



## **PAIMA POST - VOLUME 65** **August 2017**

**PAIMA 33RD ANNUAL  
CONVENTION REGISTRATION  
IS GROWING DAILY!**

**HAVE YOU REGISTERED FOR THE 2017 CONVENTION??**



**Thank you to all PAIMA Members  
that have registered for  
our 33rd PAIMA Convention in Long Beach!**

**As a reminder to all, updated convention  
information is being posted  
continuously by the PAIMA office.**

**More information can be found on our  
"CONVENTION" link on our website!**

Click on ["CONVENTION"](#) for updated "Attendee List's"  
and other data related to our  
33rd Annual Convention in LONG BEACH, California!

A quick reminder to all our  
**NEW MEMBERS** that are attending;  
you will be given a 5 to 10 minute  
window to introduce **YOUR** company  
to attending PAIMA Members  
during our General Assembly!

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**33RD PAIMA CONVENTION - QUICK SCHEDULE GLANCE:**

**Friday, October 6th:**

**START YOUR ENGINES.....**

- 1) PAIMA 4th Annual Golf Tournament in the morning.**
- 2) PAIMA "Grand Prix Opening Cocktail Reception"  
in the evening.**

**Saturday, October 7th:**

- 1) General Assembly in the morning.**
- 2) PAIMA "The Amazing Race Scavenger Hunt"  
in the afternoon.**

**(Free evening Saturday)**

**Sunday, October 8th:**

- 1) General Assembly in the morning.**
- 2) PAIMA "One-on-One Networking Central"  
in the afternoon.**
- 3) PAIMA "Grand Prix Closing Party" in the evening.**

**Back by popular demand after an  
amazing performance in San Diego,  
"cut the rug" with THE CALPHONICS Sunday night!**



**BACK BY POPULAR DEMAND**

**AFTER AN AMAZING PERFORMANCE IN SAN DIEGO!**

**WE HAVE INVITED BACK THE ONE AND ONLY**

**"CALPHONICS"**

**TO ROCK THE HOUSE AND HELP US**

**"CROSS THE FINISH LINE"**

**AT OUR "PAIMA 2017 GRAND PRIX CLOSING PARTY"!!!!**

**SUNDAY, OCTOBER 8<sup>TH</sup> FROM 7:00 PM – 10:00 PM**

**WHERE? HYATT REGENCY – "BEACON BALLROOM"**

**Go to our website to the**

**"CONVENTION" link for registration forms!**

**[www.paimamovers.com](http://www.paimamovers.com)**

**Invite friends, family or IAM Members!**

**For exact tentative schedule with more details  
please go to our "CONVENTION" link.**

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## PAIMA - "THE AMAZING RACE -SCAVENGER HUNT"



The **Amazing Race** is a high-energy video hunt through Long Beach, CA.! At the onset, each team will receive the "Rules of the Road," explaining what they will need to do to score points throughout the afternoon. They will also be furnished with a video camera and a map of the area. The teams will participate in many different activities:

**Puzzles:** The PAIMA teams will solve a variety of puzzles, which tell them where to go to earn points. One clue might tell teams to find Bob the Builder (one of our actors) on a specific street corner, where he will challenge them to build a structure as quickly as they can. Another clue might have teams text a code word to a specific phone number. The return text may give them a hidden location, etc...



**Postcards:** Teams are also given a packet of photos taken throughout the given area. They must locate where the photos were taken, and take videos of their team performing tasks at each location (ie: dancing with strangers, acting out a scene from a movie, singing a song, etc.)



Teams will also be given **bonus points** if they can shoot video of other teams completing video tasks. This ensures that the teams interact throughout the event, as they will "spy" on each other to earn extra points.



Because the tasks are all worth a different number of points, teammates will need to strategize how to best use their time to obtain the highest score possible.

Teams will reconvene (after approximately 2 hours) to a designated area to gather the data. Team points will be tabulated, and the winners will be announced Sunday night at our "PAIMA Grand Prix Closing Party"

We will have all of the team videos after the event, so we may post them on our website, make copies for everyone in the group... or destroy the evidence!!?? We will also show the video clips on a screen during our "PAIMA Grand Prix Closing Party"!

### "PAIMA One-on-One Networking Central"

**About 30 days before the convention,  
all PAIMA Members will receive  
a link to the "One-on-One"  
networking technology software!**

**PAIMA Members will be able to schedule  
"1/2 hour - One-on-One" meetings  
with other PAIMA Members**

**on Sunday afternoon  
October 8th after our General Assembly!**

**More information will be provided by  
our technology provider soon!**

**(A light lunch will be served after  
the General Assembly on Sunday October 8th)**

**KEEP YOUR EYE'S OPEN FOR MORE  
INFORMATION AND THANK YOU  
FOR ALL YOUR INTEREST IN  
OUR "ONE-ON-ONE" NETWORKING PROGRAM!**

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**CONVENTION REGISTRATION FORMS:**

**Registration forms are  
available online at our  
"Convention" link on our website  
along with All sorts of convention information!**

**PAIMA CONVENTION PROGRAM - JUNE 2017**

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**"Long Beach - California"**

**Nearby The Hyatt Regency in the Long Beach area  
you can find "Shoreline Village"!**

**An array of small stores and shops  
with something for ALL!**



**"Shoreline Village"**

**Take a break to buy a souvenir or some tasty treats!**

**More ideas and attractions coming to you  
on a monthly basis of fantastic things to do in Long Beach  
so you can get the most out of your time with  
your PAIMA family and friends!**

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**NEW PAIMA WEBSITE COMING SOON!**

**Included of course in the new website  
will be prior years PHOTO GALLERIES!**

**Please fo to link below for last years  
photos and more!**

**[2016 PHOTO GALLERY](#)**

**WE LOOK FORWARD TO SEEING YOU IN  
LONG BEACH WHERE YOU WILL  
SEE OLD FRIENDS, MEET NEW  
ONES AND GIVE YOURSELF**

## THE OPPORTUNITY TO ESTABLISH LONG TERM COMMERCIAL RELATIONSHIPS!

### **Member Candidates**

NOTE: Below listed Prospective Members will be contacted by the PAIMA Office after final vote from the Board of Directors as per our PAIMA By-Laws. Below notice is part of PAIMA's 60 day notification to Members period for Prospective PAIMA Members.

#### **GREEN INTERNATIONAL LOGISTICS SERVICES P.L.C.**

Bole sub-city, Kebele 03/05  
(opposite to MOENCO, Toyota  
Dealership)  
Addis Ababa  
Ethiopia  
Tel: + 251 116 623682  
Fax: + 251 116 187984

Contact: Mekdes Shiferaw  
E-mail: [mekedes@greenint.com](mailto:mekedes@greenint.com)  
Website:  
[www.greenint.com](http://www.greenint.com)

Sponsors:  
High Relocation  
Carl Hartmann GmbH  
Orient International Relocations

We ask our current PAIMA Members to please continue to recommend possible new members in countries where we currently do not have a PAIMA Member.

We have several new Members joining PAIMA from countries that DID NOT have a PAIMA Member thus this represents new opportunity for ALL our PAIMA Members!

#### **SMART RELOCATORS PTE LTD**

7 Mandai Link # 07-35, Block B  
Mandai Connection  
Singapore  
Singapore, 728653  
Tel: + 65 6464 7452  
Fax: + 65 6464 7451

Contact: Mr. Kenneth Cheong  
E-mail:  
[kennethcheong@smartrelocators.sg](mailto:kennethcheong@smartrelocators.sg)  
Website:  
[www.smartrelocators.sg](http://www.smartrelocators.sg)

Sponsors:  
MUDINMAR  
Coco's International Movers, Inc  
Kokusai Express Co., LTD

We are excited to report that we do have more Prospective PAIMA Members that are in the process of applying! The PAIMA office is here to assist with any questions regarding the Membership Application process!

## **PAIMA TONNAGE REPORT - 8/15/17**

**THIS IS YOUR LAST CHANCE TO  
REPORT YOUR TONNAGE!**

**LAST DAY TO POST YOUR TONNAGE  
WILL BE SEPTEMBER 1ST, 2017!**

**BE RECOGNIZED BY FELLOW  
PAIMA MEMBERS WHEN YOU WIN AN  
AWARD OR CERTIFICATE FOR  
YOUR PAIMA TONNAGE  
PARTICIPATION DURING OUR  
GENERAL ASSEMBLY IN LONG BEACH!**

**PLEASE INPUT YOUR TONNAGE NOW!**

**The PAIMA office can assist  
if you have misplaced or  
lost your Tonnage Log-In  
information!**

**We thank ALL the PAIMA Members  
that are reporting their Tonnage!**

### **TONNAGE REPORT BELOW AS OF 8-15-17**

#### Tonnage Report

Company	Total Booked	Booked Tonnage
G-INTER TRANSPORTES LTDA (GRANERO INTERNATIONAL)	264	1132823
AIRES	279	1114403
CARL HARTMANN GMBH & CO KG	135	752997
TRAFIMAR RELOCATION SERVICES	92	507297



SWISS MOVING SERVICE AG	56	330874
WICKMAN WORLDWIDE SERVICES, INC.	55	302604
TEAMWORK INTL. MOVING	52	284085
MAGNA THOMSON INTL MOVERS LTD.	50	273744
ORIENT EXPRESS FORWARDING PTY	82	270758
MUDANZAS INTL GLOBAL, C.A.	61	268362
NFB INTERNATIONAL RELOCATIONS AS	56	266000
UNIPACK GLOBAL RELOCATION	62	224713
MERCOVAN ARGENTINA SRL	39	220564
RODI CARGO INTERNATIONAL	38	212689
GERSON & GREY TRANSPORTES LTDA.	36	198680
PANAMA INTERMOVING RELOCATIONS	26	177263
AMR INTERNATIONAL RELOCATION	33	166920
HUMBOLDT INTERNATIONAL	24	162054
MULTI TRANSPORTES MEX, S.A. DE C.V.	30	144994
GLOBAL INTERNATIONAL RELOCATION	22	137396
RODI CARGO INTERNATIONAL GROUP	20	124890
MOVING SYSTEMS S.A.C.	18	113906
BURKE BROS MOVING GROUP LTD.	11	105000
P.M. RELOCATIONS PVT. LTD.	97	103213
ISS WORLDWIDE MOVERS	7	102941
MUDANZAS INTL S.A. (MUDISA)	15	91804
MUDANZAS GOU, S. A. DE C. V.	17	90283
CIME	15	87382
ORIENT INTL. RELOCATIONS	9	82480
PIONEER MOVERS SDN BHD	30	80254
ARGENVANS TRANSPORTES INTERNACIONALES S.A.	12	78491
GLOBAL PACKING INTERNATIONAL MOVERS LTDA	13	72249
GOETZ MOVING & STORAGE, INC.	18	45309
ATLANTIS INTERNATIONAL	16	44269
COCO'S INTL MOVERS, INC.	22	39699
CHESS J WILSON REMOVALS-MELBOURNE	9	36819
AUTOTRANSPORTES INTERNACIONALES S DE R. L. DE C.V	8	35938
MUDANZAS INTERNATIONAL	10	34452
MUDINMAR	10	34122
SANCALSA INTL SERVICES	6	33359
EXPRESS TRANSPORTS, S.A.	7	32308
HIGH RELOCATIONS WORLDWIDE	9	31614
GLOBAL MOVING & STORAGE LTD	8	29597
GALLEON INT. SHIPPING CO. LTD	4	20999
EUROPEAN RELOCATION SERVICES	6	19371
ALS MOVERS (CHILE) S.A.	1	16621
FRIEDRICH KURZ GMBH	4	12520

FF INTERNATIONAL MOVERS	3	10501
MEXPACK INTERNATIONAL REMOVALS	3	10008
KOKUSAI EXPRESS CO. LTD.	5	8131
INTEGRATED LOGISTICS, QATAR	3	6810
A-CROSS CORPORATION	7	6394
BOONMA MOVING & STORAGE CO LTD.	2	3819

Booked  
Booked: 1917 Tonnage:  
8,794,773

### **TONNAGE REPORT INFORMATION- PLEASE SEE BELOW.**

**Please remember that the calendar year for Tonnage Awards has started over this past August 2016. Tonnage portal is only accepting shipments booked from August 1st 2016 thru July 31st 2017 and the deadline to enter this information is September 1st, 2017. Please report all final tonnage by deadline above!!**

If you have more questions, or if you need to request your Login Information for the website, please send us a message.

**FOR ALL MEMBERS**  
**THAT REQUESTED A MONTHLY REMINDER**  
**TO REPORT THEIR TONNAGE....HERE IT IS.....**  
**PLEASE REPORT YOUR TONNAGE!!!**

[E-mail the PAIMA office](#)

### **IMPORTANT REMINDERS AND UPDATES** **FROM THE PAIMA OFFICE:**

#### **OFFICE NEWS:**

**The PAIMA office would like to WELCOME**  
**our New PAIMA Members!**

**A BIG welcome to the PAIMA Family to:**

#### **HENK INTERNATIONAL GMBH**

**Nuernberger Strasse 24**  
**40599 Dusseldorf**  
**Germany**  
**Tel: + 49211998070**

**Fax: + 492119980715**

**Contact: Manuela Henk**  
**E-mail: [info@henk-international.de](mailto:info@henk-international.de)**  
**Website:**  
**[www.henk-international.de](http://www.henk-international.de)**

**Sponsors:**  
**Burke Bros Moving Group Ltd**  
**Noble Mobility**  
**Carl Hartmann GmbH**

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**CHAVILON INTERNATIONAL MOVERS & LOGISTICS (PVT) LTD**

**33 Craster Road**  
**Southerton, Harare**  
**Zimbabwe**  
**Tel: + 263772648074**  
**Fax: + 2634664123**

**Contact: Chandson Zembe**  
**E-mail: [sales@chavilonmovers.com](mailto:sales@chavilonmovers.com)**  
**Website:**  
**[www.chavilonmovers.com](http://www.chavilonmovers.com)**

**Sponsors:**  
**Conote Services Limited**  
**Atlantis International**  
**Global Packing Mudancas Internacionais**

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**DEMECO**

**11 Allee Nicephore Niepce**  
**Vincennes**  
**France**  
**Tel: + 0033 1 43 65 42 43**  
**Fax: + 0033 1 43 65 42 43**

**Contact: Mr. Franck Guillouard**  
**E-mail: [plateau@demeco.fr](mailto:plateau@demeco.fr)**  
**Website:**  
**[www.demeco.fr](http://www.demeco.fr)**

**Sponsors:**  
**Mercovan Argentina SRL**  
**Grupo Amygo, S.A.**  
**REMSSA, S.A.**

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**CARELINE INTERNATIONAL MOVING & STORAGE**

**Whitehall Parteen  
Limerick  
Ireland**

**Tel: + 353 61 326070**

**Fax: + 353 61 326030**

**Contact: Mr. Mark Carey  
E-mail: [mark.carey@careline.ie](mailto:mark.carey@careline.ie)**

**Website:**

**[www.careline.ie](http://www.careline.ie)**

**Sponsors:**

**Burke Bros Moving Group Ltd**

**Conroy Removals Ltd**

**ISS Worldwide Movers**

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**2017 SPONSORS**

**WE ARE HAPPY TO REPORT THAT WE DO HAVE  
SOME MORE SPONSORSHIP  
OPPORTUNITIES AVAILABLE FOR OUR PAIMA MEMBERS!**

**A HUGE THANK YOU TO THE MEMBERS THAT  
HAVE ALREADY SIGNED UP!**

**Our Sponsorship 2017 form is now available  
on our "Convention" link on our website.**

**PLEASE BE A PAIMA 2017 SPONSOR TODAY!**

**TONNAGE Verification CONTINUES:**

The PAIMA office has reached out to PAIMA Members as part of our Tonnage Verification process. All Members that participate in the Tonnage Program will receive a request for verification on several of their shipments. Please send back a copy of the Bill of Lading for that shipment showing the date, shipper's name and weight of the shipment. We appreciate your continued cooperation. Thank you to all PAIMA Members that have responded expeditiously!

**PAIMA MEMBER NEWS REMINDER:**

THANK YOU TO ALL MEMBERS  
THAT CONTINUE TO SEND IN NEWS FOR OUR  
"PAIMA NEWS FLASH" AS WELL

AS OUR WEBSITE "NEWS" PAGE!

PLEASE SEE THE LATEST NEWS ON OUR WEBPAGE!

WE HAVE PUBLISHED SOME RECENT NEWS SO TAKE A PEEK!

DO YOU HAVE NEWS TO SHARE WITH THE PAIMA FAMILY? SEND IT TO OUR PAIMA OFFICE SO WE CAN HELP SPREAD THE NEWS WITH OUR MEMBER BASE!

TO CHECK OUT THIS PAGE [CLICK HERE!](#)

### **2017 MEMBERSHIP DUES ARE NOW WAY PAST DUE:**

2017 Member Dues were sent out to all Members on January 3rd. We thank all Members that have paid their 2017 Membership Dues.

If you have not received your invoice, please contact the PAIMA office immediately!

If you have any questions, please e-mail the PAIMA office [here](#).

### **2017 JUAN PERALTA ECOLOGY AWARD:**

PLEASE do consider participating in our 2017 Juan Peralta Ecology Award!

Last day to submit entry for award is August 31st, 2017!

WE DO HAVE SOME APPLICANTS ALREADY  
BUT WE WOULD LIKE MORE  
APPLICATIONS PLEASE!

PLEASE GO TO LINK BELOW FOR MORE INFORMATION!

For exact information go to this [LINK](#).

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PAIMA Office  
Executive Director: Antonio Tremols  
tony@paimamovers.com

STAY CONNECTED:



PAIMA, 5201 Blue Lagoon Drive, 9th Floor, Miami, FL 33126

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