGE TODAY!  
WE HAVE YOUR MEMBER NUMBER AND  
PASSWORD IF YOU HAVE MISPLACED IT.**

**We thank ALL the PAIMA Members  
that are reporting their Tonnage!**

**TONNAGE REPORT BELOW AS OF 4-15-18**

Tonnage Report

Company	Total Booked	Booked Tonnage
G-INTER TRANSPORTES LTDA (GRANERO INTERNATIONAL)	202	895111
AIRES	184	757808
RODI CARGO INTERNATIONAL GROUP	134	681337
CARL HARTMANN GMBH & CO KG	96	516194
TRAFIMAR RELOCATION SERVICES	41	312881
SWISS GLOBAL MOVERS	45	247086
MUDANZAS INTL GLOBAL, C.A.	49	208779
SWISS MOVING SERVICE AG	20	137353
MULTI TRANSPORTES MEX, S.A. DE C.V.	20	128762
AMR INTERNATIONAL RELOCATION	29	120293
GLOBAL INTERNATIONAL RELOCATION	18	108678
RODI CARGO INTERNATIONAL	18	104590
HUMBOLDT INTERNATIONAL	19	104309
BURKE BROS MOVING GROUP LTD.	10	91000
PREMIER INTL MOVERS	22	88987
GLOBAL PACKING INTERNATIONAL MOVERS LTDA	23	74604
MOVING SYSTEMS S.A.C.	16	73758
MUDANZAS GOU, S. A. DE C. V.	12	71845



TEAMWORK INTL. MOVING	14	68884
PANAMA INTERMOVING RELOCATIONS	13	64317
AUTOTRANSPORTES INTERNACIONALES S DE R. L. DE C.V	11	60935
PIONEER MOVERS SDN BHD	16	60640
GERSON & GREY TRANSPORTES LTDA.	15	59833
WICKMAN WORLDWIDE SERVICES, INC.	15	51655
STEVENS INTERNATIONAL	13	50332
NFB INTERNATIONAL RELOCATIONS AS	24	49951
SMART RELOCATORS PTE LTD	9	43783
MERCOVAN ARGENTINA SRL	6	43700
UNIPACK GLOBAL RELOCATION	10	38895
MUDANZAS INTERNATIONAL	9	34778
GLOBAL MOVING & STORAGE LTD	6	33992
FRIEDRICH KURZ GMBH	5	25860
BOONMA MOVING & STORAGE CO LTD.	7	22384
GREEN VAN INTERNATIONAL CO LTD	8	19201
CONOTE SERVICES LIMITED	2	18827
KOKUSAI EXPRESS CO. LTD.	8	18281
ARGENVANS TRANSPORTES INTERNACIONALES S.A.	3	12203
DEMECO SAS	3	10420
EUROPEAN RELOCATION SERVICES	1	8377
G-INTER (GRANERO INTERNATIONAL)	1	7496
CLINTUS NETWORK LIMITED	2	7473
ORIENT INTL. RELOCATIONS	2	6883
MEXPACK INTERNATIONAL REMOVALS	2	4205
A-CROSS CORPORATION	4	4095
KOEMAN NIGERIA LIMITED	2	2554
SERVILE RELOCATIONS PVT LTD.	1	1

Booked: 1170 Booked  
Tonnage: 5,553,330

#### **TONNAGE REPORT INFORMATION- PLEASE SEE BELOW.**

**Please remember that the calendar year for Tonnage Awards has started over this past August 2017. Tonnage portal is only accepting shipments booked from August 1st 2017 thru July 31st 2018 and the deadline to enter this information is September 1st, 2018. Please report all final tonnage by deadline date!**

If you have ANY questions or if you need to request your Login Information for the Tonnage Portal, please contact the PAIMA office as soon as possible.

**FOR ALL MEMBERS**

**THAT REQUESTED A MONTHLY REMINDER  
TO REPORT THEIR TONNAGE....HERE IT IS.....  
PLEASE REPORT YOUR TONNAGE!!!**

[E-mail the PAIMA office](#)

**IMPORTANT REMINDERS AND UPDATES  
FROM THE PAIMA OFFICE:**

**OFFICE NEWS:**

**2018 IS "BOARD OF DIRECTORS" ELECTION YEAR**

**A REMINDER TO ALL OUR PAIMA MEMBERS  
THAT THIS YEAR IS "ELECTION YEAR" AND THAT ALL  
PAIMA ELIGIBLE MEMBERS  
(ASSOCIATE & ACTIVE MEMBERS)  
ARE INVITED TO NOMINATE QUALIFIED MEMBERS FOR  
ELECTION TO OUR BOARD OF DIRECTORS.**

**ONLY THOSE INDIVIDUALS WHO ARE AN OWNER,  
PARTNER AND/OR EXECUTIVE OF AN  
ASSOCIATE MEMBER OR ACTIVE MEMBER SHALL BE  
QUALIFIED AND ELIGIBLE TO BE NOMINATED AS  
A CANDIDATE FOR THE BOARD OF DIRECTORS AND  
TO SERVICE IN SUCH CAPACITY.  
PLEASE PRESENT ALL QUALIFIED CANDIDATES TO  
THE PAIMA OFFICE NO LATER THAN AUGUST 2ND, 2018.**

**IF THERE ARE ANY QUESTIONS AT ALL, PLEASE  
FEEL FREE TO CONTACT THE PAIMA OFFICE.**

**2018 MEMBERSHIP DUES ARE PAST DUE**

**Annual Membership Dues invoices have been sent  
out (multiple times) via e-mail to all our Members.**

**Thank you to those who have already paid there  
2018 Membership Dues.**

**Late notices have been sent out to all Members  
that have not paid their 2018 dues along  
with a \$50 late fee.**

**If you have not received your Membership Dues**



**invoice or need to update your billing  
contact information, please contact  
the PAIMA office immediately.**

**TONNAGE Verification under way:**

**The PAIMA office has started to reach out to PAIMA Members as  
part of our Tonnage Verification process. All Members that  
participate in the Tonnage Program will receive a request for  
verification on several of their shipments. Please send back a copy  
of the Bill of Lading for that shipment showing the date, shipper's  
name and weight of the shipment.**

**We appreciate your continued cooperation.**

**Thank you to all PAIMA Members that have  
responded expeditiously!**

**2018 JUAN PERALTA ECOLOGY AWARD**

**We thank all our PAIMA Members that are actively  
involved in recycling and environmentally responsible programs!**

**Please consider applying for this years  
2018 Juan Peralta Ecology Award  
and potentially win the highly coveted  
Juan Peralta Ecology Award trophy.**

**To further recognize efforts being set forth by  
our PAIMA Members, the Board of Directors  
has agreed to allow prior years applicants  
to apply again  
for our prestigious award  
Juan Peralta Ecology Award!**

**Please go to our website or contact the  
PAIMA office for the application form.**

**PAIMA MEMBER NEWS REMINDER:**

**DON'T FORGET TO SEND IN ANY NEWS YOUR  
COMPANY WANTS TO SHARE WITH THE PAIMA FAMILY.**

**WE CAN SEND OUT A "PAIMA NEWS FLASH" AS WELL  
AS POSTING THE INFORMATION ON OUR WEBSITE.**

**PAIMA REPORT MAGAZINE ARTICLES**

**WE ASK YOU TO PLEASE SEND ARTICLES AND NEWS**

**OF INTEREST TO THE PAIMA OFFICE OR TO OUR PAIMA  
MAGAZINE EDITOR - MR. STEVE JORDAN!**

**WE ARE CONTINUOUSLY LOOKING FOR  
NEWS WORTHY ARTICLES THAT  
CAN BE PUBLISHED IN OUR TRI-ANNUAL MAGAZINE.**

**THANK YOU TO ALL THE MEMBERS THAT HAVE SENT  
IN SOME VERY INTERESTING ARTICLES.**

**PLEASE CONTACT THE PAIMA OFFICE IF YOU  
HAVE ANY QUESTIONS! WE ARE HERE TO ASSIST YOU!**

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[tony@paimamovers.com](mailto:tony@paimamovers.com)

STAY CONNECTED:



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